



Master in Actuarial Science, Exam 06/01/2012. **2h30m**
 Ratemaking and Experience Rating, 2nd year, 1st semester

1. Consider a motor insurance portfolio where the population is classified into categories A , B and C , respectively, where A is Good drivers, B is Bad drivers and C is *Sports* drivers. The population of drivers is split as follows: 70% is in category A , 25% in B and 5% in C . For each driver in category A , there is a probability of 0.75 of having no claims in a year, a probability of 0.2 of having one claim and a probability of 0.05 of having two or more claims in a year. For each driver in category B these probabilities are 0.25, 0.4 and 0.35, respectively. For each driver in category C these probabilities are 0.3, 0.4 and 0.3, respectively.

Risk parameter representing the kind of driver is denoted by θ , which is a realization of the random variable Θ . The insurer does not know the value of that parameter. Let X be the (observable) number of claims per year for a risk taken out at random from the whole portfolio. For a given $\Theta = \theta$ yearly observations X_1, X_2, \dots , make a random sample from risk X . The insurer finds crucial that the annual premium for a given risk might be adjusted by its claim record.

- (a) Consider a risk X taken out at random from the portfolio.

	A	B	C
	$\pi(A) = 0.7$	$\pi(B) = 0.25$	$\pi(C) = 0.05$
X	$Pr(X = i \theta = A)$	$Pr(X = i \theta = B)$	$Pr(X = i \theta = C)$
0	0.75	0.25	0.3
1	0.20	0.40	0.4
2	0.05	0.35	0.3

- i. Calculate the mean and variance of X . **(15 Marks out of 200)**

$$\begin{aligned}
 E(X) &= \mu = E(E(X|\theta)) = 0.7(0.3) + 0.25(1.1) + 0.05(1) = 0.535 \\
 v(A) &= V(X|A) = 0.2 + 4(0.05) - 0.09 = 0.31 \\
 v(B) &= V(X|B) = 0.4 + 4(0.35) - 1.1^2 = 0.59 \\
 v(C) &= V(X|C) = 0.4 + 4(0.3) - 1.0^2 = 0.6 \\
 v &= E(V(X|\theta)) = 0.7(0.31) + 0.25(0.59) + 0.05(0.6) = 0.3945 \\
 a &= V(E(X|\theta)) = V(\mu(\theta)) = E(\mu(\theta)^2) - [E(\mu(\theta))]^2 \\
 &= 0.3^2(0.7) + 1.1^2(0.25) + 1(0.05) - 0.535^2 \\
 &= 0.4155 - 0.535^2 = 0.129275 \\
 V(X) &= a + v = 0.3945 + 0.12928 = 0.52378
 \end{aligned}$$

- ii. Compute the probability function of X . **(10 Marks/200)**

$$\begin{aligned}
 Pr(X = 0) &= 0.75(0.7) + 0.25(0.25) + 0.3(0.05) = 0.6025 \\
 Pr(X = 1) &= 0.2(0.7) + 0.4(0.25) + 0.4(0.05) = 0.26 \\
 Pr(X = 2) &= 0.05(0.7) + 0.35(0.25) + 0.3(0.05) = 0.1375 \\
 1.0 &= 0.6025 + 0.26 + 0.137
 \end{aligned}$$

- (b) For a particular risk of the portfolio we observed in the last two years $X_1 = x_1 = 0$ and $X_2 = x_2 = 2$.

- i. For a given $\Theta = \theta$ of risk X observations, X_1, X_2, \dots , are a random sample but X_1 and X_2 are not independent. Comment briefly. **(10/200)**

Conditional independence does not imply independence (unconditional). In the first instance we can work like in *classical* statistics sampling theory. See next.

- ii. Compute $Cov[X_1, X_2]$. **(10/200)**

$$\begin{aligned}
 Cov[X_1, X_2] &= E[Cov[X_1, X_2|\theta]] + Cov[E[X_1|\theta]; E[X_2|\theta]] = 0.129275 \\
 Cov[X_1, X_2|\theta] &= 0 \text{ and } E[X_1|\theta] = E[X_2|\theta] \Rightarrow \\
 Cov[E[X_1|\theta]; E[X_2|\theta]] &= V[E[X_1|\theta]] = 0.129275
 \end{aligned}$$

iii. Compute the posterior probability function of Θ given $(X_1 = 0, X_2 = 2)$. **(15/200)**

$$f((0, 2)|A) = 0.75(0.05) = 0.0375$$

$$f((0, 2)|B) = 0.25(0.35) = 0.0875$$

$$f((0, 2)|C) = 0.3(0.3) = 0.09$$

$$f((0, 2)) = 0.0375(0.7) + 0.0875(0.25) + 0.09(0.05) = 5.2625 \times 10^{-2}$$

$$\pi(A|(0, 2)) = \frac{0.0375(0.70)}{5.2625 \times 10^{-2}} = 0.49881$$

$$\pi(B|(0, 2)) = \frac{0.0875(0.25)}{5.2625 \times 10^{-2}} = 0.41568$$

$$\pi(C|(0, 2)) = \frac{0.09(0.05)}{5.2625 \times 10^{-2}} = 8.5511 \times 10^{-2}$$

$$1.0 = 0.49881 + 0.41568 + 8.5511 \times 10^{-2}$$

iv. You do not know from which risk category the above sample comes. Carry out appropriate calculations to determine from which category the sample is most likely to have come. **(10/200)**

We can compare the probabilities $\Pr(X_1 = 0, X_2 = 2|\theta = i)$, $i = A, B, C$ and see that the sample is more likely to come from category C .

v. We need to compute a (pure) premium for the next year:

A. Compute the collective pure premium. **(5/200)**

R: $E(X) = 0.535$, already calculated, above. **(10/200)**

B. Compute the Bayes premium $E[X_3|\mathbf{X}=(0, 2)] = E(\mu(\Theta)|\mathbf{X}) =$

$$0.3(0.49881) + 1.1(0.41568) + 1(8.5511 \times 10^{-2}) = 0.6924$$

C. Compute Bühlmann's credibility premium, say, $\tilde{E}(X_3|\theta)$. **(15/200)**

$$k = \frac{v}{a} = \frac{0.3945}{0.129275} = 3.051634$$

$$z = \frac{2}{2 + 3.051634} = 0.3959115; \quad \bar{x} = 1$$

$$\tilde{E}(X_3|\theta) = 0.3959115(1) + (1 - 0.3959115)(0.535) = 0.7190988$$

D. Can we talk here on *Exact Credibility*? Comment appropriately. **(10/200)**

No, $\tilde{E}(X_3|\theta) \neq E(\mu(\Theta)|\mathbf{X}=(0, 2))$.

2. Retrieve the problem and data of Exercise 1 above. Suppose now that the insurer uses a *Bonus-malus* system based on the claims frequency to rate the risks of that portfolio. The system has simply three classes, numbered 1, 2 and 3 and ranked increasingly from low to higher risk. Transition rules are the following: A policy with no claims in one year goes to the previous lower class in the next year unless it is already Class 1, where it stays. In the case of a claim goes to Class 3, if it is already there no change is made.

Let $\alpha(\theta)$ be the probability of not having any claim in one year for a policy in with risk parameter θ . Entry class is Class 2 and premia vector is $\mathbf{b} = (70, 100, 150)$.

(a) Consider a policy with risk parameter θ .

i. Write the transition rules matrix and compute the one year transition probability. **(10/200)**

$$T = \begin{bmatrix} \{0\} & \{1, 2, \dots\} \\ \{0\} & \{1, 2, \dots\} \\ & \{0\} \quad \{1, 2, \dots\} \end{bmatrix}; \quad P = \begin{bmatrix} \alpha & 1 - \alpha \\ \alpha & 1 - \alpha \\ & \alpha & 1 - \alpha \end{bmatrix}$$

ii. Comment on the existence of the stationary distribution. **(10/200)**

R: It has stationary distribution, state space is finite and $P_{ii}^{(n)} > 0$ for some $n = 1, 2, \dots$

- iii. Calculate the probability of a policy being ranked in Class 1 two years after entering the system. **(10/200)**

Let Y_i be the state of the process in year i , then

$$\begin{aligned} \Pr [Y_2 = 1] &= \sum_1^3 \Pr [Y_2 = 1 | Y_1 = i] \Pr [Y_1 = i] \\ &= \sum_1^3 \Pr [Y_2 = 1 | Y_1 = i] \Pr [Y_1 = i | Y_0 = 2] \\ &= \alpha^2 = \alpha(\theta)^2, \text{ (depends on } \theta \text{)}. \end{aligned}$$

- iv. Calculate the probability function of the premium for a type A driver after two years of stay in the portfolio. Compute the average premium. **(10/200)**

Let P^* be the premium

$$\begin{aligned} \Pr [P^* = 70 | \theta = A] &= \alpha^2 = 0.75^2 = 0.5625 \\ \Pr [P^* = 100 | \theta = A] &= 0.75(0.25) = 0.1875 \\ \Pr [P^* = 1300 | \theta = A] &= 0.75(0.25) + 0.25^2 = 0.25 \\ 1.0 &= 0.5625 + 0.1875 + 0.25 \\ E [P^* | \theta = A] &= 70(0.5625) + 100(0.1875) + 150(0.25) = 95.625 \end{aligned}$$

- v. After some time the insurer's chief actuary concluded that for ratemaking purposes it didn't make much difference to keep categories B and C apart, and merged them into, say, category B^* . For a driver in this new class, compute the probability function of the premium after one year of staying in the system (since his entry). **(10/200)**

New category B^* with $\pi(B^*) = 0.3$

$$\begin{aligned} \alpha(B^*) &= \Pr [X = 0 | B^*] = (0.25^2 + 0.3(0.05)) / 0.3 = 0.25833 \\ \Pr [X = 1 | B^*] &= (0.4(0.25) + 0.4(0.05)) / 0.3 = 0.4 \\ \Pr [X = 2 | B^*] &= (0.35(0.25) + 0.3(0.05)) / 0.3 = 0.34167 \\ 1.0 &= 0.25833 + 0.4 + 0.34167 \end{aligned}$$

$$\begin{aligned} \Pr [Y_1 = 1 | Y_0 = 2] &= \Pr [P^* = 70] = \alpha = 0.25833 \\ \Pr [Y_1 = 2 | Y_0 = 2] &= \Pr [P^* = 100] = 0 \\ \Pr [Y_1 = 3 | Y_0 = 2] &= \Pr [P^* = 150] = 1 - \alpha = 0.74167 \end{aligned}$$

- (b) Stationary distribution for a given θ is given by vector $(\alpha(\theta)^2; [1 - \alpha(\theta)]\alpha(\theta); 1 - \alpha(\theta))$. Compute the probability function of the premium for a policy taken out at random from the portfolio. Calculate the average premium. **(10/200)**

$$\begin{aligned} E[\alpha(\theta)] &= 0.75(0.7) + 0.25(0.25) + 0.3(0.05) = 0.6025 \\ E[\alpha(\theta)^2] &= 0.75^2(0.7) + 0.25^2(0.25) + 0.3^2(0.05) = 0.41388 \\ \Pr [P^* = 70] &= E[\alpha(\theta)^2] = 0.41388 \\ \Pr [P^* = 100] &= E[(1 - \alpha(\theta))\alpha(\theta)] = 0.6025 - 0.41388 = 0.18862 \\ \Pr [P^* = 150] &= E[(1 - \alpha(\theta))] = 1 - 0.6025 = 0.3975 \\ 1.0 &= 0.41388 + 0.18862 + 0.3975 \\ \text{Mean Premium} &= 0.41388(70) + 0.18862(100) + 0.3975(150) = 107.46 \end{aligned}$$

3. For tariff modelling purposes, we studied different factors with impact in the claim frequency mean and have found the model showed in the Annex, where

TVeic – 3 classes, in increasing power order of the vehicle

TProp – 2 classes (1=Private, 2=Company)

TUtil – 3 classes (1="male", 2="female", 3="retired")

Comb – 2 classes (1=petrol, 2=diesel)

Inexp-3 classes (0=driver's licence aged *five plus*, 1= from 2-5 years, 2=less than 2)

idSeg – “Dummy” variable valued 1 when policyholder is less than 25 years old

idveic – “Dummy” variable valued 1 when vehicle is aged more than 10 years

zona – Usual circulation geographical zone (4 zones in the country)

Expo – time period of the year the policy was in force (LEexpo is the logarithm of Expo).

All the items below are based on the model presented. You can use an $\alpha = 0.05$ in all testes you make.

- (a) Is it statistically acceptable to set a 30% aggravation for a type 2 vehicle (TVeic=2) when compared to the one of a type 1 (TVeic=1) (*ceteris paribus*)? **(7.5/200)**

R: Yes, corresponding p - value ≈ 0 , and relative estimated aggravation is

$$\frac{\exp\{-2.354489 + 0.28325\}}{\exp\{-2.354489\}} = 1.327437.$$

- (b) Test if it is acceptable to consider the same rating factor for “female” and “retired”. **(10/200)**

R: Test $H_0 : \beta_{TUtl2} = \beta_{TUtl3} \Leftrightarrow \beta_{TUtl2} - \beta_{TUtl3} = 0$... We need the value for $\hat{V}ar(\hat{\beta}_{TUtl2} - \hat{\beta}_{TUtl3})$, this can be calculated from values in the Var/Covar matrix attached.

- (c) Set the situations that make the less and the greater claim frequency mean. **(7.5/200)**

Min : Tveic1 “ + ” TProp1 “ + ” TUtil3 “ + ” Comb1 “ + ” (Inexp0) “ + ” (idSeg0) “ + ” idVeic “ + ” Zona4

Max : Tveic3 “ + ” TProp2 “ + ” TUtil0 “ + ” Comb2 “ + ” Inexp2 “ + ” idSeg “ + ” (idVeic0) “ + ” (Zona0)

- (d) In the case you have chosen a Poisson model with logarithm link, what would be the effect in the output? **(2.5/200)**

R: Quasi-Poisson models allow to study over dispersion $Var(Y_i) = \phi E(Y_i)$.

- (e) Why is the variable LExpo considered as “offset”? **(2.5/200)**

R: To consider risks with time exposure...