

Master in Accounting

Advanced Auditing

Telmo Francisco Vieira

(CPA & STATUTORY AUDITOR)

2024/2025



Professor











Telmo Vieira

- Prof. at ISEG / Univ. de Lisboa
- Certified Public Accountant (CPA) and Statutory Auditor
- President of the Supervisory Board of a bank Banco BNI EUROPA
- Managing Partner at PremiValor Consulting
- Former Manager at PWC in Corporate Finance department (PT & UK)
- Specialist in Mergers & Acquisitions
- Coordinator of H INNOVA HEALTH INNOVATION HUB and INNCYBER INNOVATION HUB
- Mentor and Investor on STARTUPS
- Loves sports: tennis, bicycle, skate, longboard, driving 4x4
- Enjoys travelling and explore new places and cultures
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Program

N.º	Subject
1	Introduction
2	Report in Audit
3	Professional regulation
4	Audit pillars: materiality, risk and evidence
5	Audit path, client acceptance and audit planning
6	Business knowledge and assessment of the risks of material misstatements
7	Internal control
8	Auditing the sales cycle, receivables and receipts
9	Auditing the purchasing cycle, payables and payments

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Bibliography

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- ✓ Arens A. A., Elder R. J., Beasley M. S. e Hogan, C. E. (January 30, 2023), Auditing and assurance services An Integrated Approach, 18th Ed., Pearson.
- ✓ <u>Almeida, Bruno José Machado (</u>2022), Manual de Auditoria Financeira Uma Análise Integrada Baseada no Risco, **4.ª edição**, Escolar Editora,
- ✓ Arens A. A., Elder R. J., Beasley M. S. e Hogan, C. E. (2017), Auditing and assurance services (Global Edition), 16th Ed., Pearson.
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 3rd Ed., Prentice-Hall.
- ✓ Johnstone, K. M., Gramling, A., e Rittenberg, L. E., (2019), Auditing: a risk based-approach, 11th edition, Cengage Learning.

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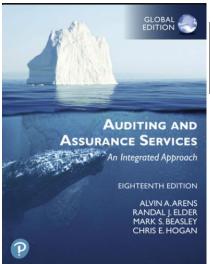
Key Textbook for the Course

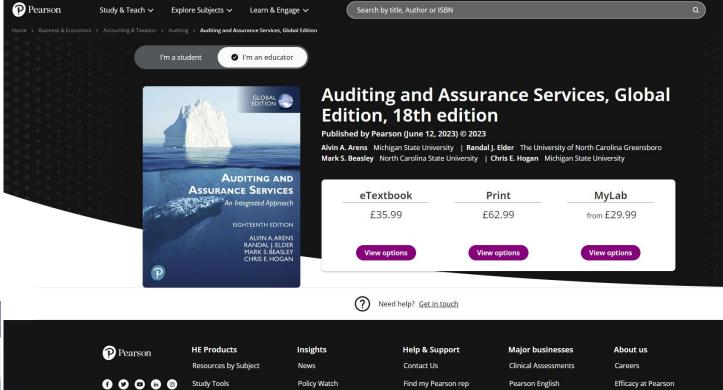
ISBN-13: 9781292448985

Auditing and Assurance Services, Global Edition

Published June 12, 2023

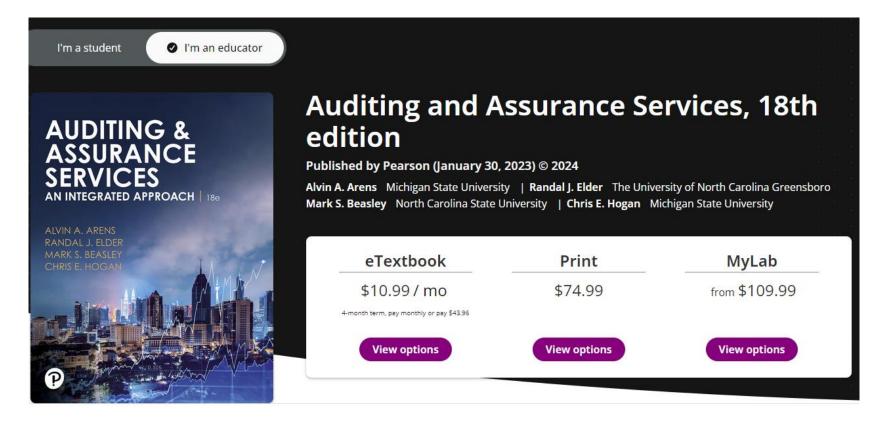
Pearson Education Limited





https://www.pearson.com/en-gb/subject-catalog/p/auditing-and-assurance-services-global-edition/P20000009899/9781292449104

Bibliography



https://www.pearson.com/en-us/subject-catalog/p/auditing-and-assurance-services/P200000010148/9780138103064

Assessment

The maximum final grade is 20 which is calculated as follows:

Continuous evaluation

- ✓ Class participation 10%
- ✓ Group assignment (3 to 5 students) 30%
- ✓ Individual written exam (exam without consultation), first season 60%



The final grade will be obtained through the weighted average of the grades obtained in the three criteria listed above, and the grade obtained in the individual written test may <u>not be less than 7.5 points</u> out of 20.

Evaluation without the class component

✓ Individual written exam (exam without consultation) – 100%

In the individual written exam, it is not allowed to consult elements of study.

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Assessment

Group work

<u>Assignment</u>: Analysis of a scientific paper that focus on issues that are related to course topics. Assignment should answer the following questions:

- What is the research problem / question being analyzed in the paper?
- What is the econometric model adopted on the paper?
- What are the dependent variable(s) and explanatory variables?
- What are the main conclusions of the study?
- Why is this paper important to auditors and what are the main implications of this study for the profession?
- Clues for future research.

15 minutes presentation in class

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Important Dates

- ✓ Delivery and discussion of group assignment: October 29th, 2024
- ✓ Written exam of the regular assessment period: December 5th, 2024, at 09:00
- ✓ Written exam of retake assessment period: January 6th, 2024, at 09:00

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Late 20th century and early 21st century is being marked by events that brought Auditor profession to the spotlight: financial scandals, **Arthur Andersen** bankruptcy, pressure for **separation between of consulting and auditing activities**, auditor rotation, **Sarbanes-Oxley Act** of 2002, Directive 2006/43/CE, Regulation (EU) n.° 537/2014 and Directive 2014 /56/EU of European Parliament and Council, new Statutes of Order of Statutory Auditors – Ordem dos Revisores Oficiais de Contas (Law 140/2015, of 7/9), legal framework of audit supervision and its code of ethics, etc.

On the other hand, **audit** is a discipline that crosses with other areas of management, namely taxation, company law, ethics, accounting, statistics, finance and more recently with **Al** and **Cybersecurity**. In short, facts that have contributed to a growing interest of the academic community in the investigation of audit-related issues.



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Case Study a)

Based on public information provide 3 recent examples of financial scandals.

Prepare a presentation to share with colleagues.







Examples of committed fraud

Enron

- 1. Used *special-purpose entities* (SPE) to decrease their responsibilities and to count **artificial income** for either SPE either Enron.
- 2. Contracts lasting for several years were accounted for in the first year, reducing costs and oversizing income.

WorldCom

- 1. Current expenditures were accounted as investments (with this they transformed the losses they indeed had into profits).
- 2. Very large amount of loans to top executives were not paid by them.

Tyco

- Manipuled the accounts to show high profits.
- 2. Non-approved loans to top executives (these executives used company's money to buy personal property and other assets).

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Studies regarding fraud

Other fraud examples were studied by Agrawal, Jaffe, and Karpoff (1999).

They identified **103 companies** accused of **fraud** present at Wall Street Journal Index between 1981 and 1992. They have also established 103 control companies whose code of economic activity and net sales were similar to that of companies with fraud.

- ➤ The companies that were part of fraud's companies sample had significatively more fraud than the ones of the control group in the 2 years before and 2 years after regarding the year of the key event for the study.
- ➤ The differences in operating performance around the event of fraud were not statistically different between two groups.



Regarding management rotation they "didn't find evidence that fraud revelation leads to a subsequent alteration in the leadership structure" – in the cases which CEO and Chairman are the same person.

They also evaluated the rotation for the tree top positions and the alterations remain non-significant between companies in fraud situation and the ones in the control group.

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Studies regarding fraud

During the year of the fraud event, and in the 3 following years, the companies in fraud situation reduce slightly their executive board, reducing simultaneously their internal and external members; on the other hand, the companies in the control group increased slightly their executive board (but not significatively).

➤ The authors conclude that the reduced impact from reported frauds in the study may reflect the favorable economic and finantial characteristics for the period 1981-1992.

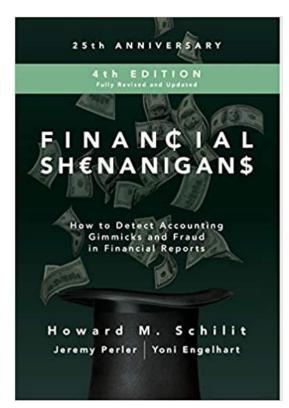
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Some books about corporate fraud

Howard Schilit published in 1993 the first edition of his book: "Financial Shenanigans in 1993".

Created an analysis and research center (CFRA) to detect early warning signs in relation to operational problems or accounting "anomalies". In the 2002 edition of his book, he mentions **30 techniques of financial "cheating"** defined as practices that intentionally distort the financial situation or performance reported by a company.

In 2002, a similar book with many other examples was published by Mulford and Comiskey.



2018 edition

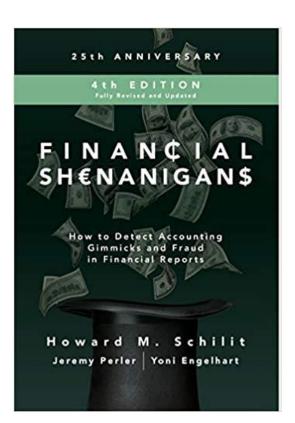
ISBN-13: 978-1260117264 **ISBN-10**: 126011726Xpj v

These disclosures have **caused outrage** and resulted in **Sarbanes-Oxley Act** (SOA) in July 30th, 2002.

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Some books about corporate fraud





2018 edition

ISBN-13: 978-1260117264 **ISBN-10**: 126011726Xpj v

	Preface: Reflections on My Last 25 Years
PART	ONE
EST	ABLISHING THE FOUNDATION
1	25 Years of Shenanigans
2	Just Touch Up the X-Rays
PART	Two
EAF	RNINGS MANIPULATION SHENANIGANS
3	Earnings Manipulation Shenanigan No. 1:
	Recording Revenue Too Soon
4	Earnings Manipulation Shenanigan No. 2:
	Recording Bogus Revenue
5	Earnings Manipulation Shenanigan No. 3:
	Boosting Income Using One-Time or Unsustainable Activities 69
6	Earnings Manipulation Shenanigan No. 4:
	Shifting Current Expenses to a Later Period
7	Earnings Manipulation Shenanigan No. 5:
	Employing Other Techniques to Hide Expenses or Losses 105
8	Earnings Manipulation Shenanigan No. 6:
	Shifting Current Income to a Later Period
9	Earnings Manipulation Shenanigan No. 7:
	Shifting Future Expenses to the Current Period
	4TG 연기 전기 전에 바늘에 있는 모르는 회사는 이 아버지는 데 이 전 전 전 전 전 전 전 시간 (이 보는 이 사용) 이 사용 전 전 전 전 전 전 전 전 전 전 전 전 전 전 전 전 전 전

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❖ Sarbanes-Oxley Act



The **Sarbanes-Oxley Act** covers 11 main areas:

PCAOB – Public Company Accounting Oversight Board

PCAOB is a private nonprofit entity subjected to the regulation and supervision of the SEC.

This organization is responsible for the **supervision of the audit** listed companies and the establishment of standards for audit reports. All audit firms must be registered in the PCAOB.

All companies must report to its audit committee is composed of at least one member who is financial expert under the SEC definition.

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Sarbanes-Oxley Act (cont.)



2. Auditor independence:

- ➤ Audit firms are prohibited to providing nonaudit services such as consulting.
- The Audit Partner should rotate at least each 5 years.
- Audit reports should be directed to the audit committee rather than to the management body.
- ➤ The auditing firm should not have employed an accounting or financial responsible of the audited company during the period of one year before the audit.

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Sarbanes-Oxley Act (cont.)



- **3. Certification:** The CEO and CFO must be sure that the report is according the SEC requirements and properly presents the financial position of the company (making false statements gives rise to a **prison sentence between 10 and 20 years**);
- **4. Disclosures:** Each annual and quarterly report prepared in accordance with those norms SEC has to disclose all material **off-balance-sheet transactions**.
- **5. Insider trading:** *Insider trading* with the stocks of the company in which they work is considered an event subject to disclosure that must be reported in a *Form 4 within a period of 2 days* (previously was until the 10th day of the month following the realization of the transaction).
- **6. Conflict of interests:** Personal loans are prohibited by companies to administrators and directors;

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Sarbanes-Oxley Act (cont.)



- **7. Professional responsibility:** New regulations establish minimum standards of professional conduct regarding **lawyers** who practice their activity in entities supervised by SEC.
- **8. Studies and Reports:** Must be conducted several studies.
- **9. Fraud accountability:** The elimination, alteration or falsification of registrations is a **crime**.
- 10. Sanctions: All audit or work papers must be kept for 5 years. False certifications or reports forgery must result in fines until 5 million dollar and/or prison until 20 years.
- **11. Authority of SEC:** Everyone who had violated the antifraud norms may be prohibited of exercise administrative or management positions.

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Case Study b.1)

Search for **Audit proposals** from Audit firms as for example from the Big 4 firms.

(to be presented in next class)



b2) From a client point of view besides the standard work of performing the Audit assignment what can be aspects that will add value to the client's organization?

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Case Study b.2)

Make an initial search of recent academic papers (2 or 3 papers) addressing the topic of **corporate financial fraud**.

Prepare a summary in 2 or 3 PPT pages of each study that you found.

(to be presented in next class)

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The exercise of functions related to the area of Accounting / Finance requires an understanding of the **audit process**, namely a knowledge of the **methodology** and the ethical implications of the decisions made by the auditor.

The objective of the course is to provide its participants with fundamental skills for a correct application of the **audit methodology**, focusing on the **standards**, **principles** and **practical aspects** of daily life of auditors.



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The topics covered are basic topics for a student who wants to start a career as an auditor.

But also, for any student of the 2nd cycle of Bologna who is interested in auditing companies from an internal or external perspective.

Critical analysis and communication skills will be developed through a case-based discussion forum and exercises that will allow addressing some of the themes exposed in the various sessions.



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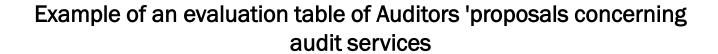
Objectives

At the end of the course, participants should be able to:

- Understand the concept of Audit and the role of the Auditor;
- Know some professional regulation of the activity of the Chartered
 Accountants / Statutory Auditors;
- Understand how to develop and analyze the audit evidence necessary to support the auditor's opinion;
- Know the different phases that make up the auditing process;
- Recognize the scope of the different types of opinion established in the auditing standards and be able to prepare the appropriate final report.



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- Importance of information
- Power of information

It is widely accepted that knowledge has become the main force of production in recent decades. In the form of an informational commodity indispensable for a productive power, knowledge is already, and will continue to be, the main - perhaps the main - tool in the world competition for power.

Jean François Lyotard (La Condition Postmoderne: Rapport sur le Savoir, 1979)

Reliable information

The truth is not simply what we think it is; it is also the circumstances in which it is said, and by whom, why and how it is said.

Václav Havel (Disturbing the Peace - A Conversation with Karel Hvizdala, 1990)

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Agency Theory (Jensen & Meckling, 1976)

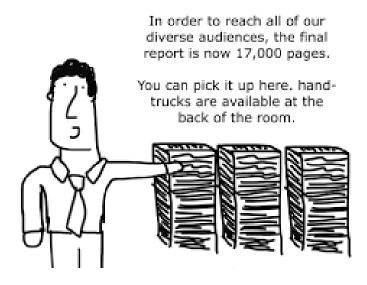


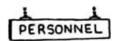
Information asymmetry



Companies prepare information to provide to third parties

Duty of accountability







"I like the creative way you manipulate reality. You may be just the man we need to write our corporate annual reports."

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Duty of accountability

Article 65.° CSC – Duty to report

- 1) The members of the board of directors shall prepare and submit to the competent bodies (General Assembly) of the company the management report, including the non-financial statement or the separate report with this information (if applicable), the accounts for the financial year and the other accounting documents provided for by law, for each annual financial year.
- 2) The preparation of the management report, including the non-financial statement or the separate report (if applicable), the accounts for the financial year and the other accounting documents must comply with the provisions of the law; the shareholders agreement may supplement, but not derogate from, those legal provisions.
- The management report, the separate report with the non-financial information (if applicable), the accounts for the financial year and other accounting documents must be submitted to the competent body and assessed by it, except in special cases provided for by law, within three months of the closing date of each annual financial year, or within five months of the same date in the case of companies which must submit consolidated accounts, or which apply the equity method.

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Duty of accountability

Article 66.°-A CSC - Notes to the accounts

- 1) Information on the fees invoiced by the Statutory Auditor (ROC)
- 2) Information on operations with related parties

Article 66.°-B CSC – Non-financial statement (for large companies)

- 1) Information on environmental, social and worker-related issues, equality between women and men, non-discrimination, respect for human rights, combating corruption and money laundering.
- 4) The non-financial statement referred to in paragraph 1 shall also include, where appropriate, a reference to the amounts shown in the annual financial statements and additional explanations of those amounts.

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Duty to accounts for issuers with listed securities

Yearly Accounts

Annual Report and Accounts

- Management report, annual accounts, legal certification of accounts and other accounting documents required by law or regulation;
- Report prepared by the auditor;
- Statement by the management body that the accounts comply with accounting standards and the management report accurately describes the business and main risks;

Annual Corporate Governance Report

Semester Accounts

After a maximum of 3 months from the end of the 1st semester:

- Condensed financial statements;
- Interim management report;
- Statement by the management body that the accounts comply with the accounting standards and the management report faithfully describes the business and the main risks.

Audited information - art.º 8. CVM

- Annual Accounts
- Where the quarterly or half-yearly information has been subject to audit or limited review, the audit or review report shall be included or, if it has not been, this shall be stated.

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Financial statements

Financial statements arise from a series of patrimonial facts that occurred in the life of an entity in each period, and which are reported through the following charts:

Microentities

- Balance Sheet
- Income Statement by Nature
- Optional:
 - Apendix/notes,
 - Statement of changes in equity
 - Cash flow Statement

Small companies

- Balance Sheet
- Income Statement by Nature
- Apendix/notes
- Optional:
 - Statement of changes in equity
 - Cash flow Statement

Other companies

- Balance Sheet
- Income Statement by Nature
- Statement of changes in equity
- Cash Flow Statement
- · Apendix/notes

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Main accountability challenge



How users of financial information are assured that the information provided is sufficient, appropriate, transparent and credible?

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- 1. Introduction
- **X** Information risk
 - There are countless stories of fraudulent financial reporting







Brennan, N. M., & McGrath, M. (2007). FINANCIAL STATEMENT FRAUD: SOME LESSONS FROM US AND EUROPEAN CASE STUDIES. Australian Accounting Review, 17(2), 49-61.

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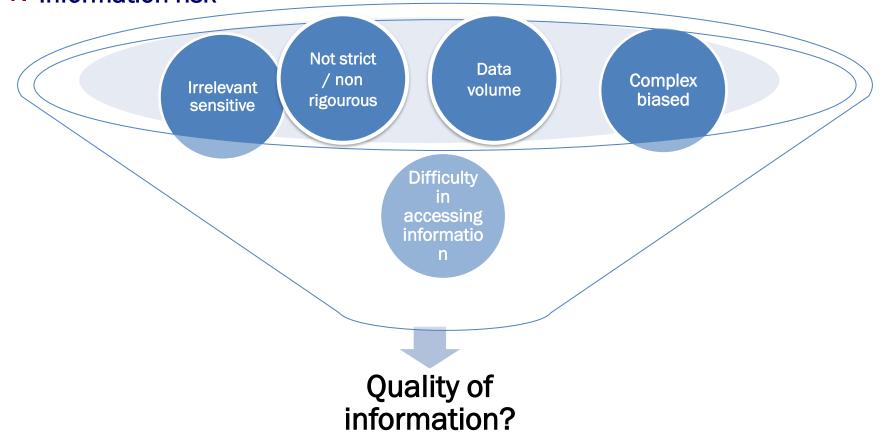
- Information risk
 - Parliamentary Inquiry Committee into BES and GES
 Bank of Portugal
 - ✓ I speak from experience, if someone wants to cheat the supervisor cheats and hides (Fernando Teixeira dos Santos, former Finance Minister)
 - ✓ When someone really wants to deceive someone, they deceive (Machado Pereira, Statutory Auditor (ROC) of some companies of the Group)



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1. Introduction

X Information risk



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1. Introduction

Implications of information risk

In 1995, Robert Elliott (KPMG partner) indicates that the cost of capital of an American company is broken down into 3 tranches:

Cost of Capital 13%

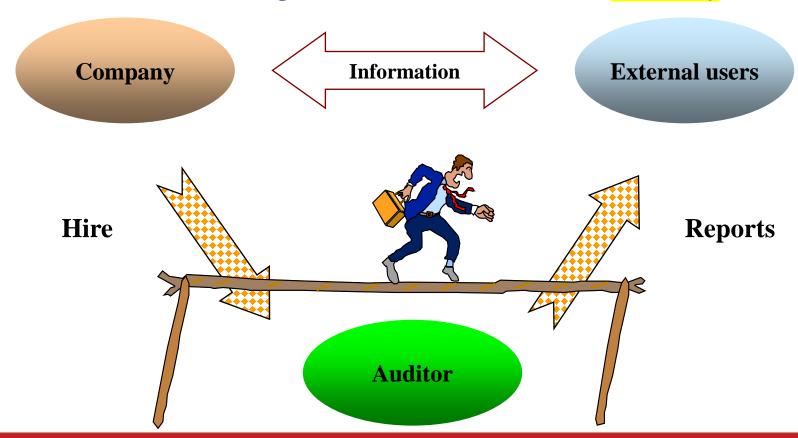
5.5% risk-free interest rate

3.5% economic risk premium (business risk)

4.0% information cost (information risk)

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Auditor's role: contributing to the Financial Statements credibility



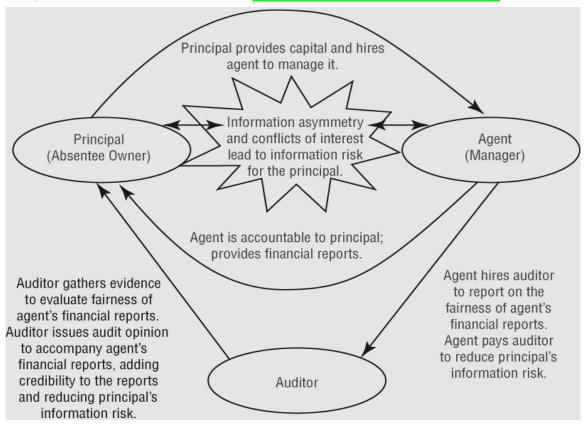
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Auditor's role - special function in the company

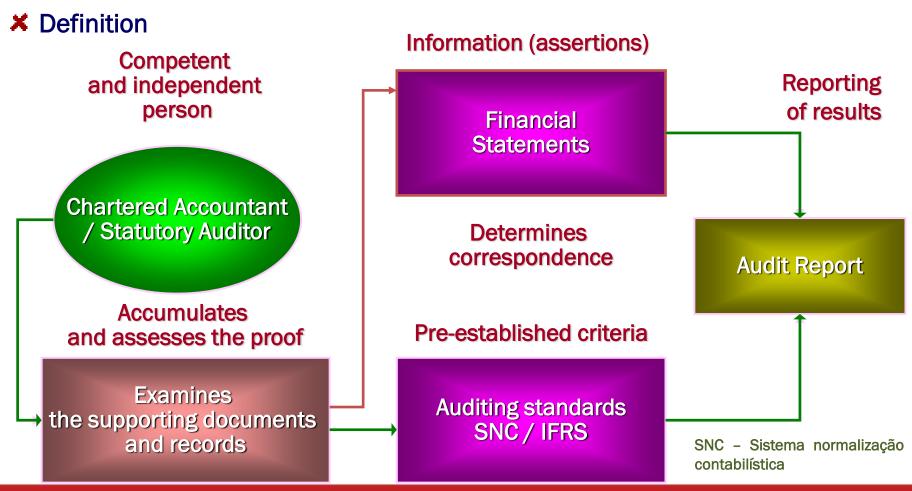
By certifying the public reports that collectively depict a corporation's financial status, the independent auditor assumes a public responsibility transcending any employment relationship with the client. The independent public accountant performing this special function owes ultimate allegiance to the corporation's creditors and stockholders, as well as to the investing public. This public watchdog function demands complete fidelity to the public trust.

Chief Justice Warren Burger (US Supreme Court)

What is the justification for the existence of an audit?



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Overview



Fonte: https://www.youtube.com/watch?v=aztSsS6GYYw

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Overview

The public interest function of statutory audit means that a wide range of people and institutions rely on the quality of the work of statutory auditors or audit firms.

Good audit quality contributes to the orderly functioning of markets by improving the integrity and efficiency of financial statements.

Statutory auditors thus play a particularly important social role.

Preamble of the Regulation (EU) N.° 537/2014 of the European Parliament and Council, from April 16th, 2014

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Auditor's responsibility

Auditor

- Responsible for the audit report and the opinion issued
- Duties to report to the supervisory board / fiscal board and competent authorities Art. 63, 79 and 81 EOROC

Administration

• Is responsible for adopting adequate accounting policies and an internal control system, as well as for presenting and preparing the financial statements.

Consequences:

- Chartered accountant / Statutory Auditor (ROC) is jointly and severally liable to the company and stakeholders for any damage caused to them by their wrongful conduct n.°. 1 of art. 78 CSC
- Chartered accountant / Auditor (ROC) is liable to creditors for culpable failure to comply with legal or contractual provisions designed to protect them, and the assets become insufficient n.°. 2 of article 78 CSC
- For deficiencies in the report or opinion, the Chartered accountant / Auditor (ROC) is jointly and severally liable for damages caused to issuers or third parties – n.º 1 of article 10 CVM

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- Auditor's general objectives ISA 200 (§11 e 12) International Standards on Auditing*
 - ✓ When conducting an audit of financial statements, the general objectives of the auditor are:
 - Obtain reasonable assurance as to whether the FS as a whole are free of material misstatement, either due to fraud or error, thus enabling to express an opinion on whether the financial statements are prepared, in all material respects, according to an applicable financial reporting framework; and
 - Reporting on the financial statements according to its conclusions.

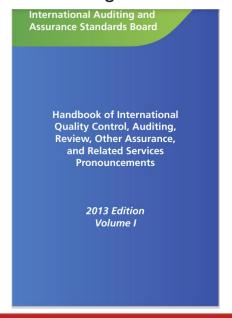
In all cases where reasonable assurance of reliability cannot be obtained and a qualified opinion is insufficient in the circumstances for reporting to users, International Standards on Auditing (ISA) require the auditor to give an excuse of opinion or to resign from work, when such a resignation is possible under applicable law or regulation.

 International Standards on Auditing (ISA) are professional standards for the <u>auditing</u> of financial information. These standards are issued by the <u>International</u> <u>Federation of Accountants</u> (IFAC) through the <u>International Auditing and Assurance</u> <u>Standards Board</u> (IAASB).

ISA guides the auditor to add value to the assignment hence building confidence of

investors.

International Federation of Accountants 529 Fifth Avenue, New York, NY 10017 USA



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Requirements to perform an audit – ISA 200

Comply with relevant ethical requirements

Plan and execute an audit with professional skepticism

Exercise professional judgment when planning and executing an audit

Obtain sufficient and appropriate audit evidence to reduce audit risk to an acceptable low level

Conduct the audit in accordance with applicable auditing standards

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- Requirements to perform an audit ISA 200
 - ✓ Professional Judgement

Auditors add value to users by making quality decisions associated with their assessment of the client's financial statements. Quality decisions are impartial, meet users' expectations, comply with professional auditing standards, and are based on sufficient factual information to support the decision that is made.



A well-structured decision process is fundamental

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- Requirements to perform an audit ISA 200
 - ✓ Professional Skepticism (art. 70 EOROC)
 - An attitude that includes an interrogative mind, characterized by doubt and a critical spirit that is alert to conditions that may indicate a possible misstatement due to error or fraud, and a critical appreciation of the evidence.
 - The auditor should plan and perform an audit with professional skepticism recognizing that there may be circumstances/situations that cause the financial statements to be materially misstated.





EXERCISE: Indicate some possible cases of some of these circumstances

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EXERCISE

Please indicate some possible cases of some of these circumstances/situations, mentioned before, that may cause the financial statements to be materially misstated.

EXERCISE

Analyse the last accounts report published by Enron

Requirements to perform an audit – ISA 200

✓ Effect of the absence of skepticism and apropriate professional judgment

KPMG LLP served as the external auditor for some of the largest subprime mortgage lenders in the United States leading up to and during the housing market crisis of the mid-2000s. The audits of two of their largest lending clients, New Century Financial Corporation and Countrywide, ultimately led the firm to settle litigation charges in 2010 for \$44.7 million and \$24 million, respectively. The business model of these two subprime mortgage lenders consisted of providing loans to borrowers with weak credit histories. The business model had begun to fail during a short period of time in 2007, when the economy weakened, borrowers began defaulting, and home prices declined drastically. New Century filed for bankruptcy and Countrywide was purchased by Bank of America, which subsequently suffered massive losses related to business failures at Countrywide.

Just before the housing crash of 2007 put the companies in severe financial crises, KPMG had given both companies unqualified audit opinions. In both cases, KPMG was subsequently accused of violating professional standards, lacking independence, and being negligent. KPMG defended itself by arguing that its audits were not the cause of the financial woes at New Century and Countrywide. Rather, the firm contended that it was the failed business model of the two companies that led to investor losses. As you read through this chapter, consider the following questions:

- How does the business environment affect the litigation risk faced by audit firms? (LO 1)
- Should auditors be held liable when their client's business fails or its financial statements contain a fraud that the auditors did not detect? (LO 2)
- What defenses do auditors use in response to litigation? (LO 3)
- What actions can auditors take to minimize litigation exposure? (LO 3, 4, 5, 6)

Source: Johnstone, K. M., Gramling, A. e Rittenberg, L. E., (2014), Auditing: a business risk approach, 9th edition, Cengage.

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Services provided by auditors

Exclusive competence of the Chartered Accountant / Statutory Auditor (ROC) (Article 41 + 42 + 45) - Functions of Public Interest

- Audit of the accounts
 - Statutory audit derives from the law or from the statutes (CLC*)
 - Voluntary review derives from contract (Audit Report)
 - Services related to the previous two when they have a specific or limited purpose or scope.
- Other functions where the law requires the intervention of the Chartered Accountant / Auditor (ROC)

Other functions that may be performed by the Chartered Accountant / Auditor (ROC) (Article 48)

- Lecturing
- Members of audit committees and supervisory or oversight bodies of companies or other entities
- Consultancy and other services in the scope of matters inherent to their professional training and qualification
- Insolvency Administrator

^{*} CLC - Certificação Legal de Contas

Services provided by auditors

Entities subject to audit/revision of accounts

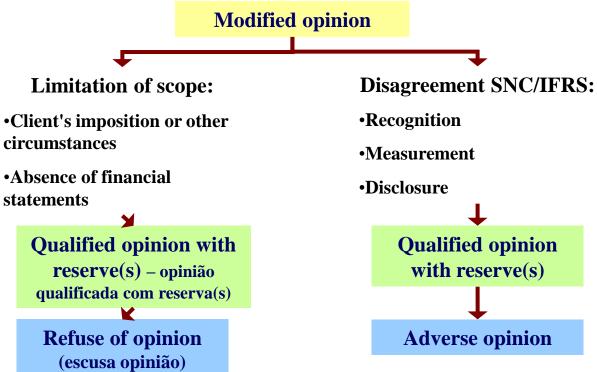
- Resulting from legal, statutory or contractual provision
- Have organized accounts and meet the requirements set out in n.º 2 of Article 262 of the CSC (exceed 2 of the 3 limits in 2 consecutive years):
 - Balance sheet: 1.500.000€
 - Sales and other revenues: 3.000.000€
 - Number of employees: 50



Exercise: Conduct a search of the thresholds for other countries than Portugal

X Audit Report (ISA 700, 701, 705, 706, 720)

Unchanged opinion (clean opinion)



Declaration of inability/impossibility to report

Telmo Vieira -55-

✗ Selection of the modified opinion (ISA 705)

	Auditor's judgment on the depth of the effects or possible effects on the Financial Statements	
Nature of the matter that gives rise to the modification	Material but not deep misstatements - Distorções materiais, mas não profundas	Material and deep misstatements – distorções materiais e profundas
FS are materially misstated	Opinion with reservations (by disagreement)	Adverse opinion
Inability to obtain appropriate and sufficient evidence	Opinion with reservations (by limitation of scope)	Refuse of opinion (escusa opinião)

Telmo Vieira -56-

Unqualified opinion (ISA 700*) – Opinião limpa

LEGAL CERTIFICATION OF ACCOUNTS / AUDIT REPORT

Report on the audit of financial statements

S Opinion

We have audited the accompanying financial statements of XPTO, S.A., which comprise the balance sheet as at 31/12/2022 (showing a total of euros and total equity of euros, including a net profit of euros), the income statement by nature, the statement of changes in equity and the cash flow statement for the period then ended, and the notes to the financial statements that include a summary of significant accounting policies.

In our opinion, the attached financial statements present in a true and fair way, in all material aspects, the financial position of XPTO, S.A. as of 12/31/2022 and its financial performance and cash flows for the period ending on that date in accordance with the Accounting and Financial Reporting Standards adopted in Portugal through the Accounting Standards System - Sistema de Normalização Contabilística (PT).

* (ISA) 700 (REVISED), FORMING AN OPINION AND REPORTING ON FINANCIAL STATEMENTS

Telmo Vieira -57-

Unqualified opinion (ISA 700)

S Basis for the opinion

Our audit was conducted in accordance with the International Auditing Standards (ISA) and other technical and ethical standards and guidelines of the Statutory Auditors Body (OROC). Our responsibilities under these standards are described in the section "Auditor's Responsibilities for Auditing Financial Statements" below. We are independent from the Entity under the terms of the law and comply with all other ethical requirements under the Code of Ethics of the Statutory Auditors Body (OROC).

We believe that the **audit evidence** we have obtained is **sufficient and appropriate** to provide a basis for our opinion.

Telmo Vieira -58-

- Unqualified opinion (ISA 700)
- **✗** § Responsibilities of the management board and the supervisory board (conselho fiscal) by the financial statements (if applicable)

The management board is responsible for:

- ✓ the preparation of financial statements that present a true and fair view of the entity's financial position, financial performance and cash flows in accordance with the Accounting and Financial Reporting Standards adopted in Portugal through the Accounting Standards System;
- ✓ the preparation of the management report in accordance with applicable laws and regulations;
- ✓ the creation and maintenance of an appropriate internal control system to enable the preparation of financial statements free from material misstatement due to fraud or error;
- ✓ the adoption of appropriate accounting policies and criteria in the circumstances; and
- ✓ the assessment of the Entity's ability to maintain itself in going concern, disclosing, when applicable, the matters that may raise significant doubts about the continuity of activities.

The supervisory board is responsible for supervising the preparation and disclosure process of the Entity's financial information. (if applicable)

Telmo Vieira -59-

- Unqualified opinion (ISA 700)
- X § Responsibilities of the auditor for auditing the financial statements

Our responsibility is to obtain **reasonable assurance** that the financial statements as a whole are free from material misstatement due to fraud or error, and to issue a report stating our opinion. **Reasonable assurance** is a high level of security but is not a guarantee that an audit performed in accordance with ISA will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, alone or jointly, they can reasonably be expected to influence economic decisions of users taken based on those financial.

As part of an audit according to ISA, we make professional judgments and maintain professional skepticism during the audit and also:

✓ We identify and assess the risks of material misstatement of financial statements due to fraud or error, design and execution of audit procedures that respond to these risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting material misstatement due to fraud is higher than the risk of not detecting material misstatement due to error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or overlap with internal control;

Telmo Vieira -60-

Unqualified opinion (ISA 700)

X § Responsibilities of the auditor for auditing the financial statements

- ✓ we gain an understanding of **internal control** relevant to the audit with the objective of designing audit procedures that are appropriate in the circumstances, but not to express an opinion on the effectiveness of the Entity's internal control;
- ✓ we assessed the adequacy of the accounting policies used and the reasonableness of the accounting estimates and related disclosures made by the management board;
- ✓ we concluded on the appropriation of the use, by the management board, of the assumption of going concern and, based on the audit evidence obtained, if there is any material uncertainty related to events or conditions that may raise significant doubts about the Entity's capacity to continue its activities. If we conclude that there is material uncertainty, we should draw attention in our report to the related disclosures included in the financial statements or, if these disclosures are not appropriate, modify our opinion. Our conclusions are based on the audit evidence obtained to date of our report. However, future events or conditions may lead the Entity to discontinue its activities;
- ✓ we assessed the overall presentation, structure and content of the financial statements, including the disclosures, and
 whether these financial statements represent the underlying transactions and events so as to achieve a fair
 presentation;

Telmo Vieira -61-

Unqualified opinion (ISA 700)

In EPI

X § Responsibilities of the auditor for auditing the financial statements

- ✓ we communicate with those in charge of governance, including the supervisory board, among other matters, the scope and planned timing of the audit, and significant audit findings including any significant internal control weaknesses identified during the audit;
- ✓ of the matters that we communicate to the governance officers, including the supervisory board, we determine those that were the most important in the audit of the current year's financial statements and that are the relevant audit matters. We describe these matters in our report, except when the law or regulation prohibits their public disclosure;
- ✓ we declare to the supervisory board that we complied with the relevant ethical requirements regarding independence and communicate all relationships and other matters that may be perceived as threats to our independence and, where applicable, the respective safeguards.

Our responsibility also includes verifying that the information in the management report is consistent with the financial statements.

Telmo Vieira -62-

Unqualified opinion (ISA 700)

Reporting on other legal and regulatory requirements

§ About the management report

In compliance with article 451, no. 3, paragraph e) of the Commercial Companies Code (CSC), we are of the opinion that the management report was prepared in accordance with the applicable legal and regulatory requirements in force, the information contained therein is consistent with the audited financial statements and, taking into account knowledge and appreciation of the Entity, we have not identified any material inaccuracies.

§ On the additional elements provided for in Article 10 of Regulation (EU) No 537/2014

In compliance with Article 10 of Regulation (EU) No 537/2014 of the European Parliament and of the Council of 16 April 2014, and in addition to the relevant audit matters indicated above, we also report the following:

✓ We were appointed/elected auditors of the Entity for the first time at the General Shareholders' Meeting held on ... for a term of office between 202X and 202X. We were appointed/elected at the shareholders' meeting held on ... for a second term of office between 202X and 202X.

√ ...

Date, signature (name of firm and partner responsible for the audit) and professional address

Telmo Vieira -63-

Unqualified opinion (ISA 700)

EXERCISE - FIND EXAMPLES OF UNQUALIFIED OPINIONS FROM CHARTERED ACCOUNTANTS / AUDITORS

Telmo Vieira -64-

Modified / qualified opinion (ISA 705)

ISA 705, Modifications to the Opinion in the Independent Auditor's Report

This ISA establishes three types of modified opinions, namely:

- a qualified opinion
- an adverse opinion
- a disclaimer of opinion

INTERNATIONAL STANDARD ON AUDITING 705 (REVISED) MODIFICATIONS TO THE OPINION IN THE INDEPENDENT AUDITOR'S REPORT

(Effective for audits of financial statements for periods ending on or after December 15, 2016)

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Form and Content of the Auditor's Report When the Opinion Is Modified	16–29
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International Standard on Auditing (ISA) 705 (Revised), Modifications to the Opinion in the Independent Auditor's Report, should be read in conjunction with ISA 200, Overall Objectives of the Independent Auditor and the Conduct of an Audit in Accordance with International Standards on Auditing.

Modified / qualified opinion (ISA 705)

ISA 705, Modifications to the Opinion in the Independent Auditor's Report

S Opinion with reservations

Limitation of scope: In our opinion, except for the possible effects of the matter referred to in the section "Basis for the opinion with reservations", the attached financial statements present

Disagreement: In our opinion, except for the effects of the matter referred to in the section "Basis for Opinions with Reservations", the attached financial statements present ...

§ Basis for qualified opinion

(description of reservations)

- Explain the reasons for reservations for <u>limitation to the scope</u> of work
- Includes a description and quantification of the reasons for the reserve for disagreement

Our audit was conducted in accordance with..."

We believe that the **audit evidence** we have obtained is sufficient and appropriate to provide a basis for our **audit opinion with reservations**.

Telmo Vieira -66-

- **★** Modified / Qualified opinion (ISA 705)
- X Example of reservations by disagreement misstatement at disclosure level

As stated in Note yy, the Company's financing agreements have expired, and the amounts payable are due on March 19, 2023. The Company has not been able to complete renegotiate the financing or obtain alternative financing. This situation indicates that there is a material uncertainty that could raise significant doubts about the Company's ability to continue. The financial statements do not adequately disclose this matter.

Example of reservations by disagreement - misstatement at measurement level

As mentioned in Note X to the financial statements, no depreciation has been reflected in the financial statements, which constitutes a derogation to the SNC. This is the result of a decision taken by management at the beginning of the previous financial year and which led us to issue a qualified opinion in the audit report on the financial statements for that year. Based on the straight-line depreciation method and annual rates of 5% for the building and 20% for the equipment, the loss for the year should be increased by xxx in 2022 and xxx in 2021, tangible fixed assets should be reduced by the accumulated depreciation of xxx in 2022 and xxx in 2021 and accumulated losses should be increased by xxx in 2022 and xxx in 2021.

Telmo Vieira -67-

- Modified / Qualified opinion (ISA 705)
- ✗ Example of reservation by <u>limitation of scope</u>

Because we were appointed auditors of the Company during 2022, we were unable to observe the physical counting of inventories at the beginning of that period or to confirm through alternative procedures those quantities in inventory. Since opening inventories affect the determination of results of operations, we were unable to determine whether adjustments to the results of operations and the results carried forward from opening 2022 would be necessary. Our audit opinion on the financial statements for the period ended December 31, 2022, has been modified accordingly. Our opinion on the financial statements for the current period as of 12/31/2022 is also modified due to the possible effects of this matter on the comparability of the amounts of the current period with the amounts of the corresponding figures.

Example of reservation by <u>limitation of scope</u>

At 31/12/2022, it was not possible to test the interest recognized in results for the year from the portfolio of credit granted to clients, due to an impossibility of extracting information from the operating system. For this reason, it was not possible for us to analyze the information of sufficient and appropriate support to validate the accounting balance of Interest Obtained in the amount of _____ euros.

Telmo Vieira -68-

Modified opinion with Disclaimer - disclaimer of opinion (ISA 705)

S <u>Disclaimer of opinion</u> (title is changed)

We have been hired to audit the financial statements

We do not issue an opinion on the attached financial statements. Due to the relevance of the matters referred to in the section "Basis for the disclaimer of opinion", we have not obtained sufficient and appropriate audit evidence to provide us with a basis for issuing an opinion on the attached financial statements.

Bases for the disclaimer of opinion

(description of reservations)

Delete the 2 paragraphs that appear in the model of the unmodified opinion.

Telmo Vieira -69-

- Modified opinion with Disclaimer disclaimer of opinion (ISA 705)
- X § Responsibilities of the auditor for auditing the financial statements

Our responsibility is to perform an audit on the financial statements in accordance with the International Auditing Standards (ISA) and other technical and ethical standards and guidelines of the Statutory Auditors Institute. However, due to the matter(s) described in the section Bases for the Disclaimer of Opinion, we have not obtained sufficient and appropriate evidence to provide a basis for an audit opinion on these financial statements.

We are **independent** from the Entity under the terms of the law and comply with all other ethical requirements under the Code of Ethics of the Portuguese Institute of Chartered Accountants (OROC).

Telmo Vieira -70-

- Adverse opinion (ISA 705)
- **Adverse opinion** (title is changed)

In our opinion, due to the relevance of the matters referred to in the section "Basis for Adverse Opinion", the attached financial statements do not present ...

§ Basis for adverse opinion

(description of reservations).

Our audit was conducted in accordance with...

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our adverse opinion.

Telmo Vieira -71-

★ Adverse opinion (ISA 705)

EXERCISE – Find Examples of Adverse Opinions from CHARTERED ACCOUNTANTS / Statutory AUDITORS

Telmo Vieira -72-

✗ Special sections (if applicable)

If there is a qualification by incorrect application of the going concern assumption, then this section ceases to exist.

X § Material Uncertainty Regarding Going Concern (optional)

As mentioned in the notes to the financial statements, the Entity prepares the financial statements on a **going concern basis**. The going concern assumption implies that the Entity has adequate resources to maintain the activities and that the management board has no intention of ceasing the activities in the short term.

=> there is material uncertainty, and it is <u>duly disclosed</u> in the FS (ISA 570)

As set out in Note X to the financial statements, which indicates that Banco Menos, S.A. recorded a loss of xxxxx during the year ending 31/12/2022 and that date, the financial autonomy ratio is 7%. As referred to in Note 6, these events or conditions, as well as other matters referred to in that Note, indicate that there is a material uncertainty which may pose significant doubts as to the entity's ability to continue. Our opinion is not modified with respect to this matter.

Telmo Vieira -73-

Audit Report - Relevant Audit <mark>Matters</mark> (<mark>ISA 701</mark>)

INTERNATIONAL STANDARD ON AUDITING 701 COMMUNICATING KEY AUDIT MATTERS IN THE INDEPENDENT **AUDITOR'S REPORT**

(Effective for audits of financial statements for periods ending on or after December 15, 2016)

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International Standard on Auditing (ISA) 701, Communicating Key Audit Matters in the Independent Auditor's Report, should be read in conjunction with ISA 200, Overall Objectives of the Independent Auditor and the Conduct of an Audit in Accordance with International Standards on Auditing.

Telmo Vieira -74-

Audit Report - Relevant Audit Matters (ISA 701)

✗ § Relevant Audit Matters

- Relevant matters are those that required special attention in the execution of the audit and that were previously communicated to the management board.
- Indicators of relevant subjects
 - ✓ Areas assessed for high risk of material misstatement or significant risks
 - Areas involving significant judgments produced by the management board including estimates involving high estimation uncertainty
 - ✓ Transactions with significant impact on accounts
- ☐ Relevant matters should be included in the audit report, if:
 - Audited entity has listed securities
 - ✓ Required by law or regulation
 - ✓ Auditor decides to report on the matter, and this is not against the law.

Telmo Vieira -75-

- Audit Report Relevant Audit Matters (ISA 701)
- ✗ § Relevant Audit Matters
 - => Auditor decides to describe them in audit report

The relevant audit matters are the ones that, in our professional judgment, had the greatest importance in the auditing of the financial statements of the current period. These matters should be considered in the context of the audit of the financial statements as a whole, and in the formation of the opinion, and we do not issue a separate opinion in this respect.

In addition to the material(s) described in the section <u>"Basis for Opinion with Reservations"</u> and in the section <u>"Material Uncertainty Regarding Going Concern"</u>, we have decided that the following are relevant audit material to be communicated in this report. => (if there are reservations and/or material uncertainty)

(Describe below the following subjects to support the audit opinion:

- a description of the <u>most significant risks</u> of material misstatement identified, including the risks of material misstatement due to fraud, referring, where relevant, to the respective disclosures included in the financial statements;
- a summary of the auditor's response to the material misstatement risks assessed;
- if relevant, any key observations that may have arisen in relation to those risks.)

Telmo Vieira -76-

Audit Report - Relevant Audit Matters (ISA 701)

✗ § Relevant Audit Matters

=> Auditor considers that there are no relevant matters other than reservations or material uncertainty

The relevant auditing matters are the ones that, in our professional judgment, had the greatest importance in the auditing of the financial statements of the current period. These matters should be considered in the context of the audit of the financial statements as a whole, and in the formation of the opinion, and we do not issue a separate opinion in this respect.

Except for the material described in the Bases for Opinions with Reservations (Adverse) or Material Uncertainty Regarding Going Concern, we inform you that there are no other relevant auditing matters to report in our report.

=> Auditor considers that there are no relevant matters

The relevant auditing matters are the ones that, in our professional judgment, had the greatest importance in the auditing of the financial statements of the current period. These matters should be considered in the context of the audit of the financial statements as a whole, and in the formation of the opinion, and we do not issue a separate opinion in this respect.

We inform you that there are no relevant audit matters to communicate in our report.

Telmo Vieira -77-

EXERCISE - FIND EXAMPLES OF modified opinions, namely:

> a disclaimer of opinion

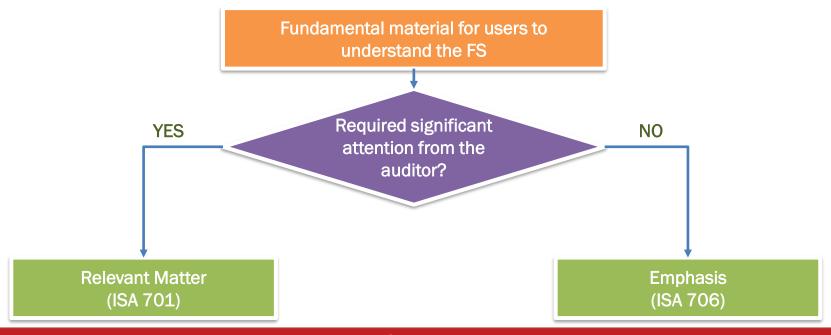
FROM CHARTERED ACCOUNTANTS / AUDITORS reports

Telmo Vieira -78-

Audit report - opinion with emphasis and/or other matters (ISA 706)

§ Emphasis

Matter appropriately presented or disclosed in the financial statements which, in the auditor's judgment, is of such importance that it is fundamental for the users' understanding of the financial statements. These matters do not include the reservations and/or relevant audit matters.



Telmo Vieira -79-

EXERCISE - Please find 2 or 3 examples of emphasis on Auditor's Reports.

Indicate the Emphasis, the Audited company and the Auditing firm that performed the Audit

Telmo Vieira -80-

Audit report - opinion with emphasis and/or other matters (ISA 706)

§ Emphasis

Examples of subjects to be reported as emphasis:

- An uncertainty related to the future outcome of litigation or exceptional regulatory actions
- Significant subsequent event occurring between the date of the FS and the date of the auditor's report
- The early application of a new accounting standard that has a material effect on the FS
- <u>Disaster</u> with material impact on the financial position of the entity
- Changes in accounting policies
- Correction of a qualified misstatement in the previous year

INTERNATIONAL STANDARD ON AUDITING 706 (REVISED) EMPHASIS OF MATTER PARAGRAPHS AND OTHER MATTER PARAGRAPHS IN THE INDEPENDENT AUDITOR'S REPORT

(Effective for audits of financial statements for periods ending on or after December 15, 2016)

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Audit report - opinion with emphasis and/or other matters (ISA 706)

S Other matters

These are matters that are not related to the matters presented or disclosed in the FS, but which in the <u>auditor's opinion are relevant to users' understanding</u> of the audit, the auditor's responsibilities or his report. Disclosure of such matters is not prohibited by law and does not encompass relevant auditing matters.

Examples:

- Explain why Auditor did not resign if you issued a Disclaimer Opinion
- Indicate that you have issued an opinion on the FS prepared by the company based on another accounting standard (e.g., on the reporting of the subsidiary information)
- In the special purpose report indicate that it is intended exclusively for its intended users and should not be distributed or used by others
- · Accounts audited by another auditor
- Disclosure of the substantive reasons for the current auditor's difference of opinion on the financial statements of the previous period compared to the opinion that the auditor previously expressed

Telmo Vieira -82-

Audit report - opinion with emphasis and/or other matters (ISA 706)

§ Emphasis Example

- Refer to the site where you can find the disclosures related to the subject matter
- Indicate that <u>Opinion is not changed</u>

We draw your attention to Note X to the financial statements, which describes the uncertainty regarding the outcome of the lawsuit filed against the Company by XYZ Company. Our opinion is not changed in this matter.

§ Example of Other matters

The financial statements of Banco Menos, S.A. for the year ended December 31, 2022, were audited by another auditor who expressed an unreserved opinion on these financial statements as of March 31, 2023.

Telmo Vieira -83-

Audit report - other information (ISA 720)

S Other information - auditor's responsibility

- ✓ The annual report includes financial and non-financial information that is beyond the Financial Statements. Normally, the other information includes: Management Report (part of the obligations); message from the President.
- ✓ Auditor should request the Management Report and other documents before issuing the Audit Report.
- ✓ If the auditor finds any inconsistencies between the financial statements and the other information or considers that the other information is materially misstated, the auditor should request its correction and ultimately inform the shareholders (in this case, if the auditor had already issued the report)
- ✓ If the other information is not corrected, the auditor should describe in his report the misstatement in the "Other Information".

Final Pronouncement
April 2015

International Standard on Auditing[™] (ISA[™]) 720 (Revised)

The Auditor's Responsibilities Relating to Other Information

and

Related Conforming Amendments



★ Audit report - other information (ISA 720)

INTERNATIONAL STANDARD ON AUDITING 720 (REVISED) THE AUDITOR'S RESPONSIBILITIES RELATING TO OTHER

INFORMATION
(Effective for audits of financial statements for periods ending on or after December 15, 2016)

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Telmo Vieira

-85-

- Audit report other information (ISA 720)
- S Other information (in the scenario where the Other Information is obtained before the date of the Audit Report)

The Board of Directors is responsible for the other information. The other information includes the Management Report and (including other maps that are part of the Annual Report). Our opinion on the financial statements does not cover the other information and therefore we do not express any opinion on the same.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in that context, to consider whether the other information is materially inconsistent with the financial statements or whether our knowledge acquired in the audit or otherwise indicates that the other information is materially misstated. If, based on the work performed, we conclude that the other information is materially misstated, we are required to report such fact.

The following text depends on whether or not the other information is materially misstated.

- **★** Audit report other information (ISA 720)
- **✗** § Other information

Other information contains material misstatements	Other information contains no material misstatements
As described below, we conclude that the other information is materially misstated.	✓ Report with unmodified opinion We have nothing to report regarding the other information.
(describe the inconsistencies/misstatements)	✓ Report with modified opinion Additionally, and as described in the above section of the Basis of Opinion with Reservations, we have not obtained adequate and sufficient evidence of the existence of certain equipment which totaled a net book value of EURO. Consequently, we cannot conclude whether the other information is materially misstated with respect to this matter.

Telmo Vieira -87-

- 4. Professional regulation
- **X** Introduction

Auditors are professionals Professionals are people People make mistakes That's why auditors make mistakes



EXERCISE – Going concern

Understanding the going concern is a major issue for the Auditor's work.

Assume that you are auditing the accounts of a bank in Portugal, and you want to better understand the market in which it operates, major opportunities and threats and what are the main trends that may impact the bank's activity.

For this you want to understand what are the products/services that competitive banks are offering to clients and what are the conditions (price, timing, commissions, etc.) they propose.

You want also to understand the <u>Fintech industry</u> in Portugal as it is also competitor of traditional banks. Focus on <u>trends</u> of Fintechs.

This benchmark should allow you to understand the banking industry market in Portugal and in other countries in particular the offer to clients.

With this market understanding you should be able to build your opinion concerning the going concern of the Bank that you are auditing.

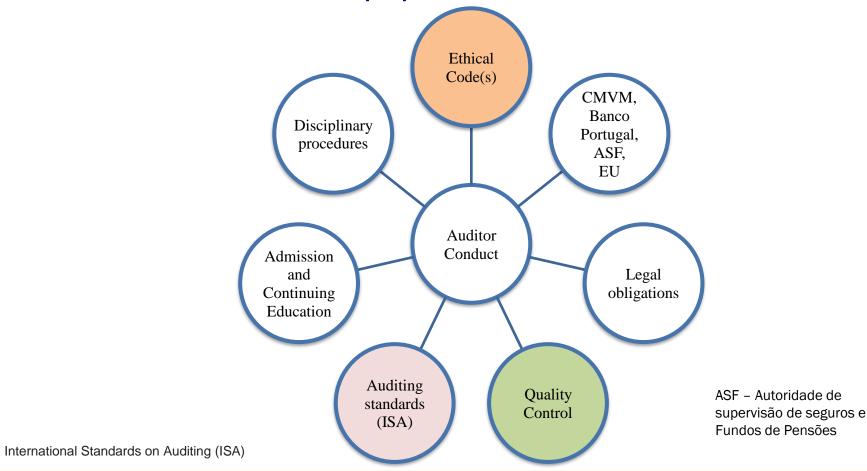
Telmo Vieira -89-

EXERCISE – Going concern

Perform a brief market analysis of Banking and Fintech industry focusing on the aspects before mentioned for you guidance in your <u>audit work</u> including <u>risk assessment</u>.

(2 pages in PowerPoint)

Facts that contribute to the proper conduct of the auditor



Telmo Vieira

Auditing standards

✓ No. 6 art. 45.° EOROC:

Audits are conducted in accordance with **international auditing standards** adopted by the European Commission except when:

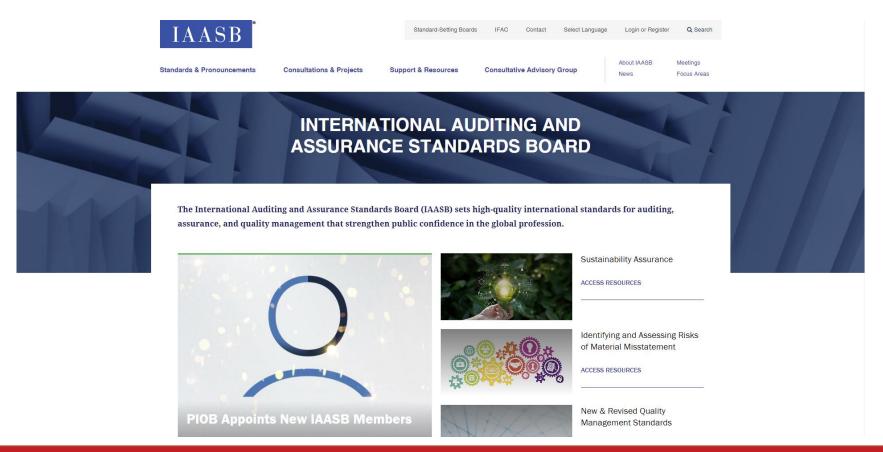
- The review is for matters that are not regulated by international auditing standards;
- The imposition of additional audit procedures or requirements arises from specific legal requirements or to the extent necessary to enhance the credibility and quality of the accounts.

✓ No. 8 art. 45.° EOROC:

While not adopted by the European Commission, the international auditing standards are directly applicable.

Telmo Vieira -92-

Auditing standards IAASB – International Auditing and Assurance Standards Board



Telmo Vieira -93-

IAASB

Auditing standards IAASB – International Auditing and Assurance

Standards Board

It is an <u>independent body</u> that seeks to develop high quality standards of public interest for:

 Auditing -> International Auditing Standards (ISA's) and International Recommendations of Auditing Practices (IAPS)

- Simplified examinations or review work -> International Standards of Review Work (ISRE)
- Reliability assurance work -> international standards on assurance work (ISAE)
- Related Services -> International Standards for Related Services (ISRS)
- Quality control -> international quality control standards (ISCQ)

Telmo Vieira -94-

4. Professional

regulation

Auditingstandardsand auditservices

The Importance of Adhering to Professional Auditing Standards as Illustrated in the Audits of Thornton Precision Components, Limited performed by Ernst & Young, LLP UK

Auditors who adhere to the professional auditing standards are viewed as conducting a quality audit. A lack of adherence to the professional auditing standards heightens the risk that the auditor will provide an unqualified audit opinion on financial statements that are materially misstated. This lesson is highlighted in the 2004-2006 audits of Thornton Precision Components, Limited (TPC) performed by Ernst & Young, LLP UK (E&Y UK).

TPC became a wholly owned UK subsidiary of Symmetry Medical, Inc. in 2003. Symmetry became a public company in 2004 and was listed on a United States stock exchange. Its consolidated financial statements included TPC's financial data. Beginning in 2003, Ernst & Young, LLP (E&Y US) became Symmetry's audit firm. In connection with the 2004-2006 audits of Symmetry, E&Y US engaged E&Y UK to perform audits of TPC, using Public Company Accounting Oversight Board (PCAOB) auditing standards. During the 2004-2006 audits, E&Y US relied on E&Y UK's audits to issue unqualified audit opinions for Symmetry.

From 1999 through September 2007, TPC's management participated in multiple schemes to increase TPC's revenues, net income, and other performance indicators. These schemes included booking fictitious revenues, understating costs of goods sold, creating fictitious inventories, and improperly capitalizing certain expenses. The fraud at TPC was not discovered by the auditors, but only came to light in 2007 when a TPC employee alerted Symmetry's CEO to the fraud. In 2008, Symmetry restated its financial statements, which included among other items, significant reductions in Symmetry's net income.

In 2012, the Securities and Exchange Commission (SEC) concluded that E&Y UK (a firm registered with the PCAOB) had conducted its audits in such a way that the audits did not adhere to the relevant professional auditing standards. Deficiencies in E&Y UK's 2004-2006 audits of TPC included a failure to perform appropriate procedures to audit the accounts receivable balances, adequately review topside journal entries, properly audit inventory, and a failure to plan, staff, and supervise the audits. During the audit, the audit partner and manager did not appropriately question management's representations, did not fully document the results of testing, did not appropriately consider the risks of misstatements due to fraud, and did not exercise due professional care and professional skepticism.

Telmo Vieira -95-

Ethics and professional deontology

✓ Ethical dilemma



- Methodology of analysis:

 - identify the available alternatives that the person has in hand to solve the dilemma

 - Decide what action to take



Ethics and professional deontology

Why Is Owning Stock in an Audit Client Unacceptable?

In 2005, Susan Birkert was an audit senior working for KPMG on the audit engagement of Comtech Corporation. One of Susan's friends asked her whether she thought that Comtech stock was a good investment. She responded that, indeed, it was a good investment. At that point, her friend asked if she would like him to purchase Comtech stock on her behalf. She agreed, and gave her friend \$5,000 to make the purchase under his name rather than hers. She did so because she was aware that owning stock in one's audit client is not allowed because of independence concerns. If auditors own stock in their audit clients, they are not independent of their clients because they are part owners. Therefore, rather than acting in an unbiased manner during the conduct of the audit, they might make judgments that favor the

independence

AUDITING IN PRACTICE

client company rather than external users of the financial statements. Even if the auditor does not actually behave in a biased manner and is independent in fact, external users may perceive an independence conflict—the auditor would not be independent in appearance.

Susan continued working on the Comtech engagement well into 2006, and she lied when she responded to KPMG's yearly written requirements to comply with the firm's independence policies.

Prompted by an anonymous tip later in 2006, KPMG launched an internal investigation into the matter and terminated her employment. The PCAOB barred her from serving as an external auditor for a period of at least one year. For further details on this case, see PCAOB Release No. 105-2007-003.

Source: Johnstone, K. M., Gramling, A. e Rittenberg, L. E., (2014), Auditing: a business risk approach, 9th edition, Cengage.

Telmo Vieira -97-

X Ethical principles

Conduct
that
honors
the
profession

Integrity

Objectivity

Professional competence and zeal

Confidentiality (article 84 EOROC)

Professional behaviour

Auditor independence

✓ Article 71 EOROC – the duty of Independence

- The chartered accountant (ROC) or any singular person in a position to directly or indirectly influence the outcome of the statutory or voluntary audit shall be independent of the audited entity and shall not participate in the decision-making of that entity.
- People involved in the work, as well as closely related persons, may not hold or have any material and direct economic interest in or participate in the transaction of any financial instruments issued, guaranteed or otherwise supported by any audited entity that falls within the scope of its statutory audit activities.
- People involved in the work may not accept offers or favors from the audited entity, except if they are insignificant.

Telmo Vieira -99-

Auditor independence

✓ Art. 77 EOROC: conditions for carrying out statutory audits to public interest entities

- Non audit fees / total fees < 30% when non audit services are provided for a period of 3 or more consecutive years to the entity, its parent company or its subsidiaries.
- If total fees received in each of the last three consecutive years exceed 15% of the SROC's turnover:
 - Inform the supervisory board of the audited entity and the safeguard measures taken
 - The supervisory board must assess whether there are conditions to continue the provision of services for a period not exceeding 2 years
 - Communicate the situations before to CMVM
 - CMVM may determine that in the calculation enters the fees of companies in the SROC network (ex. Relevant for the Big 4 firms)
- If the Statutory Audit is performed, the SROC or another firm in its network is barred from rendering services to the EPI, parent company or other company controlled by it:
 - Tax advisory services (for example payroll taxes, customs taxes, etc)
 - Preparation and entry of accounting records and accounts
 - · ...
- Any consulting service must be previously approved by the EPI's supervisory board.

EPI – entity of public interest

An Entity of Public Interest (EPI) is an entity, such as a publicly traded company, financial institution, or other organization that has a substantial impact on the public, financial markets, or the economy, and is therefore subject to enhanced audit and financial reporting requirements.

These entities are often large and complex, and their financial statements are of significant interest to a wide range of stakeholders, including shareholders, investors, regulators, and the general public.

Auditor independence

✓ Art. 77 EOROC: conditions for carrying out statutory audits to public interest entities

revisores oficiais de contas cesse a atividade ou em caso de transferência de responsabilidades ou de substituição de revisor oficial de contas ou de sociedade de revisores oficiais de contas pelo período remanescente dos cinco anos.

Artigo 77.º

Condições para a realização de revisão legal das contas de entidades de interesse público

1 — Quando o revisor oficial de contas ou a sociedade de revisores oficiais de contas de uma entidade de interesse público prestar a esta, à sua empresa-mãe ou às entidades sob o seu controlo, durante um período de três ou mais exercícios consecutivos, serviços distintos da auditoria, não proibidos nos termos do n.º 8, os honorários recebipode exigir, quando tal se justifique para a aferição da independência do revisor oficial de contas, da sociedade de revisores oficiais de contas ou, se aplicável, do revisor oficial de contas do grupo, que no cálculo do rácio de 15 % sejam incluídos os honorários recebidos da entidade de interesse público por todos ou por parte dos membros da rede deste.

8 — Ao revisor oficial de contas ou à sociedade de revisores oficiais de contas que realize a revisão legal das contas de uma entidade de interesse público, ou a qualquer membro da rede a que esse revisor oficial de contas ou essa sociedade de revisores oficiais de contas pertença, é proibida a prestação direta ou indireta à entidade auditada, à sua empresa-mãe ou às entidades sob o seu controlo



Telmo Vieira -102-

Auditor independence

✓ Art. 77 EOROC: conditions for carrying out statutory audits to public interest entities

Large list of forbiden services

Diário da República, 1.ª série—N.º 174—7 de setembro de 20

na União Europeia de quaisquer dos seguintes serviços distintos da auditoria:

- a) Serviços de assessoria fiscal relativos:
- i) À elaboração de declarações físcais;
- ii) A impostos sobre os salários;
- iii) A direitos aduaneiros;
- iv) À identificação de subsídios públicos e incentivos fiscais, exceto se o apoio do revisor oficial de contas ou da sociedade de revisores oficiais de contas relativamente a esses serviços for exigido por lei;
- v) A apoio em matéria de inspeções das autoridades tributárias, exceto se o apoio do revisor oficial de contas ou da sociedade de revisores oficiais de contas em relação a tais inspeções for exigido por lei;
- vi) Ao cálculo dos impostos diretos e indiretos e dos impostos diferidos;
 - vii) À prestação de aconselhamento fiscal;
- b) Os serviços que envolvam qualquer participação na gestão ou na tomada de decisões da entidade auditada;
- c) A elaboração e lançamento de registos contabilísticos e de contas;
 - d) Os serviços de processamento de salários;
- e) A conceção e aplicação de procedimentos de controlo interno ou de gestão de riscos relacionados com a elaboração e ou o controlo da informação financeira ou a conceção e aplicação dos sistemas informáticos utilizados

Telmo Vieira -103-

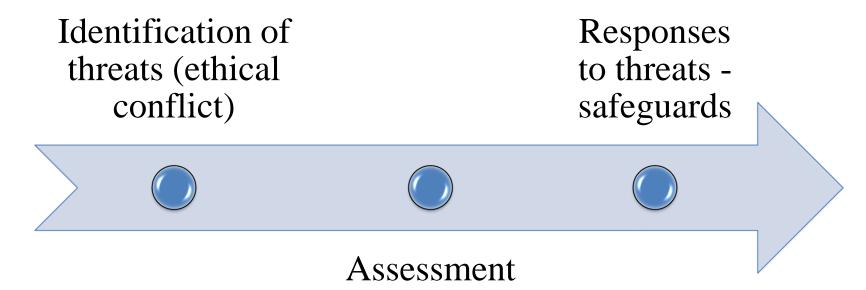
Auditor independence



Auditing as ethical judgment process

Telmo Vieira -104-

Ethical principles - threat resolution process



Threat of personal interest, threat of self-review, threat of representation, threat of familiarity, threat of intimidation.

Threats to independence => Chartered accountant (ROC) must not carry out the work (no. 3 art. 71 EOROC)

Telmo Vieira -105-

Quality control

Methods that seek to ensure that the chartered accountant / Statutory Auditor, (ROC/SROC), is meeting the normative requirements of the profession, contributing to its defense and professional reputation.

By SROC

- ISCQ 1 (<u>International Standard on Quality Control 1 IFAC</u>)
- Art. 74 EOROC: duty to have an internal control system
- Art. 80 EOROC: Internal quality control of the work in EPI

By OROC (peer review) under CMVM supervision to auditors who do not audit public interest entities

- No. 1 do art. 69.° EOROC
- At least one check every 6 years (RCQOROC)

By the CMVM to the auditors of public interest entities (No.4 of Article 4 of the Legal Framework for Audit Supervision)

• At least one check every 3 years (art. 26.° – Quality Control of Regulation 537/2014)

Telmo Vieira -106-

International Standard on Quality Control 1

See ISA 220

Auditors have an obligation to establish and maintain a quality control system that provides reasonable assurance of reliability:

- ✓ The firm and its staff comply with professional standards and applicable legal and regulatory requirements; and
- ✓ Reports issued by the firm or the partners responsible for the work are appropriate under the circumstances.



The IAASB's Quality Management Proposals

February 2019: Three exposure drafts released for public comment

- Proposed ISQM 1 (Previously ISQC 1), Quality Management for Firms that Perform Audits or Reviews of Financial Statements, or Other Assurance or Related Services Engagements
- Proposed ISQM 2, Engagement Quality Reviews
- Proposed ISA 220 (Revised), Quality Management for an Audit of Financial Statements
- Also released: a covering explanatory memorandum addresses:
 - The relationships between the standards
 - Overall matters
 - Possible effective dates, including a question to seek views about the time needed to implement the standards

Telmo Vieira -107-

International Standard on Quality Control 1

See ISA 220

INTERNATIONAL STANDARD ON AUDITING 220 QUALITY CONTROL FOR AN AUDIT OF FINANCIAL STATEMENTS

(Effective for audits of financial statements for periods beginning on or after December 15, 2009)⁺

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International Standard on Quality Management (ISQM) 1

Element	Overview	Example
Quality related leadership responsibilities within the firm	The firm must promote a culture in which quality is essential to be observed in the execution of services and policies and procedures must be established to support this culture	The firm's training programs emphasize the importance of quality work, and this is reinforced in individual performance assessment and incentive system decisions.
Relevant ethical requirements	The firm shall define policies and procedures that provide reasonable assurance that the firm, employees and other individuals subject to the requirement of independence will effectively maintain independence when required by a relevant ethical standards	Each partner and employee must answer an annual independence questionnaire, namely in matters of financial threats, familiarity.
Acceptance and continuation of client relationships and specific jobs	Policies and procedures should be established to decide when the firm should accept or continue a relationship with a client. These policies and procedures should minimize the risk of being associated with a client whose management body shows a lack of integrity. The firm should only accept work that it can carry out with high levels of professional competence.	Client assessment form (KYC – know your client), dealing with matters such as previous auditor's comments, management body integrity assessment.

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International Standard on Quality Management (ISQM) 1

Element	Overview	Example
Human resources	Policies and procedures should be established to provide the firm with reasonable assurance that it has sufficient staff with the necessary competence, skills and commitment to ethical principles: ⇒ Carry out the work in accordance with professional standards and other legal requirements ⇒ Allow the firm to issue a report that is appropriate to the circumstances	Each employee must be evaluated in any job using the firm's Role Assess Matrix.
Work execution	The firm shall define policies and procedures that provide reasonable assurance that work is performed in accordance with professional standards and other applicable legal requirements, and that the firm issues the report appropriate to the circumstances	The firm has a partner responsible for providing internal clarifications in accounting and auditing matters
Monitoring	The firm should establish a monitoring process designed to provide reasonable assurance that policies and procedures related to the internal quality control system are relevant and adequate, and that they are working effectively.	The firm has a partner responsible for quality control who must test that the quality control procedures are being put in place.

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International Standard on Quality Management (ISQM) 1



Telmo Vieira

OROC Horizontal Control

- Assess the degree of adequacy of the means used in relation to the nature and size of the work and the entities subject to legal review or auditing.
- Determine whether the Review/Audit Standards issued by OROC, and the applicable regulations and legislation, are complied with in the exercise of professional activity.

Controlo Horizontal		Tot	al			SRC	C			RO	c	
	2018		2017		2018		2017		2018		2017	
	107	36	169	54	ne.	5	ne ne	76	ni	96	197	8
Sem observações dignas de registo	34	55%	34	52%	11	52%	12	50%	23	56%	22	52%
Com observações de menor relevância	12	19%	16	24%	2	10%	6	25%	10	24%	10	24%
Com observações de relevância	12	19%	16	24%	7	33%	6	25%	5	12%	10	24%
Com resultados insatisfatórios	4	616		096	1	5%		0%	3	7%		0%
Subtotal	62	100%	66	100%	21	100%	24	100%	41	100%	42	100%
Anulados	1		6		-		2		1		4	
Total	63		72		21		26		42		46	

Example of OROC statistics on quality control on ROC/SROC

Telmo Vieira -112-

OROC Vertical Control

- Verify that the checks made, and the **conclusions** drawn from the working files are **consistent** with the content of the reports included in the reporting documents.
- Determine whether audit standards are met.

Controlo Vertical	Total SROC						ROC					
	2018		2017		2018		2017		2018		2017	
	n#	76	n=	56	nº	56	nº	76	n#	.96	n#	*
Sem observações dignas de registo	29	32%	36	34%	20	39%	28	44%	9	22%	8	19%
Com observações de menor relevância	25	27%	36	34%	13	25%	21	33%	12	29%	15	36%
Com observações de relevância	30	33%	25	24%	14	27%	10	16%	16	39%	15	36%
Com resultados insatisfatórios	8	916	9	8%	4	8%	5	8%	4	10%	4	10%
Subtotal	92	100%	106	100%	51	100%	64	100%	41	100%	42	100%
Anulados	1		4		4		-				4	
Total	93		110		51		64		41		46	

Example of OROC statistics on quality control on ROC/SROC

Telmo Vieira -113-

- Causes of deficiencies detected in OROC control
 - Horizontal control

Controlo horizontal	Relevância	Menor Relevância	Total	2018 %	Total	2017 %
Nº processos	16	12	28	44%	32	44%
Nº Observações						
SICQ	28	7	35	60%	29	50%
PBCFT	4	3	7	12%	6	10%
Independência	3	3	6	10%	6	10%
Recursos Humanos	4	-	4	7%	14	24%
Formação	4	1	5	9%	2	3%
Honorários	-	1	1	2%	1	2%
	43	15	58	100%	58	100%

Legenda

SICQ - Sistema Interno de controlo de qualidade

PBCFT - Prevenção do branqueamento de capitais e financiamento do terrorismo

Telmo Vieira -114-

- Causes of deficiencies detected in OROC control
 - Vertical control

	Relevância	Menor Relevância	Total	2018 %	Total	2017 %
Nº processos	23	16	39	62%	42	58%
№ dossiês	30	25	55	60%	61	58%
Nº Observações						
Planeamento	24	4	28	16%	25	14%
Execução	42	8	50	28%	63	35%
Relato	29	16	45	25%		
Divulgações	17	12	29	16%	87	48%
DOG	8	11	19	11%		
Honorários	1	2	3	2%	3	2%
Outras	2	2	4	2%	4	2%
	123	55	178	100%	182	100%

Telmo Vieira -115-

Other relevant subjects

- ✓ Mandates (art. 54.° EOROC)
- Term of mandate is from 1 to 4 years
- Boundaries in EIP Entidades Interesse Público (public interest entities):
 - Partner responsible for the audit: maximum of 7 years since the first appointment and can then be appointed after 3 years.
 - Minimum term of 2 years and maximum limit 8 years (4-years mandate) and 9 years (3-year mandate) -> may be extended up to 10 years as long as there is a substantiated proposal from the supervisory board.
 - After a forced replacement (10 years have passed) a new designation only after 4 years.
 - The above-mentioned periods are counted from the moment the entity is considered of public interest
 - Gradual rotation of senior management involved in statutory audit

http://www.cmvm.pt/pt/AreadoInvestidor/Faq/Pages/FAQs-Auditoria.aspx

Telmo Vieira -116-

Other relevant subjects

- ✓ Auditor's "labor" mobility (art. 72.° & 91.°)
- Impediment to hire the ROC for management and audit positions in the audited entity: up to 1 year (general); up to 2 years (EPI)
- Impediment to hire personnel and other SROC partners involved in the work for management and inspection positions in the audited entity: up to 1 year
- Responsible for the work that has been done in Auditors Report (CLC) functions in the last 3 years cannot be designated board member (including in group companies)
- EPI: employment contracts for Chartered Accountants, ROC/SROC partners only after 3 years

Telmo Vieira -117-

X Audit Quality

√ Competence

Audit should be performed in accordance with applicable auditing standards

- Provide acceptable assurance that the financial statements are prepared in all material aspects in accordance with the accounting principles
- Provide acceptable assurance that the financial statements are not materially misstated, whether due to errors or fraud.

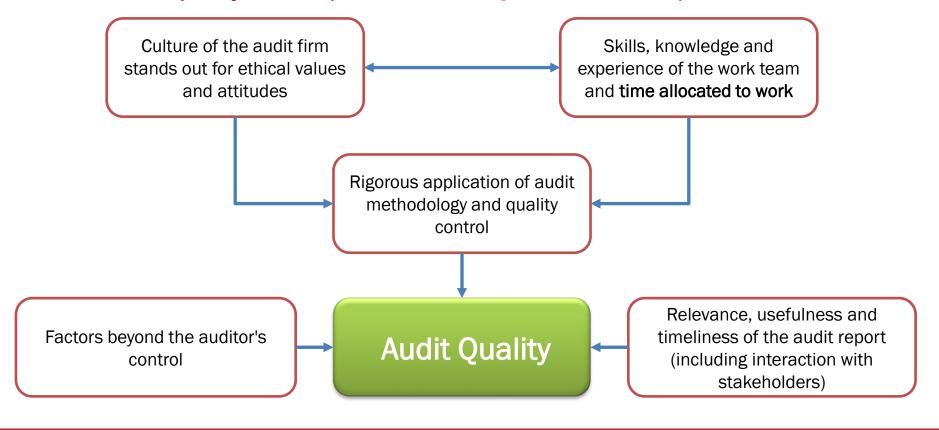
✓ Independence

Auditor must report material misstatements detected and not corrected.

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X Audit Quality

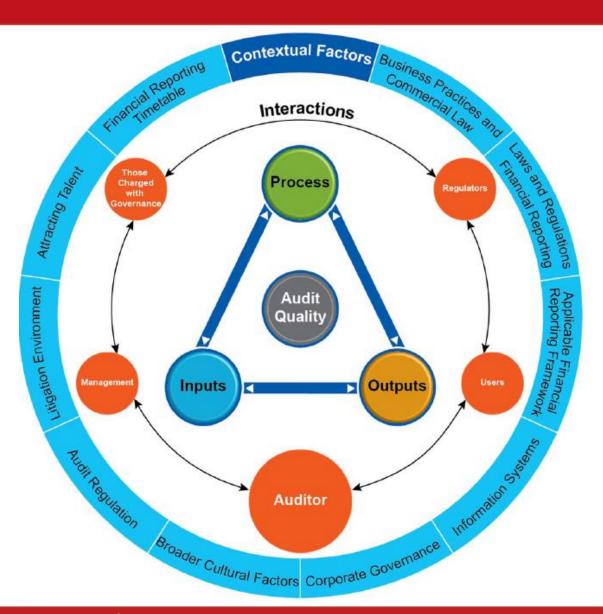
✓ Audit quality drivers (Financial Reporting Council, UK, 2008)



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Audit Quality

Key elements of audit quality (IAASB Framework, 2016)



Telmo Vieira -120-