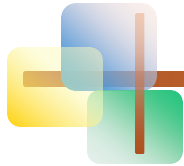


# Statistics for Business and Economics

8<sup>th</sup> Edition



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## Chapter 10

### Hypothesis Testing: Additional Topics



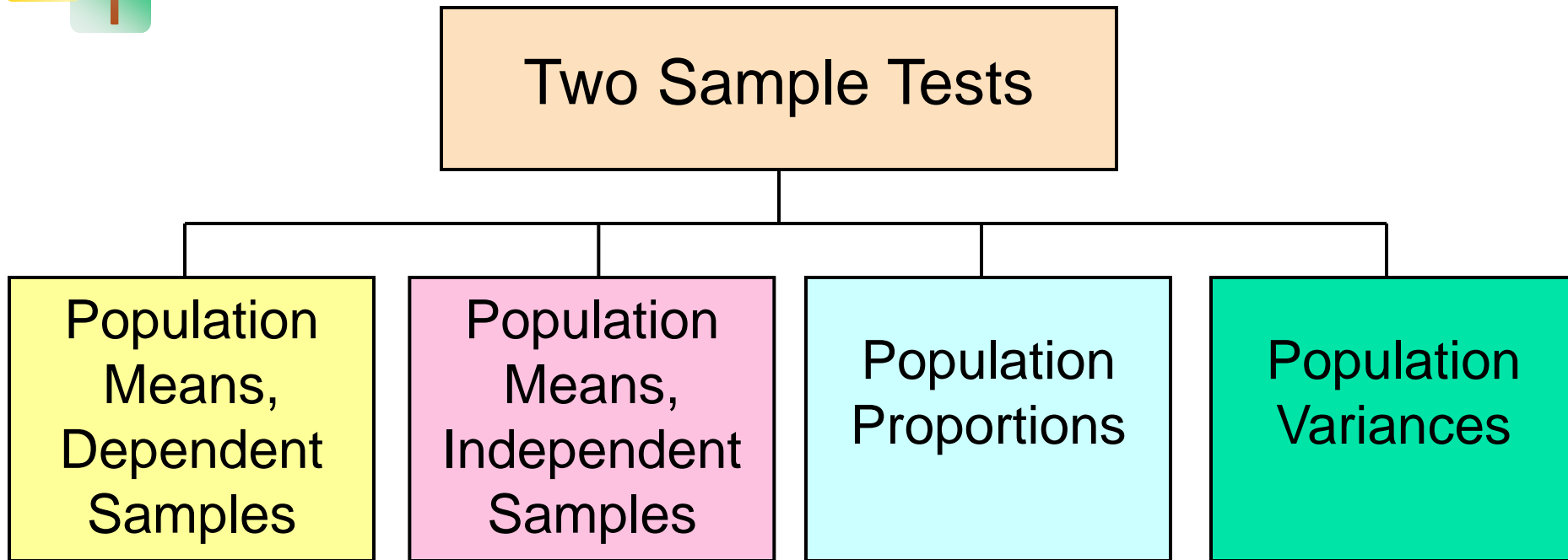
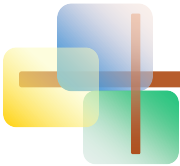
# Chapter Goals

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## **After completing this chapter, you should be able to:**

- Test hypotheses for the difference between two population means
  - Two means, matched pairs
  - Independent populations, population variances known
  - Independent populations, population variances unknown but equal
- Complete a hypothesis test for the difference between two proportions (large samples)
- Use the F table to find critical F values
- Complete an F test for the equality of two variances

# Two Sample Tests



## Examples:

Same group before vs. after treatment

Group 1 vs. independent Group 2

Proportion 1 vs. Proportion 2

Variance 1 vs. Variance 2

# Dependent Samples

## Dependent Samples

Tests of the Difference Between Two Normal Population Means: Dependent Samples

Tests Means of 2 **Related** Populations

- Paired or matched samples
- Repeated measures (before/after)
- Use **difference** between paired values:

$$d_i = x_i - y_i$$

- Assumptions:
  - Both Populations Are Normally Distributed

# Test Statistic: Dependent Samples

Population  
Means,  
Dependent  
Samples

For tests of the  
following form:

$$H_0: \mu_x - \mu_y \geq 0$$

$$H_0: \mu_x - \mu_y \leq 0$$

$$H_0: \mu_x - \mu_y = 0$$

The test statistic for the mean difference is a **t value**, with  **$n - 1$  degrees of freedom**:

$$t = \frac{\bar{d}}{\frac{s_d}{\sqrt{n}}}$$

where  $\bar{d} = \frac{\sum d_i}{n}$

$s_d$  = sample standard dev. of differences  
 $n$  = the sample size (number of pairs)

# Decision Rules: Matched Pairs

## Matched or Paired Samples

Lower-tail test:

$$H_0: \mu_x - \mu_y \geq 0$$

$$H_1: \mu_x - \mu_y < 0$$

Upper-tail test:

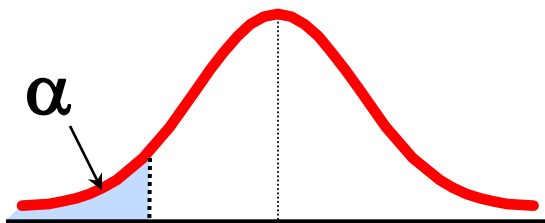
$$H_0: \mu_x - \mu_y \leq 0$$

$$H_1: \mu_x - \mu_y > 0$$

Two-tail test:

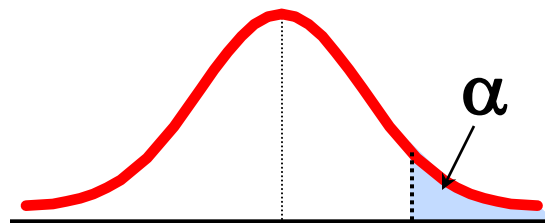
$$H_0: \mu_x - \mu_y = 0$$

$$H_1: \mu_x - \mu_y \neq 0$$



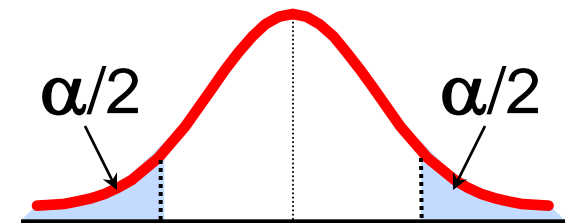
$-t_\alpha$

Reject  $H_0$  if  $t < -t_{n-1, \alpha}$



$t_\alpha$

Reject  $H_0$  if  $t > t_{n-1, \alpha}$



$-t_{\alpha/2}$

$t_{\alpha/2}$

Reject  $H_0$  if  $t < -t_{n-1, \alpha/2}$   
or  $t > t_{n-1, \alpha/2}$

Where  $t = \frac{\bar{d}}{\frac{s_d}{\sqrt{n}}}$  has  $n - 1$  d.f.

# Matched Pairs Example

- Assume you send your salespeople to a “customer service” training workshop. Has the training made a difference in the number of complaints? You collect the following data:

<u>Salesperson</u>	<u>Number of Complaints:</u>		<u>(2) - (1)</u> <u>Difference, <math>d_i</math></u>
	<u>Before (1)</u>	<u>After (2)</u>	
C.B.	6	4	- 2
T.F.	20	6	-14
M.H.	3	2	- 1
R.K.	0	0	0
M.O.	4	0	- 4
			<u>-21</u>

$$\begin{aligned}\bar{d} &= \frac{\sum d_i}{n} \\ &= -4.2\end{aligned}$$

$$\begin{aligned}S_d &= \sqrt{\frac{\sum (d_i - \bar{d})^2}{n-1}} \\ &= 5.67\end{aligned}$$

# Matched Pairs: Solution

■ Has the training made a difference in the number of complaints (at the  $\alpha = 0.05$  level)?

$$H_0: \mu_x - \mu_y = 0$$

$$H_1: \mu_x - \mu_y \neq 0$$

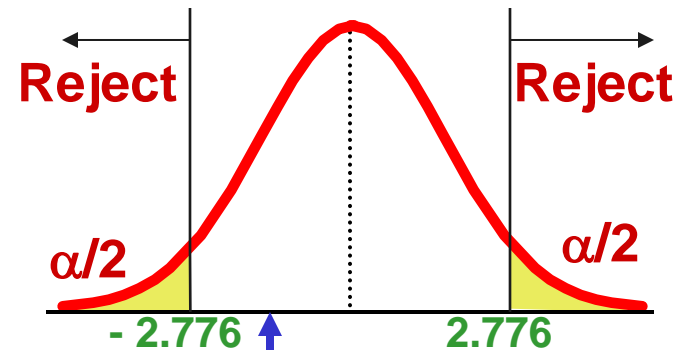
$$\alpha = .05 \quad \bar{d} = -4.2$$

**Critical Value =  $\pm 2.776$**

$$\text{d.f.} = n - 1 = 4$$

**Test Statistic:**

$$t = \frac{\bar{d}}{s_d/\sqrt{n}} = \frac{-4.2}{5.67/\sqrt{5}} = -1.66$$



**Decision: Do not reject  $H_0$**   
(t stat is not in the reject region)

**Conclusion: There is not a significant change in the number of complaints.**



# Independent Samples

Population means, independent samples

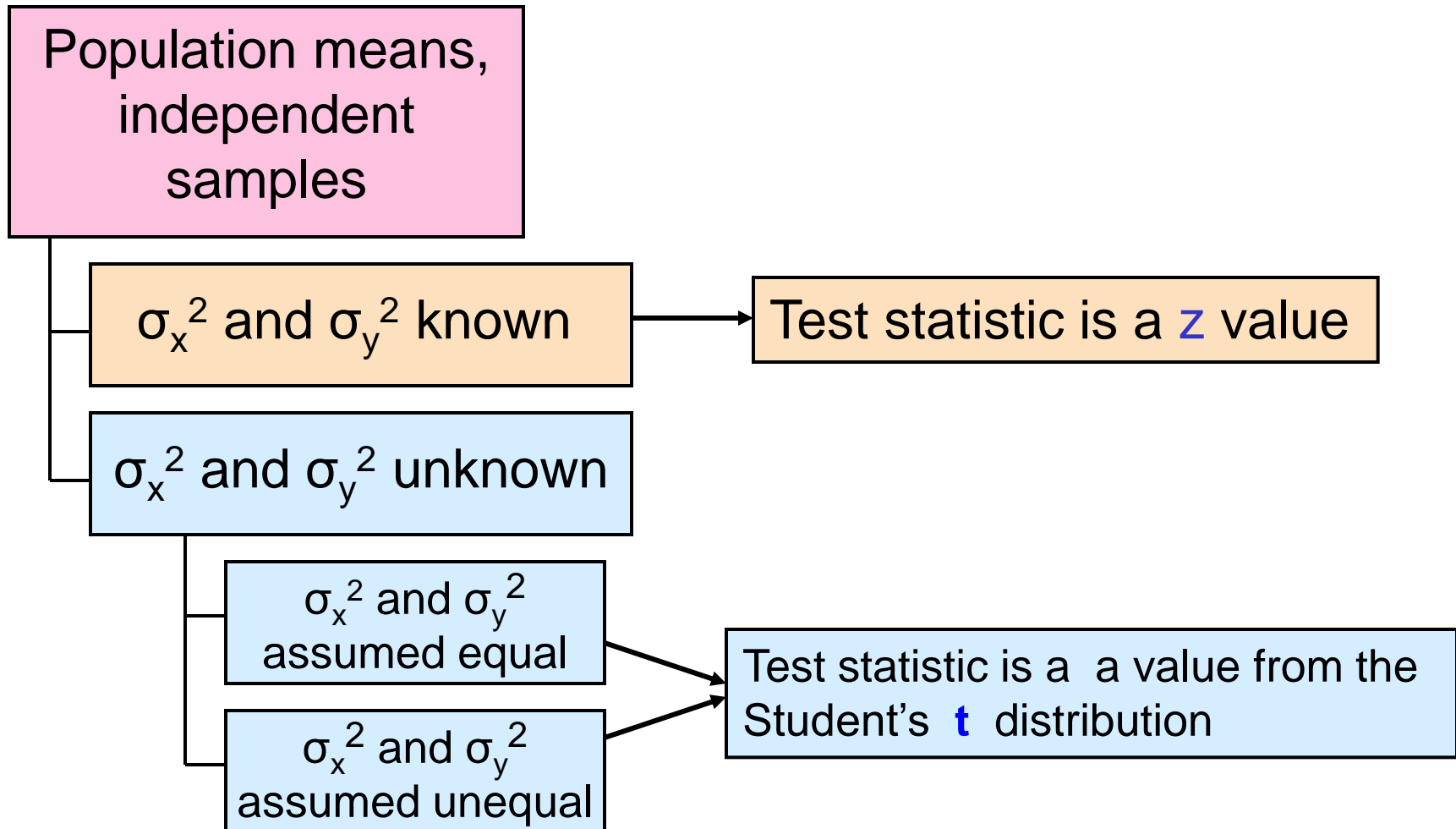
Tests of the Difference Between Two Normal Population Means: Dependent Samples

**Goal:** Form a confidence interval for the difference between two population means,  $\mu_x - \mu_y$

- Different populations
  - Unrelated
  - Independent
    - Sample selected from one population has no effect on the sample selected from the other population
  - Normally distributed

# Difference Between Two Means

(continued)



# $\sigma_x^2$ and $\sigma_y^2$ Known

Population means,  
independent  
samples

$\sigma_x^2$  and  $\sigma_y^2$  known \*

$\sigma_x^2$  and  $\sigma_y^2$  unknown

Assumptions:

- Samples are randomly and independently drawn
- both population distributions are normal
- Population variances are known

# $\sigma_x^2$ and $\sigma_y^2$ Known

(continued)

Population means,  
independent  
samples

$\sigma_x^2$  and  $\sigma_y^2$  known \*

$\sigma_x^2$  and  $\sigma_y^2$  unknown

When  $\sigma_x^2$  and  $\sigma_y^2$  are known and both populations are normal, the variance of  $\bar{X} - \bar{Y}$  is

$$\sigma_{\bar{X}-\bar{Y}}^2 = \frac{\sigma_x^2}{n_x} + \frac{\sigma_y^2}{n_y}$$

...and the random variable

$$Z = \frac{(\bar{x} - \bar{y}) - (\mu_x - \mu_y)}{\sqrt{\frac{\sigma_x^2}{n_x} + \frac{\sigma_y^2}{n_y}}}$$

has a standard normal distribution

# Test Statistic, $\sigma_x^2$ and $\sigma_y^2$ Known

Population means,  
independent  
samples

$\sigma_x^2$  and  $\sigma_y^2$  known \*

$\sigma_x^2$  and  $\sigma_y^2$  unknown

$$H_0 : \mu_x - \mu_y = 0$$

The test statistic for

$\mu_x - \mu_y$  is:

$$z = \frac{(\bar{x} - \bar{y})}{\sqrt{\frac{\sigma_x^2}{n_x} + \frac{\sigma_y^2}{n_y}}}$$

# Hypothesis Tests for Two Population Means

## Two Population Means, Independent Samples

Lower-tail test:

$$H_0: \mu_x \geq \mu_y$$

$$H_1: \mu_x < \mu_y$$

i.e.,

$$H_0: \mu_x - \mu_y \geq 0$$

$$H_1: \mu_x - \mu_y < 0$$

Upper-tail test:

$$H_0: \mu_x \leq \mu_y$$

$$H_1: \mu_x > \mu_y$$

i.e.,

$$H_0: \mu_x - \mu_y \leq 0$$

$$H_1: \mu_x - \mu_y > 0$$

Two-tail test:

$$H_0: \mu_x = \mu_y$$

$$H_1: \mu_x \neq \mu_y$$

i.e.,

$$H_0: \mu_x - \mu_y = 0$$

$$H_1: \mu_x - \mu_y \neq 0$$

# Decision Rules

## Two Population Means, Independent Samples, Variances Known

Lower-tail test:

$$H_0: \mu_x - \mu_y \geq 0$$

$$H_1: \mu_x - \mu_y < 0$$

Upper-tail test:

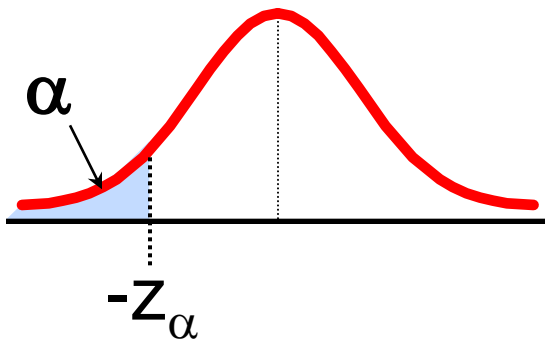
$$H_0: \mu_x - \mu_y \leq 0$$

$$H_1: \mu_x - \mu_y > 0$$

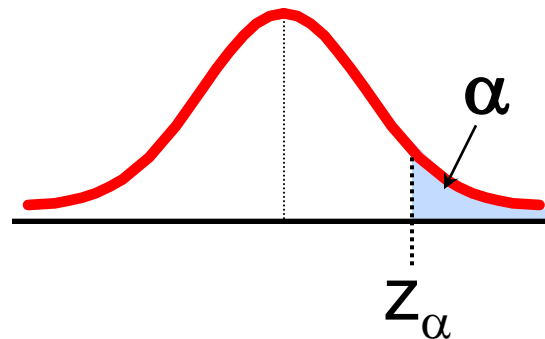
Two-tail test:

$$H_0: \mu_x - \mu_y = 0$$

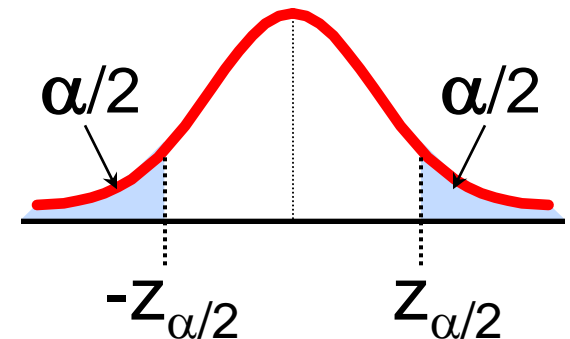
$$H_1: \mu_x - \mu_y \neq 0$$



Reject  $H_0$  if  $z < -z_\alpha$



Reject  $H_0$  if  $z > z_\alpha$



Reject  $H_0$  if  $z < -z_{\alpha/2}$   
or  $z > z_{\alpha/2}$

# $\sigma_x^2$ and $\sigma_y^2$ Unknown, Assumed Equal



Population means,  
independent  
samples

$\sigma_x^2$  and  $\sigma_y^2$  known

$\sigma_x^2$  and  $\sigma_y^2$  unknown

$\sigma_x^2$  and  $\sigma_y^2$   
assumed equal \*

$\sigma_x^2$  and  $\sigma_y^2$   
assumed unequal

Assumptions:

- Samples are randomly and independently drawn
- Populations are normally distributed
- Population variances are unknown but assumed equal



# $\sigma_x^2$ and $\sigma_y^2$ Unknown, Assumed Equal

(continued)

Population means,  
independent  
samples

$\sigma_x^2$  and  $\sigma_y^2$  known

$\sigma_x^2$  and  $\sigma_y^2$  unknown

$\sigma_x^2$  and  $\sigma_y^2$   
assumed equal \*

$\sigma_x^2$  and  $\sigma_y^2$   
assumed unequal

- The population variances are assumed equal, so use the two sample standard deviations and **pool them** to estimate  $\sigma$
- use a **t value** with  $(n_x + n_y - 2)$  degrees of freedom

# Test Statistic, $\sigma_x^2$ and $\sigma_y^2$ Unknown, Equal

$\sigma_x^2$  and  $\sigma_y^2$  unknown

$\sigma_x^2$  and  $\sigma_y^2$   
assumed equal \*

$\sigma_x^2$  and  $\sigma_y^2$   
assumed unequal

The test statistic for

$H_0 : \mu_x - \mu_y = 0$  is:

$$t = \frac{(\bar{x} - \bar{y})}{\sqrt{\frac{s_p^2}{n_x} + \frac{s_p^2}{n_y}}}$$

Where  $t$  has  $(n_1 + n_2 - 2)$  d.f.,

and

$$s_p^2 = \frac{(n_x - 1)s_x^2 + (n_y - 1)s_y^2}{n_x + n_y - 2}$$

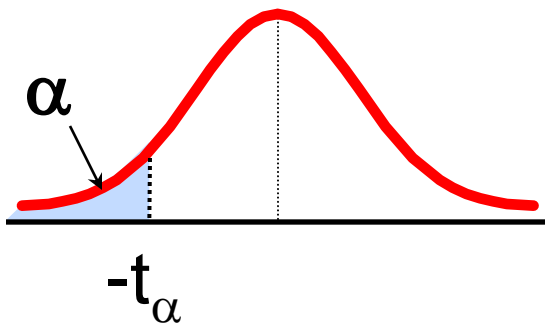
# Decision Rules

## Two Population Means, Independent Samples, Variances Unknown

Lower-tail test:

$$H_0: \mu_x - \mu_y \geq 0$$

$$H_1: \mu_x - \mu_y < 0$$



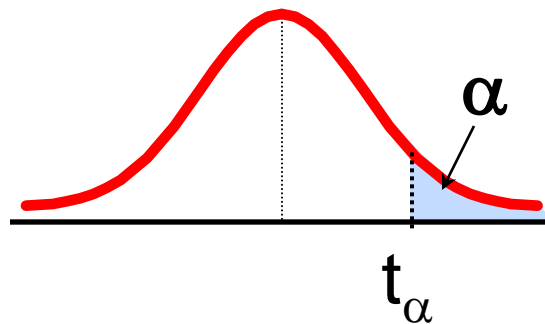
Reject  $H_0$  if

$$t < -t_{(n_1+n_2-2), \alpha}$$

Upper-tail test:

$$H_0: \mu_x - \mu_y \leq 0$$

$$H_1: \mu_x - \mu_y > 0$$



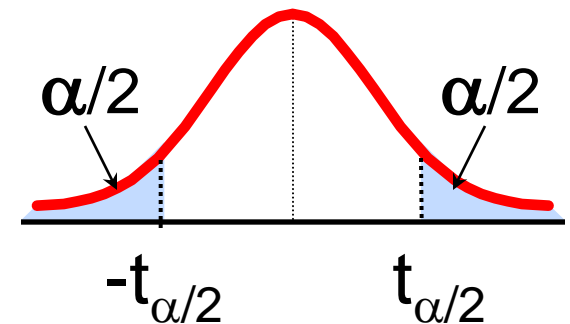
Reject  $H_0$  if

$$t > t_{(n_1+n_2-2), \alpha}$$

Two-tail test:

$$H_0: \mu_x - \mu_y = 0$$

$$H_1: \mu_x - \mu_y \neq 0$$



Reject  $H_0$  if

$$t < -t_{(n_1+n_2-2), \alpha/2} \quad \text{or}$$

$$t > t_{(n_1+n_2-2), \alpha/2}$$

# Pooled Variance t Test: Example

You are a financial analyst for a brokerage firm. Is there a difference in dividend yield between stocks listed on the NYSE & NASDAQ? You collect the following data:

	<u>NYSE</u>	<u>NASDAQ</u>
<b>Number</b>	<b>21</b>	<b>25</b>
<b>Sample mean</b>	<b>3.27</b>	<b>2.53</b>
<b>Sample std dev</b>	<b>1.30</b>	<b>1.16</b>



Assuming both populations are approximately normal with equal variances, is there a difference in average yield ( $\alpha = 0.05$ )?



# Calculating the Test Statistic

$$H_0: \mu_1 - \mu_2 = 0 \text{ i.e. } (\mu_1 = \mu_2)$$

$$H_1: \mu_1 - \mu_2 \neq 0 \text{ i.e. } (\mu_1 \neq \mu_2)$$

The test statistic is:

$$t = \frac{(\bar{X}_1 - \bar{X}_2)}{\sqrt{S_p^2 \left( \frac{1}{n_1} + \frac{1}{n_2} \right)}} = \frac{(3.27 - 2.53)}{\sqrt{1.5021 \left( \frac{1}{21} + \frac{1}{25} \right)}} = 2.040$$

$$S_p^2 = \frac{(n_1 - 1)S_1^2 + (n_2 - 1)S_2^2}{(n_1 - 1) + (n_2 - 1)} = \frac{(21 - 1)1.30^2 + (25 - 1)1.16^2}{(21 - 1) + (25 - 1)} = 1.5021$$

# Solution



$H_0: \mu_1 - \mu_2 = 0$  i.e.  $(\mu_1 = \mu_2)$

$H_1: \mu_1 - \mu_2 \neq 0$  i.e.  $(\mu_1 \neq \mu_2)$

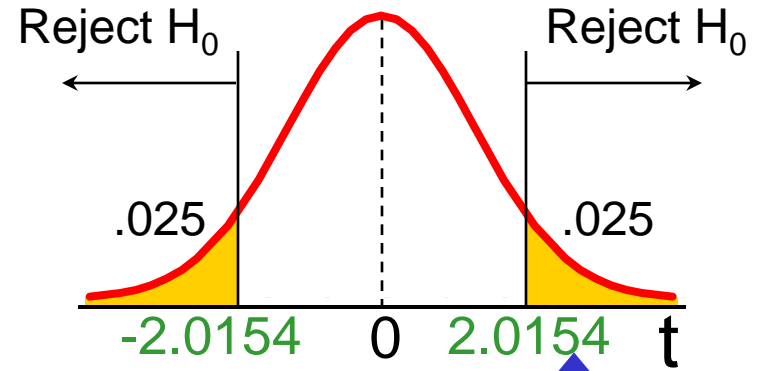
$\alpha = 0.05$

$df = 21 + 25 - 2 = 44$

Critical Values:  $t = \pm 2.0154$

**Test Statistic:**

$$t = \frac{3.27 - 2.53}{\sqrt{1.5021 \left( \frac{1}{21} + \frac{1}{25} \right)}} = 2.040$$



2.040

**Decision:**

Reject  $H_0$  at  $\alpha = 0.05$

**Conclusion:**

There is evidence of a difference in means.

# $\sigma_x^2$ and $\sigma_y^2$ Unknown, Assumed Unequal



Population means,  
independent  
samples

$\sigma_x^2$  and  $\sigma_y^2$  known

$\sigma_x^2$  and  $\sigma_y^2$  unknown

$\sigma_x^2$  and  $\sigma_y^2$   
assumed equal

$\sigma_x^2$  and  $\sigma_y^2$   
assumed unequal \*

Assumptions:

- Samples are randomly and independently drawn
- Populations are normally distributed
- Population variances are unknown and assumed unequal

# $\sigma_x^2$ and $\sigma_y^2$ Unknown, Assumed Unequal

(continued)

Population means,  
independent  
samples

$\sigma_x^2$  and  $\sigma_y^2$  known

$\sigma_x^2$  and  $\sigma_y^2$  unknown

$\sigma_x^2$  and  $\sigma_y^2$   
assumed equal

$\sigma_x^2$  and  $\sigma_y^2$   
assumed unequal \*

Forming interval estimates:

- The population variances are assumed unequal, so a pooled variance is not appropriate
- use a **t value** with **v** degrees of freedom, where

$$v = \frac{\left[ \left( \frac{s_x^2}{n_x} \right) + \left( \frac{s_y^2}{n_y} \right) \right]^2}{\left( \frac{s_x^2}{n_x} \right)^2 / (n_x - 1) + \left( \frac{s_y^2}{n_y} \right)^2 / (n_y - 1)}$$



# Test Statistic, $\sigma_x^2$ and $\sigma_y^2$ Unknown, Unequal

$\sigma_x^2$  and  $\sigma_y^2$  unknown

$\sigma_x^2$  and  $\sigma_y^2$   
assumed equal

$\sigma_x^2$  and  $\sigma_y^2$   
assumed unequal \*

The test statistic for

$H_0: \mu_x - \mu_y = 0$  is:

$$t = \frac{(\bar{x} - \bar{y})}{\sqrt{\frac{s_x^2}{n_x} + \frac{s_y^2}{n_y}}}$$

Where  $t$  has  $v$  degrees of freedom:

$$v = \frac{\left[ \frac{s_x^2}{n_x} + \frac{s_y^2}{n_y} \right]^2}{\left( \frac{s_x^2}{n_x} \right)^2 / (n_x - 1) + \left( \frac{s_y^2}{n_y} \right)^2 / (n_y - 1)}$$

# Two Population Proportions

Population proportions

Tests of the Difference Between Two Population Proportions (Large Samples)

**Goal:** Test hypotheses for the difference between two population proportions,  $P_x - P_y$

**Assumptions:**

Both sample sizes are large,

$$nP(1 - P) > 5$$

# Two Population Proportions

*(continued)*

Population  
proportions

- The random variable

$$Z = \frac{(\hat{p}_x - \hat{p}_y) - (P_x - P_y)}{\sqrt{\frac{P_x(1-P_x)}{n_x} + \frac{P_y(1-P_y)}{n_y}}}$$

has a standard normal distribution

# Test Statistic for Two Population Proportions

Population proportions

The test statistic for

$$H_0: P_x - P_y = 0$$

is a z value:

$$z = \frac{(\hat{p}_x - \hat{p}_y)}{\sqrt{\frac{\hat{p}_0(1-\hat{p}_0)}{n_x} + \frac{\hat{p}_0(1-\hat{p}_0)}{n_y}}}$$

Where

$$\hat{p}_0 = \frac{n_x \hat{p}_x + n_y \hat{p}_y}{n_x + n_y}$$

# Decision Rules: Proportions

## Population proportions

Lower-tail test:

$$H_0: P_x - P_y \geq 0$$

$$H_1: P_x - P_y < 0$$

Upper-tail test:

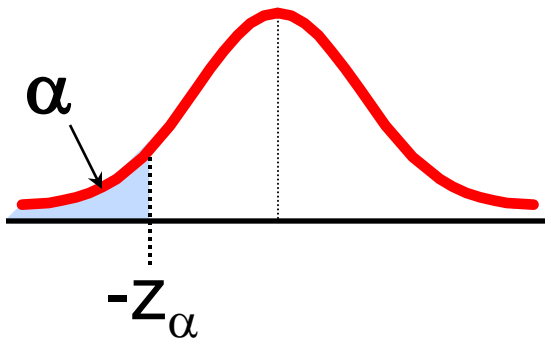
$$H_0: P_x - P_y \leq 0$$

$$H_1: P_x - P_y > 0$$

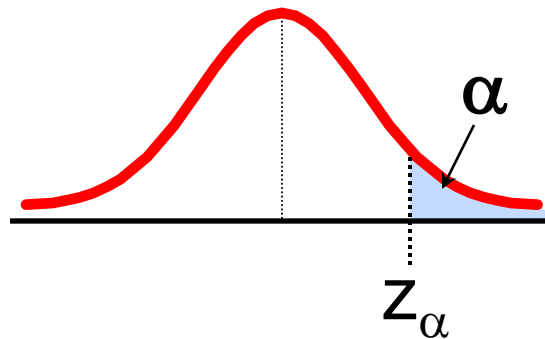
Two-tail test:

$$H_0: P_x - P_y = 0$$

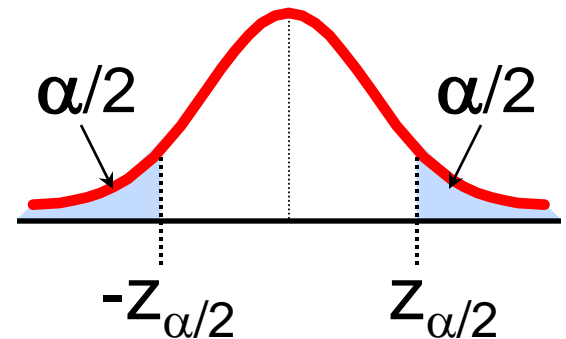
$$H_1: P_x - P_y \neq 0$$



Reject  $H_0$  if  $z < -z_\alpha$



Reject  $H_0$  if  $z > z_\alpha$



Reject  $H_0$  if  $z < -z_{\alpha/2}$   
or  $z > z_{\alpha/2}$

# Example: Two Population Proportions

Is there a significant difference between the proportion of men and the proportion of women who will vote Yes on Proposition A?

- In a random sample, 36 of 72 men and 31 of 50 women indicated they would vote Yes
- Test at the .05 level of significance



# Example: Two Population Proportions

(continued)

- The hypothesis test is:

$H_0: P_M - P_W = 0$  (the two proportions are equal)

$H_1: P_M - P_W \neq 0$  (there is a significant difference between proportions)

- The sample proportions are:

- Men:  $\hat{p}_M = 36/72 = .50$
- Women:  $\hat{p}_W = 31/50 = .62$

- The estimate for the common overall proportion is:

$$\hat{p}_0 = \frac{n_M \hat{p}_M + n_W \hat{p}_W}{n_M + n_W} = \frac{72(36/72) + 50(31/50)}{72 + 50} = \frac{67}{122} = .549$$

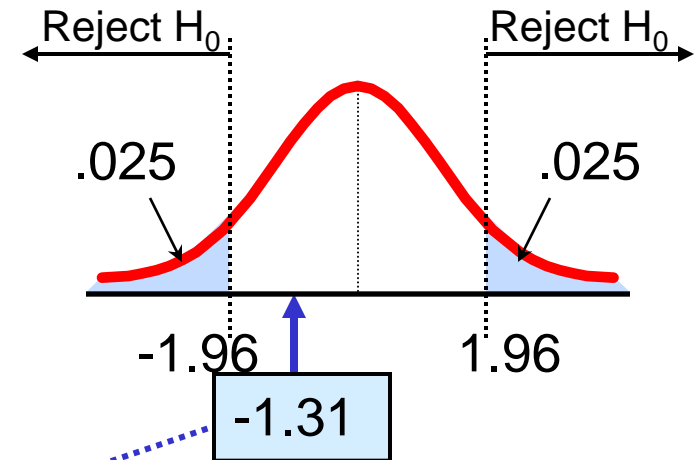
# Example: Two Population Proportions

(continued)

The test statistic for  $P_M - P_W = 0$  is:

$$z = \frac{(\hat{p}_M - \hat{p}_W)}{\sqrt{\frac{\hat{p}_0(1-\hat{p}_0)}{n_1} + \frac{\hat{p}_0(1-\hat{p}_0)}{n_2}}}$$
$$= \frac{(.50 - .62)}{\sqrt{\left(\frac{.549(1-.549)}{72} + \frac{.549(1-.549)}{50}\right)}}$$
$$= -1.31$$

**Critical Values =  $\pm 1.96$**   
**For  $\alpha = .05$**



**Decision: Do not reject  $H_0$**

**Conclusion: There is not significant evidence of a difference between men and women in proportions who will vote yes.**



# Tests of Equality of Two Variances

10.4

Tests for Two  
Population  
Variances

F test statistic

- **Goal:** Test hypotheses about two population variances

$$H_0: \sigma_x^2 \geq \sigma_y^2$$

$$H_1: \sigma_x^2 < \sigma_y^2$$

Lower-tail test

$$H_0: \sigma_x^2 \leq \sigma_y^2$$

$$H_1: \sigma_x^2 > \sigma_y^2$$

Upper-tail test

$$H_0: \sigma_x^2 = \sigma_y^2$$

$$H_1: \sigma_x^2 \neq \sigma_y^2$$

Two-tail test

The two populations are assumed to be independent and normally distributed

# Hypothesis Tests for Two Variances

(continued)

Tests for Two  
Population  
Variances

F test statistic

The random variable

$$F = \frac{s_x^2 / \sigma_x^2}{s_y^2 / \sigma_y^2}$$

Has an F distribution with  $(n_x - 1)$  numerator degrees of freedom and  $(n_y - 1)$  denominator degrees of freedom

Denote an F value with  $v_1$  numerator and  $v_2$  denominator degrees of freedom by  $F_{v_1, v_2}$

# Test Statistic



Tests for Two  
Population  
Variances

F test statistic

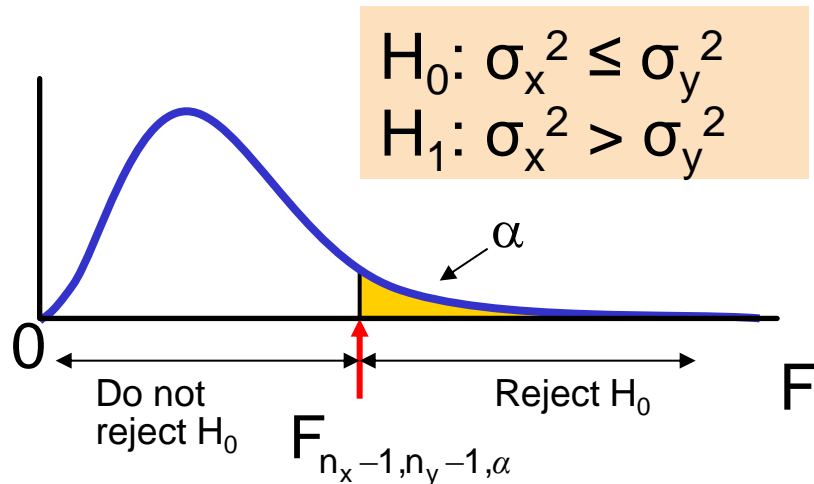
The critical value for a hypothesis test about two population variances is

$$F = \frac{S_x^2}{S_y^2}$$

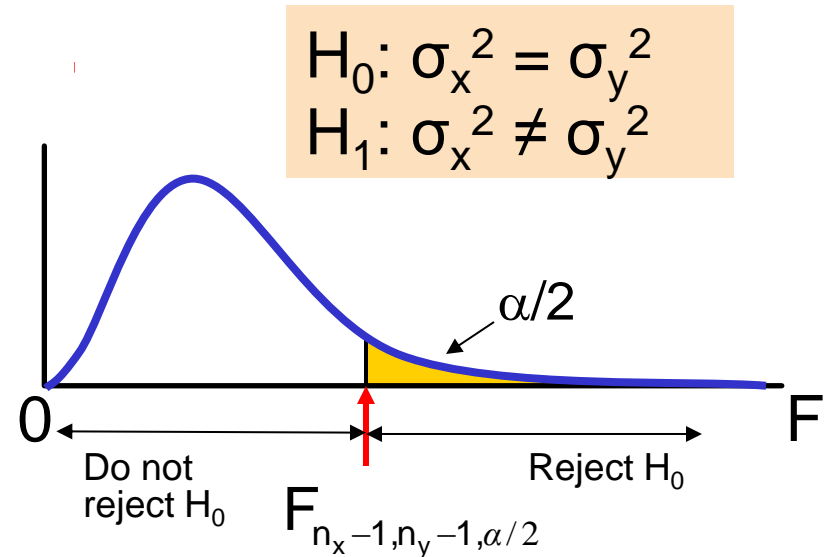
where  $F$  has  $(n_x - 1)$  numerator degrees of freedom and  $(n_y - 1)$  denominator degrees of freedom

# Decision Rules: Two Variances

Use  $s_x^2$  to denote the larger variance.



Reject  $H_0$  if  $F > F_{n_x-1, n_y-1, \alpha}$



■ rejection region for a two-tail test is:

Reject  $H_0$  if  $F > F_{n_x-1, n_y-1, \alpha/2}$

where  $s_x^2$  is the larger of the two sample variances



# F Test: Example Solution

- Form the hypothesis test:

$H_0: \sigma_x^2 = \sigma_y^2$  (there is no difference between variances)

$H_1: \sigma_x^2 \neq \sigma_y^2$  (there is a difference between variances)

- Find the F critical values for  $\alpha = .10/2$ :

## Degrees of Freedom:

- Numerator  
(NYSE has the larger standard deviation):
  - $n_x - 1 = 21 - 1 = 20$  d.f.
- Denominator:
  - $n_y - 1 = 25 - 1 = 24$  d.f.

$$F_{n_x-1, n_y-1, \alpha/2}$$

$$= F_{20, 24, 0.10/2} = 2.03$$

# F Test: Example Solution

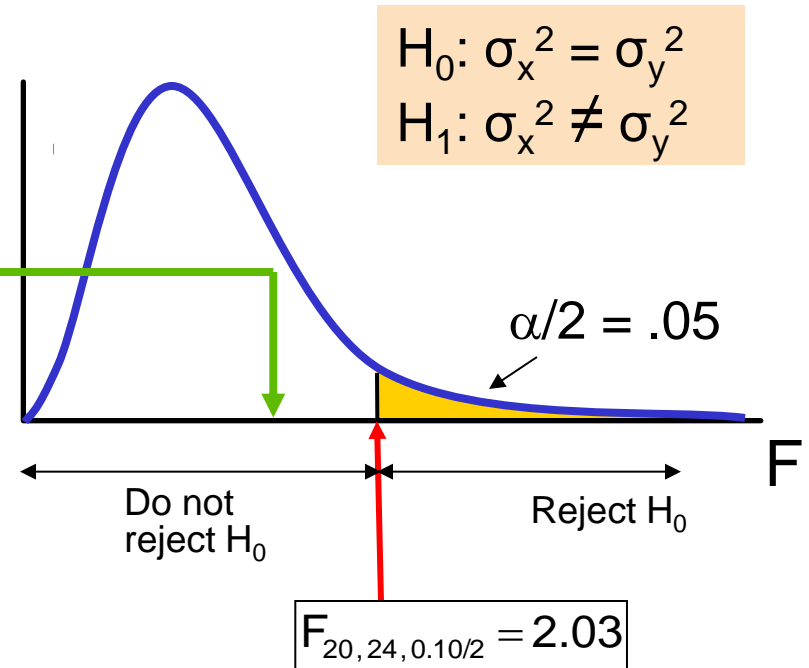
(continued)

- The test statistic is:

$$F = \frac{s_x^2}{s_y^2} = \frac{1.30^2}{1.16^2} = 1.256$$

- $F = 1.256$  is not in the rejection region, so we **do not reject  $H_0$**

- Conclusion:** There is not sufficient evidence of a difference in variances at  $\alpha = .10$



# Some Comments on Hypothesis Testing



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- A test with low power can result from:
  - Small sample size
  - Large variances in the underlying populations
  - Poor measurement procedures
- If sample sizes are large it is possible to find significant differences that are not practically important
- Researchers should select the appropriate level of significance before computing p-values





# Two-Sample Tests in EXCEL

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For paired samples (t test):

- Data | data analysis | t-test: paired two sample for means

For independent samples:

■ Independent sample z test with variances known:

- Data | data analysis | z-test: two sample for means

For variances...

■ F test for two variances:

- Data | data analysis | F-test: two sample for variances



# Chapter Summary

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- Compared two dependent samples (paired samples)
  - Performed paired sample  $t$  test for the mean difference
- Compared two independent samples
  - Performed  $z$  test for the differences in two means
  - Performed pooled variance  $t$  test for the differences in two means
- Compared two population proportions
  - Performed  $z$ -test for two population proportions




# Chapter Summary


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*(continued)*

- Performed  $F$  tests for the difference between two population variances
- Used the  $F$  table to find  $F$  critical values



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