

ALM

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Assets and Liabilities

Modelling, Matching and Management

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ISEG

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- Basic interest rate theory
- Interest rate risk management
- Stochastic term structure models
- Risk measurement
- Reinsurance and insurance linked securities
- Mean-variance analysis for ALM
- IFRS 17, new accounting standard

Stakeholders

- Shareholders,
- Policyholders,
- Creditors,
- Management,
- Reinsurers,
- Investors in alternative risk capital,
- Supervisors,
- Rating agencies,
- Tax authorities.

Shareholders

- Have invested money in the company,
- Own the net assets of the company,
- Accumulate the after-tax profit or loss,
- Can normally diversify their shareholdings,
- Can "walk away" in case of bankruptcy,
- Can sometimes sell their shareholding,
- Want a competitive return on capital.

Policyholders

- Have paid a premium to the company,
- Have been promised compensation for losses,
- Can normally not diversify their insurance cover,
- Cannot "walk away" in case of bankruptcy,
- Can normally not transfer their policy or claim,
- Are interested in a secure company,
- Do not want to pay a high premium.

Creditors

- Have delivered a service or product to the company,
- Have been promised payment for the service or product,
- Can (normally) not transfer or sell their claim,
- May have an ongoing business relationship,
- Are interested in a secure company.

Management (including employees)

- Have invested their career in the company,
- May or may not be shareholders in the company,
- Can normally not "diversify" their current career,
- Can normally not "walk away" in case of bankruptcy,
- Have a strong influence on the running of the company,
- Focus most on growth and earnings (period accounts),
- Are the guardians of the balance sheet.

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Reinsurers

- May have sold protection (non-proportional),
- May participate in the primary business (proportional),
- Cannot easily transfer an existing contract,
- Can refuse to renew a contract,
- Can ask for changed terms at renewal,
- Are interested in profitable underwriting.

Stakeholders

Investors in alternative risk capital (ARC)

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Investors in alternative risk capital

- Accept risk from insurers, using financial instruments,
- Compete with and partly replace traditional reinsurance,
- Can move in and out of markets and positions at any time,
- Look for an expected profit commensurate with the risk.

Supervisors

- Monitor compliance with laws and regulations,
- Monitor companies' financial strength,
- Are seen as policyholders' guardian,
- Should they also work for a competitive marketplace?
- Are interested in prudent provisions and adequate capital.

Rating agencies

- Monitor companies' financial strength,
- Focus on adequate capital,
- Focus on prudent provisions,
- Focus on sustainable strategy,
- Focus on profitable underwriting,
- Focus on risk control procedures.

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Tax authorities

- Want to collect tax from the company,
- Want realistic provisions and capital,
- Are interested in a profitable business.

Objectives of ALM

- What does ALM stand for?
- Definition of ALM
- Uses of ALM
- Focus of ALM

Objectives

What does ALM stand for?

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What does ALM stand for?

- Asset and Liability Matching?
- Asset and Liability Modelling?
- Asset and Liability Measurement?
- Asset and Liability Management?

The answer is, all of the above.

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Society of Actuaries definition of ALM

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Definition of the Society of Actuaries ALM Principles Task Force:

Asset Liability Management is the ongoing process of formulating, implementing, monitoring, and revising strategies related to assets and liabilities to achieve financial objectives, for a given set of risk tolerances and constraints.

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Uses of ALM

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Uses of ALM:

- Risk mitigation: to keep risk exposure within specified limits, for given parameters (strategies),
- Strategic: to formulate asset/liability strategies to achieve financial objectives, subject to acceptable risk.

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Focus of ALM

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Focus of ALM:

- Economic: Present value of asset and liability cash flows;
- Market value: Market value of assets and liabilities;
- Accounting results: Book value of assets and liabilities;
- Regulatory: Control of regulatory key figures.
- Long term or short term.

Objectives

What else is ALM?

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Let's face it. Most financial risk management is ALM:

- Managing liability risk consists of finding offsetting assets;
- Managing asset risk consists of finding offsetting liabilities.

ALM proper consists of modelling and managing the *joint risk* of assets and liabilities.

Sources of risk

- Interest rate risk - main focus of ALM
- Other sources

Sources of risk

Interest rate risk

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Managing interest rate risk is the main focus of ALM.

Interest rate risk manifests itself in many ways:

- Changing market value of assets and/or liabilities,
- Changing present value of asset and/or liability cash flows,
- Changing duration and/or convexity exposure.

Ultimately, interest rate risk is a function of gains and losses on reinvestment and disinvestment of cash flows in the future.

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Other sources

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Other risks of an insurance company:

- Market risk,
- Currency risk,
- Liquidity risk,
- Counterparty risk,
- Insurance risk,
- Operational risk.

Managing each of those risks is a form of ALM.

Interest rates

- A continuous model for yield curves.
- Estimating the yield curve.
- Sensitivity of present values.
- Matching.
- Immunisation ("duration/convexity matching")
- Stochastic term structure models.
- Simulation of stochastic evolution of the yield curve.

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The chicken and the egg

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If $P(t)$ is the market price of a *zero-coupon bond* that pays the risk-free amount of €1 at time t , the yield y of the bond is defined by the equation:

$$P(t) = e^{-yt}$$

The yield of the zero-coupon bond is defined as:

$$y = y(t) = -\frac{1}{t} \ln(P(t))$$

$y(t)$ is called the "spot rate" or "zero rate" for maturity t .

Important: The "yield" is just a way of expressing the price.

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The yield curve

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- The current yield curve describes the yields of notional zero-coupon bonds due at different times in the future:

$$y(t) = -\frac{1}{t} \ln(\text{Current market price of €1 payable at time } t)$$

It is...

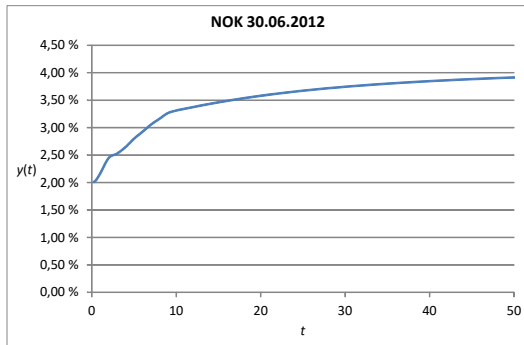
- *Current*, because the market price changes from day to day.
- *Notional*, because one cannot buy zero-coupon bonds for every maturity.

Interest rates

Yield curve example

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Discounting

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Assume that the yield curve $\{y(t) : t > 0\}$ is known.

The arbitrage-free market value of a risk-free, future cashflow $\{c(t_1), c(t_2), \dots, c(t_n)\}$ is:

$$B = \sum_{i=1}^n P(t_i) c(t_i) = \sum_{i=1}^n e^{-y(t_i)t_i} c(t_i)$$

Every payment is valued separately as a zero-coupon bond.

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Forward rates

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The yield curve is a strange animal. Consider this:

- The spot rate $y(t)$ at maturity t is the *constant* yield rate in the interval $(0, t)$ that reproduces the observed price $P(t)$ of €1 payable at time t .
- At the same time we are aware that the yield curve is *not constant!*

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Forward rates

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The forward rate $y_F(t)$ is the implied yield in the infinitesimal time interval $(t, t + dt)$, defined consistently with the spot rate. Forward rates $y_F(t)$ are defined by spot rates through the equation

$$\int_0^t y_F(s) ds = y(t) \cdot t$$

or, assuming differentiability,

$$y_F(t) = y(t) + t \cdot y'(t).$$

The spot rate is the average of forward rates in the interval $(0, t)$.

Interest rates

Annual compounding

ALM

Let n be an integer.

If $P(n)$ is the market price of a *zero-coupon bond* that pays the risk-free amount of €1 at time n , the yield i with annual compounding is defined by the equation:

$$P(n) = (1 + i)^{-n}$$

The yield of zero-coupon bonds can be calculated explicitly:

$$i = i(n) = P(n)^{-1/n} - 1 = \exp(y(n)) - 1$$

Note the relationship between yield with annual compounding (i) and yield with continuous compounding (y):

$$i = \exp(y) - 1 \text{ and } y = \ln(1 + i)$$

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Why continuous compounding?

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Continuous compounding allows a unified and simple notation, e.g.,

$$P(t) = \exp(-y(t)t) = \exp\left(-\int_0^t y_F(s)ds\right)$$

regardless of whether the time t is an integer (whole year) or not.

In this lecture we will use continuous compounding.

In the financial press and many publications, annual and semi-annual compounding is common.

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Bonds

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A bond can be defined in general as

"a promise to make a series of payments of specified size, at specified times in the future".

Let us denote by $c(t_i)$ the payment due at time t_i , for $i = 1, \dots, n$. We assume that the bonds have no credit risk

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Bond yield

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Let $\{c(t_i) : i = 1, \dots, n\}$ be the payments stipulated by a bond. Let B be the price being paid for the bond in the market. The average yield \bar{y} of the bond is defined implicitly by the equation

$$B = B(\bar{y}) \stackrel{!}{=} \sum_{i=1}^n e^{-\bar{y}t_i} c(t_i) \stackrel{\text{def.}}{=} \int_0^{\infty} e^{-\bar{y}t} dC(t)$$

The average bond yield is well-defined if all payments are non-negative.

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Bond yield example

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		Coupon rate	5 %			Average yield y	Average yield y
		Face value	100,00			2,77455 %	2,81340 %
						continuous	annual
Time t	Spot rate $y(t)$	$P(t)$ =Price of €1	$c(t)$	$c(t)\exp(-y(t)t)$	$c(t)\exp(-y)t$	$c(t)(1+y)^{-t}$	IRR of
0,00	0,000 %	1,0000	0,00	0,00			-110,07
1,00	2,169 %	0,9785	5,00	4,89	4,86	4,86	5,00
2,00	2,448 %	0,9522	5,00	4,76	4,73	4,73	5,00
3,00	2,529 %	0,9269	5,00	4,63	4,60	4,60	5,00
4,00	2,648 %	0,8995	5,00	4,50	4,47	4,47	5,00
5,00	2,800 %	0,8693	105,00	91,28	91,40	91,40	105,00
		Total	125,00	110,07	=	110,07	110,07

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Estimating the market yield curve by replication

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Assume that you know the market prices B_1, \dots, B_n of n different government bonds.

Define the payoff matrix

$$\mathbf{C} = \begin{pmatrix} c_{11} & \cdots & c_{1n} \\ \vdots & \ddots & \vdots \\ c_{n1} & \cdots & c_{nn} \end{pmatrix} = \begin{pmatrix} \text{Payments of bond 1} \\ \vdots \\ \text{Payments of bond } n \end{pmatrix}$$

Some of the c_{ij} may be zero, but all bonds' total payments must be restricted to the time points t_1, \dots, t_n .

Interest rates

Estimating the market yield curve by replication

ALM

We construct a portfolio (w_1, \dots, w_n) that *replicates* the cash flow of a zero-coupon bond at maturity t_j :

$$(w_1, \dots, w_n) \mathbf{C} \stackrel{!}{=} (0, \dots, 0, 1, 0, \dots, 0)$$

The equation is solved by

$$(w_1, \dots, w_n) = (0, \dots, 0, 1, 0, \dots, 0) \mathbf{C}^{-1} = \text{row}_j (\mathbf{C}^{-1})$$

The price of the zero-coupon bond at maturity t_j must then be

$$P(t_j) = \sum_{i=1}^n w_i B_i$$

The implied zero rate $y(t_j)$ is given by solving

$$P(t_j) = e^{-y(t_j)t_j}$$

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In principle, finding yield curves is easy matrix algebra. In practice there are a number of problems. For example:

- Not enough traded bonds to cover all time points.
- Payments not at the required time points.
- Lack of long term bonds.

There are a number of techniques and models to deal with that.

In practice you would use a software or the risk-free rates delivered by EIOPA, Bloomberg or others.

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Estimating the market yield curve by replication - market assumption

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Market assumption at 31.12.12					
Bond	Maturity 31.12. ...	Face value	Coupon	Average yield _annual	
1	2 013	100,00	4,00 %	2,192285 %	
2	2 014	100,00	4,00 %	2,473059 %	
3	2 015	100,00	4,00 %	2,554222 %	
4	2 016	100,00	5,00 %	2,668676 %	
5	2 017	100,00	5,00 %	2,813400 %	
6	2 018	100,00	5,00 %	2,931906 %	
7	2 019	100,00	5,00 %	3,052088 %	
8	2 020	100,00	5,00 %	3,149622 %	
9	2 021	100,00	5,00 %	3,244703 %	
10	2 022	100,00	5,00 %	3,290179 %	
11	2 023	100,00	5,00 %	3,322407 %	
12	2 024	100,00	5,00 %	3,352730 %	
13	2 025	100,00	5,00 %	3,381184 %	
14	2 026	100,00	5,00 %	3,407837 %	
15	2 027	100,00	5,00 %	3,432781 %	

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Estimating the market yield curve by replication - clean market price B

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The clean market price						
Bond	Maturity	Face value	Coupon	Average yield annual	Market price B	NPV
1	2 013	100,00	4,00 %	2,192285 %	101,768935	
2	2 014	100,00	4,00 %	2,473059 %	102,944219	
3	2 015	100,00	4,00 %	2,554222 %	104,124847	
4	2 016	100,00	5,00 %	2,668676 %	108,734859	
5	2 017	100,00	5,00 %	2,813400 %	110,067565	
6	2 018	100,00	5,00 %	2,931906 %	111,228588	
7	2 019	100,00	5,00 %	3,052088 %	112,112257	
8	2 020	100,00	5,00 %	3,149622 %	112,907489	
9	2 021	100,00	5,00 %	3,244703 %	113,512298	
10	2 022	100,00	5,00 %	3,290179 %	114,371484	
11	2 023	100,00	5,00 %	3,322407 %	115,248582	
12	2 024	100,00	5,00 %	3,352730 %	116,056972	
13	2 025	100,00	5,00 %	3,381184 %	116,803770	
14	2 026	100,00	5,00 %	3,407837 %	117,495240	
15	2 027	100,00	5,00 %	3,432781 %	118,136897	

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Estimating the market yield curve by replication - market yield curve

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Payment time t	$P(t)=C\gamma^{(-1)B}$	$y(t)$
1	0,978547	2,1686 %
2	0,952212	2,4484 %
3	0,926940	2,5289 %
4	0,899489	2,6482 %
5	0,869349	2,8002 %
6	0,839009	2,9256 %
7	0,807472	3,0550 %
8	0,776594	3,1605 %
9	0,745374	3,2652 %
10	0,718062	3,3120 %
11	0,692222	3,3441 %
12	0,666958	3,3752 %
13	0,642311	3,4053 %
14	0,618310	3,4340 %
15	0,594978	3,4615 %

Interest rates

Estimating the market yield curve by "bootstrapping"

ALM

Assume you have bonds $i = 1, \dots, n$. Bond nr. i matures at time t_i and pays coupons c_i , and its current market price is B_i . All bonds have principal 1.

1 Solve for the first bond

$$B_1 = (1 + c_1)P(t_1) \Rightarrow P(t_1) = \frac{B_1}{(1 + c_1)} = e^{-y(t_1)t_1}$$

2 Solve for each subsequent bond

$$B_m = c_m \underbrace{\sum_{i=1}^{m-1} P(t_i)}_{\text{known}} + (1 + c_m) \underbrace{P(t_m)}_{\text{unknown}}$$
$$\Rightarrow P(t_m) = \frac{B_m - c_m \sum_{i=1}^{m-1} P(t_i)}{(1 + c_m)} = e^{-y(t_m)t_m}$$

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What if the yield curve changes?

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Let's assume we have

- a future cash flow $\{C(t) : t > 0\}$ and
- the current yield curve $\{y(t) : t > 0\}$.

The present value of the cash flow is

$$B(y) = \int_0^{\infty} e^{-y(t)t} dC(t)$$

- Question: How will the present value of change if the yield curve changes?
- The easy answer: Calculate it!
- The traditional answer: Estimate it!

Interest rate

Duration and convexity

ALM

The derivative of the present value with respect to a uniform shift in the entire yield curve is:

$$B'(y) = \lim_{\Delta\bar{y} \rightarrow 0} \frac{1}{\Delta\bar{y}} \left(\int_0^{\infty} e^{-(y(t)+\Delta\bar{y})t} dC(t) - \int_0^{\infty} e^{-y(t)t} dC(t) \right)$$

And similar for the second derivative.

The first and second derivative of the present value are

$$B'(y) = - \int_0^{\infty} t e^{-y(t)t} dC(t)$$
$$B''(y) = \int_0^{\infty} t^2 e^{-y(t)t} dC(t)$$

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Using the Taylor expansion we approximate the change in present value if the yield curve shifts:

$$B(y + \Delta\bar{y}) - B(y) \approx B'(y)\Delta\bar{y} + \frac{1}{2}B''(y) (\Delta\bar{y})^2$$

Define the *duration* of the cash flow as

$$D = D(y) = -B'(y) / B(y)$$

and its *convexity* as

$$C = C(y) = B''(y) / B(y)$$

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Rewrite the Taylor expansion in the following way:

$$\frac{B(y + \Delta\bar{y}) - B(y)}{B(y)} \approx -D(y)\Delta\bar{y} + \frac{1}{2}C(y) (\Delta\bar{y})^2$$

In words: The relative change in the value of the cash flow when the yield curve is shifted uniformly by a small amount of $\Delta\bar{y}$, can be approximated by:

- To first order: (Minus) the yield change $\Delta\bar{y}$, times duration.
- To second order: Same as above, plus the squared yield change times one-half convexity.

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Example: Estimating the effect of a yield reduction by D and C

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Time t	Spot rate $y(t)$	$P(t)$ =Price of €1	$c(t)$	$c(t)\exp(-y(t)t)$
0,00	0,000 %	1,0000	0,00	0,00
1,00	2,169 %	0,9785	5,00	4,89
2,00	2,448 %	0,9522	5,00	4,76
3,00	2,529 %	0,9269	5,00	4,63
4,00	2,648 %	0,8995	5,00	4,50
5,00	2,800 %	0,8693	105,00	91,28
		Total	125,00	110,07
PV	110,07			
PV x D	502,72	Duration	4,57	
PV x C	2419,65	Convexity	21,98	
Parallel shift	-1,000 %			

Time t	Zero rate $y(t)$	Price of €1	$c(t)$	$c(t)\exp(-y(t)t)$
0,00		1,0000	0,00	0,00
1,00	1,169 %	0,9884	5,00	4,94
2,00	1,448 %	0,9714	5,00	4,86
3,00	1,529 %	0,9552	5,00	4,78
4,00	1,648 %	0,9362	5,00	4,68
5,00	1,800 %	0,9139	105,00	95,96
		Total	125,00	115,22
		Approximations	First order	115,09
			Second order	115,22

Interest rates

Example: Estimating the effect of a yield increase by D and C

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Time t	Spot rate $y(t)$	$P(t)$ =Price of €1	$c(t)$	$c(t)\exp(-y(t)t)$
0,00	0,000 %	1,0000	0,00	0,00
1,00	2,169 %	0,9785	5,00	4,89
2,00	2,448 %	0,9522	5,00	4,76
3,00	2,529 %	0,9269	5,00	4,63
4,00	2,648 %	0,8995	5,00	4,50
5,00	2,800 %	0,8693	105,00	91,28
Total			125,00	110,07
PV	110,07			
PV x D	502,72	Duration	4,57	
PV x C	2419,65	Convexity	21,98	
Parallel shift	1,000 %			
Time t	Zero rate $y(t)$	Price of €1	$c(t)$	$c(t)\exp(-y(t)t)$
0,00		1,0000	0,00	0,00
1,00	3,169 %	0,9688	5,00	4,84
2,00	3,448 %	0,9334	5,00	4,67
3,00	3,529 %	0,8995	5,00	4,50
4,00	3,648 %	0,8642	5,00	4,32
5,00	3,800 %	0,8270	105,00	86,83
Total			125,00	105,16
		Approximations	First order	105,04
			Second order	105,16

Interest rates

Example: Five cashflows all adding to €125, with different PV, D and C

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Time t	Zero rate $y(t)$	Price of €1	Cashflow 1	Cashflow 2	Cashflow 3	Cashflow 4	Cashflow 5
0,00	0,000 %	1,0000	-	-	-	-	-
1,00	2,169 %	0,9785	5,00	-	125,00	25,00	62,50
2,00	2,448 %	0,9522	5,00	-	-	25,00	-
3,00	2,529 %	0,9389	5,00	-	-	25,00	-
4,00	2,648 %	0,8995	5,00	-	-	25,00	-
5,00	2,800 %	0,8693	105,00	125,00	-	25,00	62,50
		Total	125,00	125,00	125,00	125,00	125,00
		Present value	110,07	108,67	122,32	115,66	115,49
		Duration	4,57	5,00	1,00	2,94	2,88
		Convexity	21,98	25,00	1,00	10,65	12,29
		Dispersion	1,12	0,00	0,00	1,99	3,99

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Some properties of duration and convexity - 1

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- The duration and convexity of a zero-coupon bond payable at time t are t and t^2 independent of the yield.
- Duration and convexity decrease when the yield increases.
- For given duration, convexity increases with the dispersion of the cash flow, because

$$\underbrace{\frac{1}{B(y)} \int_0^{\infty} (t - D(y))^2 e^{-y(t)t} dC(t)}_{\text{Dispersion, similar to variance}} = C(y) - D^2(y)$$

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Some properties of duration and convexity - 2

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- The duration/convexity approximation is an easy way to estimate the sensitivity of a cash flow's present value to (small) changes in the yield curve.
- The average duration/convexity of a portfolio is the present-value-weighted average of the constituent durations/convexities. This makes those quantities easy to use.
- The duration/convexity approximation is valid only when there is a parallel shift in the yield curve.
- The duration/convexity approximation does not tell us what change in the present value to expect, should different parts of the yield curve change by different amounts or even in different directions.

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Duration - several concepts

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Duration comes in several forms:

Macaulay Duration The time weighted present value divided by the present value.

Modified Duration Macaulay Duration by $1 + i(n) / n$, where n is the compounding frequency.

Effective Duration Calculated by shocking the yield curve up and down by some change in interest rates, calculating the change in present value, and using a central difference equation.

Dollar Duration Interest rate sensitivity in absolute terms. In our notation, Dollar Duration is $DD(y) = -B'(y) = B(y)D(y)$.

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Asset-Liability Matching - 1

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- Assume that the insurance company has an expected liability cash flow of $\{L(t) : t > 0\}$ and valued it in its balance sheet by discounting in accordance with the zero-coupon yield curve $\{y(t) : t > 0\}$:

$$PV_L = \int_0^{\infty} e^{-y(t)t} dL(t)$$

- Assume also that the insurance company has invested in assets which provide a future cash flow of $\{A(t) : t > 0\}$. The discounted value of the assets is

$$PV_A = \int_0^{\infty} e^{-y(t)t} dA(t)$$

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Asset-Liability Matching - 2

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The only way to protect the surplus against all changes in the yield curve is by matching the asset cash flow to the liability cash flow. In principle, a matching portfolio can be found by solving

$$\begin{aligned} (w_1, \dots, w_n) \mathbf{C} &\stackrel{!}{=} (L_1, \dots, L_n) \\ \Rightarrow (w_1, \dots, w_n) &= (L_1, \dots, L_n) \mathbf{C}^{-1} \end{aligned}$$

where $\mathbf{C}^{n \times n}$ is the payoff matrix of n bonds. The market value of the matching portfolio is

$$(w_1, \dots, w_n) \mathbf{B} = (L_1, \dots, L_n) \mathbf{C}^{-1} \mathbf{B}$$

This is also known as the discounted value of the liabilities.

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Practical problems with matching assets to liabilities

- Not enough bonds available for a long-tailed liability cash flow.
- Insufficient market liquidity at some maturities.
- The matching portfolio may have some $w_i < 0$ (inadmissible).
- Investment manager may consider matching portfolio sub-optimal.
- Liabilities are random and change all the time (need for rebalancing).

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Immunisation (Redington, 1952)

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Given that full asset-liability matching is not practical, *immunisation* attempts to give approximately the same interest rate sensitivity to the assets and the liabilities.

Let

$$PV = PV_A - PV_L$$

be the surplus or net asset value that we are seeking to protect from changes in the yield curve.

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Immunitisation

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The dollar duration and dollar convexity of the surplus are:

$$DD = PV_A D_A - PV_L D_L$$

$$DC = PV_A C_A - PV_L C_L$$

A parallel shift of $\Delta\bar{y}$ in the yield curve will change the net asset value by approximately

$$\Delta PV \approx (-PV_A \cdot D_A + PV_L \cdot D_L) \Delta\bar{y}$$

using the first term of the Taylor expansion.

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Immunsation - first order matching

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To protect the value of its surplus a shift in the yield curve, the company could select its assets in such a way that

$$PV_A \cdot D_A = PV_L \cdot D_L$$

This is known as *immunsation* or *duration matching*. It means that the dollar duration of assets equals the dollar duration of liabilities.

If $PV_A = PV_L$, the durations must be equal ($D_A = D_L$) to achieve immunsation.

Interest rates

Immunisation - second order matching

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One can add a term to the Taylor expansion and write

$$\Delta PV \approx (-PV_A \cdot D_A + PV_L \cdot D_L) \Delta \bar{y} + \frac{1}{2} (PV_A \cdot C_A - PV_L \cdot C_L) (\Delta \bar{y})^2$$

If $PV_A = PV_L$ and $D_A = D_L$, the first term is zero and one should select assets in such a way that

$$C_A \geq C_L$$

The asset cash flow should have the same or a higher convexity than the liability cash flow.

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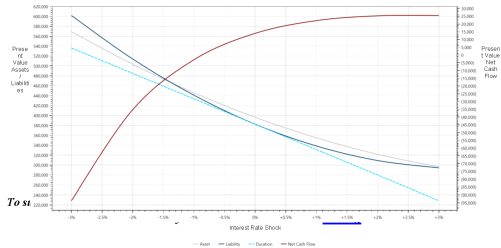
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Immunsation - convexity exposure

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Figure 7 - Convexity Exposure



Interest rates

Some linear algebra

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- Any liability cash flow can be duration-immunised with two asset cash flows, by solving the set of linear equations that equate
 - 1 the present value, and
 - 2 the dollar duration.
- Any liability cash flow can be duration and convexity immunised with three asset cash flows, by solving the set of linear equations that equate
 - 1 the present value, and
 - 2 the dollar duration, and
 - 3 the dollar convexity.

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Immunsation example - duration and convexity matching with three bonds

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										The bonds you use			Bond investments (number of bonds)					
										Maturity	2	5	12	Maturity 2	Maturity 5	Maturity 12		
										Coupon	4.00%	5.00%	5.00%	137.626	64.191	16.509		
										Face value	100.00	100.00	100.00					
										Bond payments per face value			Asset cash flow					
Time	Yield curve	Price of 67	Liability cash flow	Maturity 2	Maturity 5	Maturity 12	Maturity 2	Maturity 5	Maturity 12	Total								
1	2.168800%	0.9705	6.527 418	4.00	5.00	5.00	550 419.32	320 954.43	82 546.86	953 920.40								
2	2.448388%	0.9522	4 801 976	104.00	5.00	5.00	14 310 902.30	320 954.43	82 546.86	14 714 403.38								
3	2.528864%	0.9389	3 772 174	-	5.00	5.00	-	320 954.43	82 546.86	403 501.08								
4	2.648207%	0.8991	2 941 448	-	5.00	5.00	-	320 954.43	82 546.86	403 501.08								
5	2.800218%	0.8693	2 224 827	-	106.00	5.00	-	6 740 042.93	82 546.86	6 822 589.58								
6	2.925573%	0.8390	1 724 919	-	-	5.00	-	-	82 546.86	82 546.86								
7	3.054981%	0.8075	1 220 471	-	-	5.00	-	-	82 546.86	82 546.86								
8	3.169465%	0.7766	820 638	-	-	5.00	-	-	82 546.86	82 546.86								
9	3.265218%	0.7454	595 814	-	-	5.00	-	-	82 546.86	82 546.86								
10	3.311988%	0.7181	388 856	-	-	5.00	-	-	82 546.86	82 546.86								
11	3.344074%	0.6922	274 339	-	-	5.00	-	-	82 546.86	82 546.86								
12	3.375232%	0.6670	187 101	-	-	106.00	-	-	1 733 479.77	1 733 479.77								
13	3.405255%	0.6423	96 047	-	-	-	-	-	-	-								
14	3.434039%	0.6183	48 270	-	-	-	-	-	-	-								
15	3.461543%	0.5950	20 081	-	-	-	-	-	-	-								
			25 527 374	108.00	126.00	180.00	14 861 326.62	8 623 860.63	2 041 492.38	25 528 675.24								
										Present value	23 146 970	102.94	110.07	116.06	14 185 622	7 065 334	1 916 023	23 146 970
										Duration	3.3797	1.96	4.57	9.48	3.9623	4.5873	0.4817	3.3797
										Convexity	17.6214	4.88	21.88	103.48	3.8651	21.9813	103.4442	17.6217
										Dispersion	6.2303	0.04	1.12	13.06	0.0396	1.1226	13.5608	6.2303
										Finding the immunising portfolio			Weight w1-w3					
										Solve	Liability	Maturity 2	Maturity 5	Maturity 12	Weight w1-w3			
										PV	23 146 970	102.94	110.07	116.06	137 606			
										PV x D	78 229 713	201.97	502.72	1 100.42	x 64 191			
										PV x C	408 605 983	400.03	2 479.65	12 007.73	16 509			

Interest rates

Immunsation example - At the outset, the surplus measured in present value, is zero

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Time t	Yield curve	Price of €1	Liability cash flow	Asset cash flow	Surplus
1	2,168600 %	0,9785	6 527 416	953 920	-5 573 496
2	2,448388 %	0,9522	4 801 976	14 714 403	9 912 427
3	2,528864 %	0,9269	3 772 174	403 501	-3 368 673
4	2,648207 %	0,8995	2 841 440	403 501	-2 437 939
5	2,800218 %	0,8693	2 224 827	6 822 590	4 597 763
6	2,925573 %	0,8390	1 724 919	82 547	-1 642 372
7	3,054961 %	0,8075	1 220 471	82 547	-1 137 924
8	3,160465 %	0,7766	823 638	82 547	-741 091
9	3,265218 %	0,7454	595 814	82 547	-513 267
10	3,311988 %	0,7181	388 856	82 547	-306 309
11	3,344074 %	0,6922	274 339	82 547	-191 792
12	3,375232 %	0,6670	167 101	1 733 480	1 566 379
13	3,405255 %	0,6423	96 047	0	-96 047
14	3,434039 %	0,6183	48 275	0	-48 275
15	3,461543 %	0,5950	20 081	0	-20 081
	Total		25 527 374	25 526 675	-699
	Present value		23 146 979	23 146 979	0

Interest rates

Immunsation example - are we protected if the yield curve increases uniformly?

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Time t	Yield curve	Price of €1	Liability cash flow	Asset cash flow	Surplus
1	3,168600 %	0,9688	6 527 416	953 920	-5 573 496
2	3,448388 %	0,9334	4 801 976	14 714 403	9 912 427
3	3,528864 %	0,8995	3 772 174	403 501	-3 368 673
4	3,648207 %	0,8642	2 841 440	403 501	-2 437 939
5	3,800218 %	0,8270	2 224 827	6 822 590	4 597 763
6	3,925573 %	0,7901	1 724 919	82 547	-1 642 372
7	4,054961 %	0,7529	1 220 471	82 547	-1 137 924
8	4,160465 %	0,7169	823 638	82 547	-741 091
9	4,265218 %	0,6812	595 814	82 547	-513 267
10	4,311988 %	0,6497	388 856	82 547	-306 309
11	4,344074 %	0,6201	274 339	82 547	-191 792
12	4,375232 %	0,5915	167 101	1 733 480	1 566 379
13	4,405255 %	0,5640	96 047	0	-96 047
14	4,434039 %	0,5375	48 275	0	-48 275
15	4,461543 %	0,5121	20 081	0	-20 081
	Total		25 527 374	25 526 675	-699
	Present value		22 384 651	22 384 602	-49

Interest rates

Immunsation example - are we protected if the yield curve decreases uniformly?

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Time t	Yield curve	Price of €1	Liability cash flow	Asset cash flow	Surplus
1	1,168600 %	0,9884	6 527 416	953 920	-5 573 496
2	1,448388 %	0,9714	4 801 976	14 714 403	9 912 427
3	1,528864 %	0,9552	3 772 174	403 501	-3 368 673
4	1,648207 %	0,9362	2 841 440	403 501	-2 437 939
5	1,800218 %	0,9139	2 224 827	6 822 590	4 597 763
6	1,925573 %	0,8909	1 724 919	82 547	-1 642 372
7	2,054961 %	0,8660	1 220 471	82 547	-1 137 924
8	2,160465 %	0,8413	823 638	82 547	-741 091
9	2,265218 %	0,8156	595 814	82 547	-513 267
10	2,311988 %	0,7936	388 856	82 547	-306 309
11	2,344074 %	0,7727	274 339	82 547	-191 792
12	2,375232 %	0,7520	167 101	1 733 480	1 566 379
13	2,405255 %	0,7315	96 047	0	-96 047
14	2,434039 %	0,7112	48 275	0	-48 275
15	2,461543 %	0,6913	20 081	0	-20 081
	Total		25 527 374	25 526 675	-699
	Present value		23 950 188	23 950 242	55

Interest rates

Immunsation example - are we protected if the yield curve "tilts"?

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Change year 1-2	1.0 %				
Change year 3-15	-1.0 %				
Time t	Yield curve	Price of €1	Liability cash flow	Asset cash flow	Surplus
1	3,168600 %	0,9688	6 527 416	953 920	-5 573 496
2	3,448388 %	0,9334	4 801 976	14 714 403	9 912 427
3	1,528864 %	0,9552	3 772 174	403 501	-3 368 673
4	1,648207 %	0,9362	2 841 440	403 501	-2 437 939
5	1,800218 %	0,9139	2 224 827	6 822 590	4 597 763
6	1,925573 %	0,8909	1 724 919	82 547	-1 642 372
7	2,054961 %	0,8660	1 220 471	82 547	-1 137 924
8	2,160465 %	0,8413	823 638	82 547	-741 091
9	2,265218 %	0,8156	595 814	82 547	-513 267
10	2,311988 %	0,7936	388 856	82 547	-306 309
11	2,344074 %	0,7727	274 339	82 547	-191 792
12	2,375232 %	0,7520	167 101	1 733 480	1 566 379
13	2,405255 %	0,7315	96 047	0	-96 047
14	2,434039 %	0,7112	48 275	0	-48 275
15	2,461543 %	0,6913	20 081	0	-20 081
	Total		25 527 374	25 526 675	-699
	Present value		23 639 526	23 371 086	-268 439

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Immunsation example - are we protected if the yield curve steepens?

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Change year 1-2	-1.0 %				
Change year 3-15	1.0 %				
Time t	Yield curve	Price of €1	Liability cash flow	Asset cash flow	Surplus
1	1,168600 %	0,9884	6 527 416	953 920	-5 573 496
2	1,448388 %	0,9714	4 801 976	14 714 403	9 912 427
3	3,528864 %	0,8995	3 772 174	403 501	-3 368 673
4	3,648207 %	0,8642	2 841 440	403 501	-2 437 939
5	3,800218 %	0,8270	2 224 827	6 822 590	4 597 763
6	3,925573 %	0,7901	1 724 919	82 547	-1 642 372
7	4,054961 %	0,7529	1 220 471	82 547	-1 137 924
8	4,160465 %	0,7169	823 638	82 547	-741 091
9	4,265218 %	0,6812	595 814	82 547	-513 267
10	4,311988 %	0,6497	388 856	82 547	-306 309
11	4,344074 %	0,6201	274 339	82 547	-191 792
12	4,375232 %	0,5915	167 101	1 733 480	1 566 379
13	4,405255 %	0,5640	96 047	0	-96 047
14	4,434039 %	0,5375	48 275	0	-48 275
15	4,461543 %	0,5121	20 081	0	-20 081
	Total		25 527 374	25 526 675	-699
		Present value	22 695 313	22 963 758	268 445

Interest rates

Alternatives to immunisation

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Alternatives between the extremes of complete matching and total independence, of asset values and liability values.

- Immunising with "maturity buckets" of bonds gives a less spiky asset cash flow.
- Immunising separate maturity sections of the liability cash flow separately gives better protection.
- Not immunising, but limiting that the dollar duration of the surplus: $PV_A D_A - PV_L D_L < \varepsilon \cdot PV_A$.
- The assets should have larger dollar convexity than the liabilities: $PV_A C_A > PV_L C_L$.

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The low interest rate environment

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The problem: Guaranteed products with long durations are too expensive to immunise with available fixed income assets.

Ways to reduce the problem:

- In an upward-sloping yield curve, exchange shorter maturities for longer maturities, i.e. increase the duration and the yield to maturity. Reduce the interest rate risk.
- Add credit spread. Accept bonds of lower credit quality and exchange interest rate risk for spread risk.
- Add riskier, non-interest-sensitive assets such as equities or real estate, and exchange interest rate risk for market risk.
- Transfer risk to policyholders. Replace guaranteed products with unit-linked products.

Stochastic term structures

- Cox-Ingersoll-Ross model
- Vasicek model
- Hull-White model
- Ho-Lee model

Term structure

Stochastic term structure models

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We have seen that

- Matching protects the surplus against all changes in yield curve, but is not always practical.
- Immunisation protects the surplus against parallel shifts in the yield curve, but not necessarily against other contortions.

To be able to assess what changes one can *reasonably* expect, one must model the stochastic evolution of the yield curve (the “term structure”).

Term structure

Stochastic term structure models

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The purpose of stochastic term structure models is to represent the evolution of the yield curve as a stochastic process.

- At time t , the market price of €1 payable at time $T > t$ is $P(t, T)$. This price varies randomly from day to day.
- On any given day t , the function $\{P(t, T) : T > t\}$ can be determined, at least in principle, from the observed market prices of bonds and bills.

We write $P(t, T) = \exp(-R(t, T)(T - t))$, so that $R(t, T)$ is the random spot rate (zero rate) at time t for a term of $T - t$.

Term structure

Stochastic term structure models

ALM

The short rate at time t is

$$r(t) = \lim_{T \downarrow t} R(t, T).$$

We write

$$P(t, T) = E \left(\exp \left(- \int_t^T r(s) ds \right) \right)$$

so that

$$R(t, T) = - \frac{1}{T-t} \ln E \left(\exp \left(- \int_t^T r(s) ds \right) \right)$$

A stochastic model of the evolution of the short rate $r(t)$ together with a no-arbitrage assumption implies the entire yield curve at time t .

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Vasicek model

$$dr(t) = a(b - r(t)) dt + \sigma dz(t)$$

Cox-Ingersoll-Ross model (CIR)

$$dr(t) = a(b - r(t)) dt + \sigma \sqrt{r(t)} dz(t)$$

The term $z(t)$ is standard Brownian motion (white noise).

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- Both the Vasicek and CIR model have mean reversion.
- The parameter b describes the long-term average rate.
- The parameter a describes the strength of the gravitation back to the average rate.
- The Vasicek model allows negative interest rates.
- The CIR model allows only positive interest rates.

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Equilibrium models of the term structure - Affine term structure

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The term structure of the Vasicek and CIR model has the affine form

$$P(t, T) = A(t, T) \exp(-B(t, T)r(t))$$

or, equivalently,

$$R(t, T) = \frac{1}{T-t} (-\ln A(t, T) + B(t, T)r(t))$$

with functions A and B that depend on a , b and σ .

This makes the term structure easy to calculate and simulate once the parameters have been given or estimated.

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Term structure of the Vasicek model

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$$P(t, T) = A(t, T) \exp(-B(t, T)r(t))$$

$$B(t, T) = \frac{1 - \exp(-a(T-t))}{a}$$

$$A(t, T) = \exp\left(\frac{(B(t, T) - (T-t))(a^2b - \frac{1}{2}\sigma^2)}{a^2}\right) \\ \times \exp\left(-\frac{\sigma^2 B^2(t, T)}{4a}\right)$$

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Term structure of the CIR model

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$$P(t, T) = A(t, T) \exp(-B(t, T)r(t))$$

$$B(t, T) = \frac{2(e^{\gamma(T-t)} - 1)}{(\gamma + a)(e^{\gamma(T-t)} - 1) + 2\gamma}$$

$$A(t, T) = \left(\frac{2\gamma e^{(\gamma+a)(T-t)/2}}{(\gamma + a)(e^{\gamma(T-t)} - 1) + 2\gamma} \right)^{2ab/\sigma^2}$$

$$\gamma = \sqrt{a^2 + 2\sigma^2}$$

Term structure

Magda Schiegl (2016) - estimating the parameters of CIR and Vasicek

ALM

The discrete time version of the CIR and Vasicek model are as follows:

$$r(t + \Delta) = r(t) + a(b - r(t)) \Delta + \sigma r^k(t) \left[\sqrt{\Delta} \varepsilon(t) \right]$$

with

Δ = time step between the observations,

a = velocity of reverting to mean level,

b = mean reverting level,

σ = standard deviation,

k = 0 for Vasicek, 0.5 for CIR,

$\varepsilon(t)$ = standard normal (0,1) random variable.

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Magda Schiegl (2016) - estimating the parameters of CIR and Vasicek

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We rewrite this as an ordinary linear regression:

$$\begin{aligned} r(t + \Delta) &= \underbrace{ab\Delta}_{\text{intercept}} + \underbrace{(1 - a\Delta)r(t)}_{\text{gradient}} + \underbrace{\sigma r^k(t) \sqrt{\Delta} \varepsilon(t)}_{\text{standard dev.}} \\ &= \alpha + \beta \cdot r(t) + \rho \cdot \varepsilon(t) \end{aligned}$$

We can estimate the intercept, gradient and SD by ordinary least squares and then transform to:

$$\begin{aligned} a^* &= (1 - \beta^*) / \Delta, \\ b^* &= \alpha^* / (1 - \beta^*), \\ \sigma^* &= \rho^* / (\bar{r}^k \sqrt{\Delta}) \end{aligned}$$

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A practical example

- See "Estimate_CIR_Vasicek_model.xls".
- Schiegl's approach applied to data from the Norwegian National Bank's 3-months interest rates.
- Whether the results are sensible can be discussed.
- The results are sensitive to the time range of observations and the spacing Δ (Schiegl).
- But they are numbers, at least!

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Modelling the NOK yield curve with a CIR model

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The image shows an Excel spreadsheet with the following sections:

- Parameters:** A small table with values for parameters like σ , κ , θ , and α .
- CIR Model:** A table with columns for time (0 to 10 years) and rows for parameters σ , κ , θ , and α .
- Yield Curve:** A table with columns for time (0 to 10 years) and rows for yield curve values.

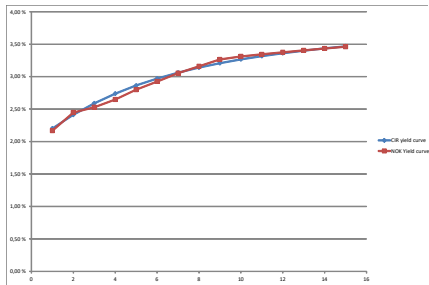
The surplus PV is slightly different from 0, because the CIR model is not a perfect replication of the empirical yield curve.

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Modelling the NOK yield curve with a CIR model

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Parameters		Projected cash flows	
a	27.0%	Liabs	6 527 416 4 801 976 3 772 174 96 047 48 275 20 081
b	4.0%	Assets	853 820 14 714 403 483 501 0 0 0
gamma	0.000%		
rho	1.00%		
gamma	27.0%		

	T4	1.50	2.50	...	12.50	13.50	14.50
A(t)	99.87%	98.94%	97.31%	...	70.19%	67.25%	65.00%
B(t)	46.77%	123.28%	181.46%	...	302.93%	306.68%	307.96%

Simulation No.	Payable (t)	Diff. term. (t)	Diff. term. (t) - diff. term. (t-1)	Diff. term. (t) - diff. term. (t-1) - diff. term. (t-2)	Diff. term. (t) - diff. term. (t-1) - diff. term. (t-2) - diff. term. (t-3)	Diff. term. (t) - diff. term. (t-1) - diff. term. (t-2) - diff. term. (t-3) - diff. term. (t-4)	Diff. term. (t) - diff. term. (t-1) - diff. term. (t-2) - diff. term. (t-3) - diff. term. (t-4) - diff. term. (t-5)	Diff. term. (t) - diff. term. (t-1) - diff. term. (t-2) - diff. term. (t-3) - diff. term. (t-4) - diff. term. (t-5) - diff. term. (t-6)	Diff. term. (t) - diff. term. (t-1) - diff. term. (t-2) - diff. term. (t-3) - diff. term. (t-4) - diff. term. (t-5) - diff. term. (t-6) - diff. term. (t-7)	Diff. term. (t) - diff. term. (t-1) - diff. term. (t-2) - diff. term. (t-3) - diff. term. (t-4) - diff. term. (t-5) - diff. term. (t-6) - diff. term. (t-7) - diff. term. (t-8)	Diff. term. (t) - diff. term. (t-1) - diff. term. (t-2) - diff. term. (t-3) - diff. term. (t-4) - diff. term. (t-5) - diff. term. (t-6) - diff. term. (t-7) - diff. term. (t-8) - diff. term. (t-9)	Diff. term. (t) - diff. term. (t-1) - diff. term. (t-2) - diff. term. (t-3) - diff. term. (t-4) - diff. term. (t-5) - diff. term. (t-6) - diff. term. (t-7) - diff. term. (t-8) - diff. term. (t-9) - diff. term. (t-10)					
1	1.95%	0.28%	0.6956	0.5117	0.25%	0.53%	2.48%	98.72%	95.96%	93.03%	...	64.31%	61.85%	59.48%	23 262 469	23 270 456	7 987
2	1.95%	0.28%	0.9148	1.3710	0.68%	0.95%	2.90%	98.52%	95.46%	92.32%	...	63.35%	60.92%	58.59%	23 096 419	23 101 580	3 166
3	1.95%	0.28%	0.0123	-3.2414	-1.11%	-0.83%	1.12%	99.28%	97.58%	95.35%	...	67.47%	64.91%	62.45%	23 738 628	23 821 601	22 971
4	1.95%	0.28%	0.4786	-0.0508	-0.03%	0.25%	2.20%	98.85%	96.23%	93.50%	...	64.94%	62.47%	60.08%	23 371 274	23 382 301	11 123
5	1.95%	0.28%	0.9181	1.3621	0.69%	0.96%	2.91%	98.52%	95.45%	92.30%	...	63.33%	60.90%	58.56%	23 094 403	23 097 450	3 046
6	1.95%	0.28%	0.5039	0.1265	0.07%	0.34%	2.29%	98.81%	96.19%	93.34%	...	64.73%	62.26%	59.89%	23 334 787	23 344 860	10 077
7	1.95%	0.28%	0.9089	1.8053	0.92%	1.26%	3.15%	98.41%	95.17%	91.91%	...	62.81%	60.40%	58.08%	23 004 742	23 000 150	363
8	1.95%	0.28%	0.2343	-0.7247	-0.36%	-0.08%	1.87%	99.00%	96.63%	94.07%	...	65.71%	63.21%	60.80%	23 501 250	23 516 056	14 805
9	1.95%	0.28%	0.6431	1.0071	0.50%	0.77%	2.72%	98.61%	95.67%	92.62%	...	63.76%	61.32%	58.96%	23 167 696	23 172 912	5 215
10	1.95%	0.28%	0.6595	-0.4112	0.20%	0.48%	2.43%	98.74%	95.92%	93.11%	...	64.42%	61.96%	59.59%	23 281 704	23 290 311	8 547

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Summary of 1000 one-half year ahead simulations

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Average	23 364 516	23 375 362	10 647
Percentiles			
5 %	23 018 779	23 019 564	788
10 %	23 108 101	23 111 554	3 454
15 %	23 164 348	23 169 464	5 117
...
50 %	23 358 299	23 369 050	10 751
...
85 %	23 572 749	23 589 550	16 801
90 %	23 627 645	23 645 965	18 320
95 %	23 707 061	23 727 556	20 495
Percentiles corrected for average			
5 %	-345 737	-355 798	-10 062
10 %	-256 415	-263 808	-7 393
15 %	-200 168	-205 898	-5 730
...
50 %	-6 217	-6 312	-95
...
85 %	208 233	214 188	5 955
90 %	263 130	270 603	7 473
95 %	342 545	352 193	9 648
P75-P25	272 021	279 806	7 786
P95-P05	688 282	707 992	19 716

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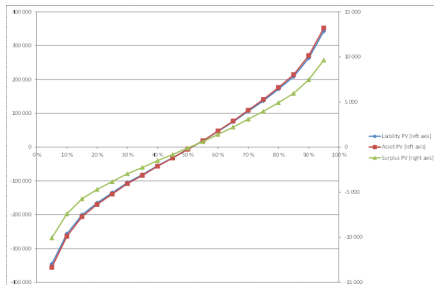
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Parameters		Projected cash flows															
a	27.0%																
b	4.0%																
gamma	0.0002%																
rho	1.00%																
gamma	27.0%																
delta	0.5000	T4	0.50	1.50	2.50	...	12.50	13.50	14.50								
sigma*(sqrt(delta))	0.0264	Alt.1)	99.87%	98.94%	97.31%	...	70.19%	67.25%	65.00%								
		Alt.1)	46.77%	123.28%	181.46%	...	322.93%	306.68%	357.76%								
		Liabs 6 527 416 4 801 976 3 772 174 ... 96 047 48 275 20 081															
		Assets 853 820 14 714 403 483 501 ... 0 0 0															
Simulation No.	Payable (t)	Diff. (annualized)	Diff. (annualized) = (NORMINV(Alt.1)/Alt.1) * (Alt.1) * (t)	Random num. (NORM(0,1) - sigma*sqrt(delta))	Diff. (annualized)	Mean (t)	RM1+0.5	RM1+1.0	RM1+1.5	RM1+2.0	RM1+2.5	RM1+3.0	RM1+3.5	RM1+4.0	Upper P* of 99.9%	Asset P* of 99.9%	Status P* of 99.9%
1	1.95%	0.28%	0.6956	0.5117	0.25%	0.53	2.48%	98.72%	95.96%	93.03%	...	64.31%	61.85%	59.48%	23 262 469	23 270 456	7 987
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3	1.95%	0.28%	0.0123	-3.2414	-1.11%	-0.83	1.12%	99.28%	97.58%	95.35%	...	67.47%	64.91%	62.45%	23 738 628	23 821 601	22 271
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9	1.95%	0.28%	0.6431	1.0071	0.50%	0.77	2.72%	98.61%	95.67%	92.62%	...	63.76%	61.32%	58.96%	23 167 696	23 172 912	5 215
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- The term structure of a Vasicek or CIR model can never perfectly replicate the actual (observed) term structure.
- Sometimes one needs a model that starts with today's exact term structure and evolves stochastically from there. Models with that property are called no-arbitrage models.
- Like the Vasicek and CIR models, the Ho-Lee and Hull-White models have an affine term structure of the form $P(t, T) = A(t, T) \exp(-B(t, T)r(t))$, with different functions A and B .
- In the Ho-Lee and Hull-White models, the function $A(t, T)$ depends not only on model parameters but also on the initial term structure. The Ho-Lee and Hull-White models permit perfect fit to today's empirical term structure.

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No-arbitrage models of the term structure - Ho-Lee and Hull-White

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Ho-Lee model

$$dr(t) = \theta(t)dt + \sigma dz(t)$$

Hull-White model

$$dr(t) = (\theta(t) - ar(t)) dt + \sigma dz(t)$$

The term $z(t)$ is standard Brownian motion (white noise).

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Term structure of the Ho-Lee model

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$$P(t, T) = A(t, T) \exp(-B(t, T)r(t))$$

$$B(t, T) = T - t$$

$$A(t, T) = \frac{P(0, T)}{P(0, t)} \exp\left((T - t)F(0, t) - \frac{1}{2}\sigma^2 t(T - t)^2\right)$$

with

- $P(0, t)$ = today's observed spot rates
- $F(0, t)$ = today's instantaneous (continuous) forward rate

In the Ho-Lee model, the variance of future forward rates around today's forward curve is constant.

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Term structure of the Hull-White model

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$$P(t, T) = A(t, T) \exp(-B(t, T)r(t))$$

$$B(t, T) = \frac{1 - \exp(-a(T - t))}{a}$$

$$A(t, T) = \frac{P(0, T)}{P(0, t)} \exp(B(t, T)F(0, t))$$

$$\times \exp\left(-\frac{1}{4a^3}\sigma^2\left(e^{-aT} - e^{-at}\right)\left(e^{-2at} - 1\right)\right)$$

with

- $P(0, t)$ = today's observed spot rates
- $F(0, t)$ = today's instantaneous (continuous) forward rate

In the Hull-White model, the variance of future forward rates around today's forward curve is decreasing.

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Two main forms of risk measurement in ALM:

- Analysis of sensitivity to changes in financial variables,
- Modelling a probability distribution and simulation.

Risk measures

Quantitative measures of risk exposure

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Particularly for interest rate risk sensitivity:

- Duration
- Convexity

Probabilistic risk measures:

- Value at Risk (VaR)
- Tail Value at Risk (TailVar)
- Coherent risk measures
- Spectral risk measures

Risk measures

Definition of a loss

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A random variable X is a “loss” if

- $X > 0$ denotes a loss,
- $X < 0$ denotes a profit.

The probability distribution F of X we call a loss distribution.

In most applications

- Loss $X = \text{Actual cost} - \text{Expected cost}$, or
- Loss $X = \text{Expected income} - \text{Actual income}$

Risk measures

Value at Risk (VaR)

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For a loss distribution F , VaR at confidence level α is defined as the α -percentile:

$$VaR_{\alpha}(F) = F^{-1}(\alpha)$$

VaR is the loss level that will not be exceeded with a given probability. For example, α could be 0.90, 0.95, 0.99, 0.995.

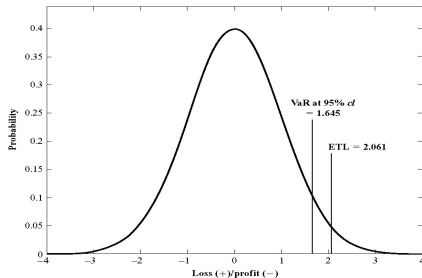
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Value at Risk (VaR) and Expected Tail Loss (ETL)

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Value at Risk (VaR) vs. confidence level

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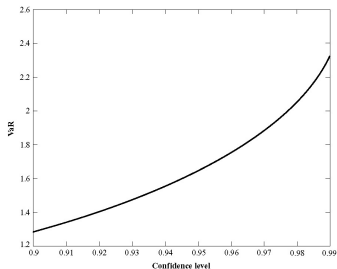


Figure 2.7 VaR and confidence level

Risk measures

Value at Risk (VaR) vs. holding period

ALM

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Measures of Financial Risk 25

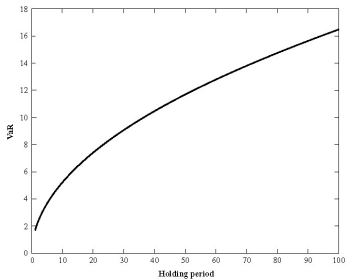


Figure 2.8 VaR and holding period

Risk measures

Value at Risk (VaR)

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Some observations about VaR

- VaR involves two arbitrary parameters:
 - the confidence level and
 - the holding period (day, month, year or until final run-off).
- Started by JP Morgan for one-day measurements (RiskMetrics).
- A single measure that applies to all types of losses and aggregates.
- The requirement of a probability implies that the losses are "normal".
- VaR does not tell us the severity of events that surpass the confidence level.

Risk measures

Calculating Value at Risk

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Calculating VaR

- Historical observations:
 - Easy,
 - Realistic, if many observations.
- Historical observations (resampling):
 - Easy,
 - Realistic, if level of confidence realistic,
 - Does not go beyond observed values
- Fitted distributions and simulation:
 - More complicated, possible model error,
 - Allows for a tail beyond the observed,
 - Not necessarily better within the normal range.

Risk measures

Criticisms of VaR

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Not everyone thinks that VaR is a good idea.

- VaR does not tell us the severity of events beyond the confidence level,
- Two portfolios with the same VaR may have different tail distributions,
- VaR does not necessarily recognise diversification benefits,
- "Perverse incentives", "discourage diversification", and so on and so forth.

Enter Tail Value at Risk (TailVaR)!

Risk measures

Tail Value at Risk

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For a loss distribution F , TailVaR at confidence level α is defined as

$$\text{TailVaR}_\alpha(F) = \frac{1}{1-\alpha} \int_\alpha^1 \text{VaR}_s(F) ds$$

TailVaR is the average of VaR above the confidence level α .

It is also called Expected Tail Loss (ETL) or Conditional Tail Expectation (CTE).

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TailVaR compared with VaR vs confidence level

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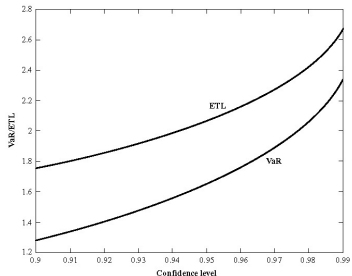


Figure 2.11 ETL and the confidence level

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Observations about TailVaR

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Some observations about TailVaR:

- TailVaR measures the entire tail beyond the VaR percentile.
- TailVaR is indifferent to the size of losses that exceed VaR.
- TailVar is not the only alternative to VaR.
- Its choice of confidence level and holding period is also arbitrary.
- Quantifying extreme tail losses and their probability is difficult.

Risk measures

Coherent risk measures

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A risk measure ρ is a functional of a loss distribution F , or alternatively a loss random variable $X \sim F$.

The risk measure is called coherent if it satisfies the following requirements:

- Monotonicity: $X \geq Y \Rightarrow \rho(X) \geq \rho(Y)$
- Subadditivity: $\rho(X + Y) \leq \rho(X) + \rho(Y)$
- Positive homogeneity: $\rho(aX) = a\rho(X)$ if $a > 0$ is a constant
- Translation invariance: $\rho(X + a) = \rho(X) + a$ for constant a .

TailVaR is coherent, while VaR is not.

Risk measures

Spectral risk measures

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A spectral risk measure is defined as a weighted average of VaR at different levels. The weight increases with the severity of the loss:

$$\rho(F) = \int_0^1 \varphi(s) F^{-1}(s) ds = \int_0^1 \varphi(s) \text{VaR}_s(F) ds$$

where $\varphi(s) \geq 0$, $\int_0^1 \varphi(s) ds = 1$ and $\varphi(\cdot)$ is non-decreasing (i.e., larger losses matter more).

One can prove that spectral risk measures are coherent.

TailVaR is a spectral risk measure with $\varphi(s) = \frac{1}{1-\alpha} I(s \geq \alpha)$ (a step function).

Risk measures

Solvency II - how did the 99,5% get into it?

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The SCR and capital charges are based on 99.5% VaR. Why?

This is the story as it has been told to me:

- CEIOPS originally proposed 99% VaR as the basis of SCR.
- The academic community cried out that VaR was bad and that TailVaR should be used. They are right, of course.
- CEIOPS put out a proposal to use 99% TailVaR.
- The insurance industry cried out that TailVaR was far too complicated to quantify. They are right, of course.
- As a compromise, CEIOPS suggested to use 99.5% VaR as a proxy for 99% TailVaR.

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Reinsurance contract types

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Proportional reinsurance

- Quota share
- Surplus (variable quota share)

Non-proportional reinsurance

- Excess of loss
- Stop loss

Reinsurance contracts can be compared with Over-The-Counter (OTC) derivatives, the “underlying” being the ceding company’s claims.

Reinsurance

Form of recovery

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- Proportional reinsurance means that the reinsurer pays a percentage share of every claim from the insured risks. The percentage can be the same for all risks, or vary with the size of the risk.
- Non-proportional reinsurance means that the reinsurer pays that part of every claim, or claim event, that exceeds an agreed threshold. Normally the liability of the reinsurer is limited.

Reinsurance

Properties of reinsurance forms

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- Quota share reinsurance is risk sharing, for example if the reinsured does not have enough own capital.
- Surplus reinsurance is sharing only large risks.
- Excess of loss reinsurance covers the part of each claim (or event) that exceeds a threshold. For instance €10" xs €5".
- Stop loss works like XL, but on the year's total claim cost. Often expressed in loss ratios. For instance 100% xs 100%.
- Most insurers combine proportional insurance, with non-proportional reinsurance of the remaining retention and catastrophe risk.

Reinsurance

Premium calculation, proportional reinsurance

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Reinsurance premium =

- The reinsurer's share of the gross premium of the reinsured risks,
- less reinsurance commission,
- plus/minus adjustment of commission, e.g. by a sliding scale,
- plus/minus profit commission.

Reinsurance

Premium calculation, non-proportional reinsurance

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Reinsurance premium =

- actuarially calculated "minimum & deposit premium",
- plus an exposure-based adjustment at the end of the year,
- plus "reinstatement premium" after reinsurance claims.

Reinsurance

Duration of proportional reinsurance contracts

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- Short-tailed lines are often accounted on a "clean-cut" basis, i.e. with commutation of the reinsurer's liability a few years after the underwriting period.
- Long-tailed lines are always accounted on a "run-off" basis, i.e. with no commutation of the reinsurer's liability before (almost) all claims are settled.
- Valuing the reinsurer's remaining liability is far from easy.

Reinsurance

Commutation considerations

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- Commutation means releasing the reinsurer for his remaining liability in return for a cash payment – essentially, commutation amounts to exchanging a paper asset with cash asset.
- For the primary insurer it may be better to receive the cash, rather than to wait for claims to be settled; especially if the solidity of the reinsurer is not assured. The risk is in undervaluing the reinsurer's share of the outstanding liabilities – i.e. receiving less than the true value of the reinsurance asset.
- For the reinsurer it may be an advantage to be finished with the contract. The risk is in overvaluing the reinsurer's share of the outstanding liabilities – i.e. paying too much for the release from liability.

Reinsurance

What complicates the valuation of the reinsurer's remaining liability?

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- Have the reported but not settled claims been assessed correctly?
- If reported claims change, will it be on reinsured risks or other risks?
- Will unreported claims be reported on reinsured risks or other risks?
- The tradition of analysing outstanding claim estimates by accident year.
- Complex and opaque reinsurance conditions and wordings.
- Exclusions, limitations, loss corridors, sunset clauses etc.

Reinsurance

"Alternative Risk Transfer" (ART)

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ART is a collective term for many risk transfer mechanisms:

- Captive insurance companies that one can establish or rent.
- Multi-line, Multi-year cover for several lines or years in one.
- Multi-trigger cover that only is activated by a combination of events.
- Spread-loss cover that is used to spread claim cost over time.
- Risk securitisation.

The term ART has gone out of fashion in recent years.

Reinsurance

Finite reinsurance

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Finite reinsurance is when the insured finances its own risk over time.

Two main forms:

- Pre-financing: the insured makes a "deposit" with the reinsurer.
- Post-financing: the insured "borrows" from the reinsurer.

There are rules as to when a contract ceases being reinsurance and must be treated as a financial instrument (deposit or debt).

Reinsurance

Accounting of reinsurance transactions - Balance sheet

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Assets

Financial assets

Reinsurers' share of premium provision

Reinsurers' share of outstanding claim provision

Receivables from reinsurers

Other assets

Liabilities

Gross premium provision

Gross outstanding claim provision

Payables to reinsurers

Other liabilities

Equity = Assets - Liabilities

Reinsurance

Reinsurance turns accounting upside down

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When accounting for reinsurance transactions it is important to remember that:

- Reinsurance premium is an outlay (liability)
- Reinsurance recoveries are an uncertain income (asset)

Therefore, prudent accounting indicates that

- Reinsurance premium should be recognized immediately,
- Reinsurance recoveries should be recognized only when they are reasonably certain to materialize.

Reinsurance

Risks to be aware of in connection to reinsurance - general

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- Counterparty risk
- Exclusions
- Sunset clauses
- Loss corridor
- EML understated
- Adjustment premium
- Limited reinstatements
- Not fully placed contracts
- Misunderstood contracts

Reinsurance

Risks to be aware of in connection to reinsurance - exclusions

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Risk: exclusions

- Most reinsurance contracts have exclusions.
- Asbestos liability, acts of terrorism, acts of war etc.
- Beware if the exclusions are for risks that the contract should cover
- Example: pharmaceutical liability reinsurance that excludes "all known side effects".
- Such contracts can be used as window dressing.

Reinsurance

Risks to be aware of in connection to reinsurance - sunset clause

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Risk: sunset clause

- A sunset clause means that a claim must be reported to the reinsurer within a limited number of years (five or seven) to be covered under the contract.
- The problem is not the IBNR claims. Most claims are reported quickly.
- The problem is the RBNS: open and reopened claims.
- A short sunset clause can severely reduce the value of the reinsurance cover.

Reinsurance

Risks to be aware of in connection to reinsurance - loss corridor

ALM

Risk: Loss corridor

- Normally associated with "quota share" contracts
- Typical loss corridor clause:

"In the case that the combined ratio (the reinsurer's combined ratio is the sum of commission and reinsured losses, divided by the reinsurance premium), is 110% or more, the reinsured shall be liable for all further losses falling under this treaty until a combined ratio of 180% is reached."

- A loss corridor amounts to the reinsured providing stop loss cover for the reinsurer's share.
- Could also be seen as an ex-post premium adjustment or commission adjustment.

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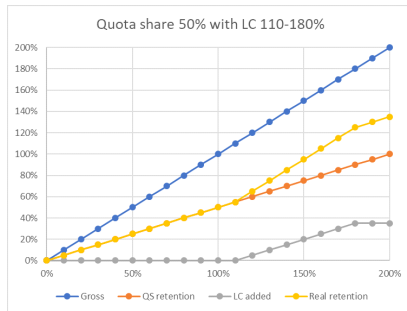
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Risks to be aware of in connection to reinsurance - loss corridor

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Risks to be aware of in connection to reinsurance - EML understated

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Risk: EML understated

- A company must understand the EML (estimated maximum loss).
- Losses that exceed the limit that most contracts have (also quota share contracts), are normally not covered by reinsurance.
- Unlimited Motor Third Party insurance.
- A company had a stop loss 150% xs 100% for Workers' Compensation insurance and deemed itself perfectly safe - until it turned out that the loss ratio was 1400%. Fortunately they had rich sponsors.

Reinsurance

Risks to be aware of in connection to reinsurance - adjustment premium

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Risk: Adjustment premium

- Premium that will be demanded in the future for the reinsurance cover to be valid.
- Typical case: Adverse Development Cover (ADC) for a run-off, that says that a premium will be due if the development is worse than a certain amount.
- For the accountant, the adjustment premium may be "out of sight and out of mind".
- If a company wants to take credit for the cover, it must take a charge for the adjustment premium.
- Another form of adjustment premium is sliding scale commission.

Retrospective cover

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Sometimes companies are looking to protect a run-off portfolio:

- If they have stopped writing insurance in a LoB
- If they want to reduce capital requirements from a LoB

Retrospective cover can happen in several forms:

- Loss Portfolio Transfer (LPT)
- Adverse development Cover (ADC)
- Part VII transfer in the UK
- Novation
- Sale

Retrospective cover

General form

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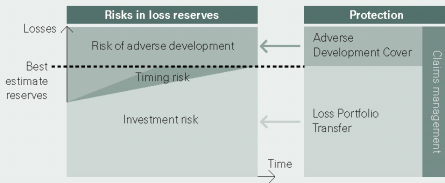
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Retrospective reinsurance

The economic and regulatory cost of loss reserves can be transferred via a retrospective reinsurance contract. There are two components which are often combined to achieve economic finality on loss reserves:

- **Loss Portfolio Transfer (LPT):**
The reinsurer pays off the claims in exchange for the assets covering the loss reserves. This removes the timing and investment risk for the cedent.
- **Adverse Development Cover (ADC):**
The reinsurer pays claims in excess of an agreed reserves level in exchange for a risk premium, effectively removing the risk of insufficient reserves for the cedent.

Risks covered by retrospective reinsurance



Source: Swiss Re

Retrospective cover

General form

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- LPT** The reinsurer pays off the claims in exchange for the assets covering the loss reserves. This removes the timing and investment risk for the cedent. The reinsurer does not pay for adverse development of loss reserves.
- ADC** The reinsurer pays claims in excess of an agreed reserves level in exchange for a risk premium, effectively removing the risk of insufficient reserves for the cedent.

Retrospective cover

Effect of retrospective cover on solvency capital requirements

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- Insurance risk: A pure LPT that *only covers the value of loss reserves*, reduces net provisions but does not reduce insurance risk. An ADC works like a stop loss contract.
- In order to have real risk transfer and reduce insurance risk, one must combine LPT with ADC.
- Market risk: Reduced by LPT because taken by reinsurer. Not reduced significantly by ADC.
- Counterparty risk: increased, potentially by a significant amount in an LPT. Depends on the rating.
- Operational risk: generally neutral.

Retrospective cover

Example of an Adverse Development Cover

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PERIOD "This Contract is in respect of all Loss Settlements paid by the Reassured after 31 December, 2016 but only with respect to policies incepting during the period 1st January, 2011 to 31 December, 2016, both dates inclusive."

LIMITS "EUR 18,000,000 in the aggregate of net Loss Settlements applicable hereunder, excess of EUR 35,000,000 in the aggregate of net Loss Settlements applicable hereunder."

PREMIUM "Premium in full of: EUR 6,000,000 payable at 31 December 2016."

Retrospective cover

Example of an Adverse Development Cover

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LOSS ADDITIONAL PREMIUM "In the event that the total paid aggregate of Loss Settlements applicable hereunder is EUR 38,000,000 or greater, the Reassured shall pay to the Reinsurer an Additional Premium of (a) EUR 2,400,000 which will be due and payable immediately and (b) 80% of all further paid losses hereon, subject to a maximum Loss Additional Premium of EUR 5,000,000 in total."

PROFIT COMMISSION "At Commutation the Reassured shall be entitled to a Profit Commission calculated as follows: 25% of a) Income: The paid Premium of EUR 6,000,000, Less b) Outgo: Reinsurer's cost of EUR 2,000,000, plus incurred claims."

Retrospective cover

Example of an Adverse Development Cover

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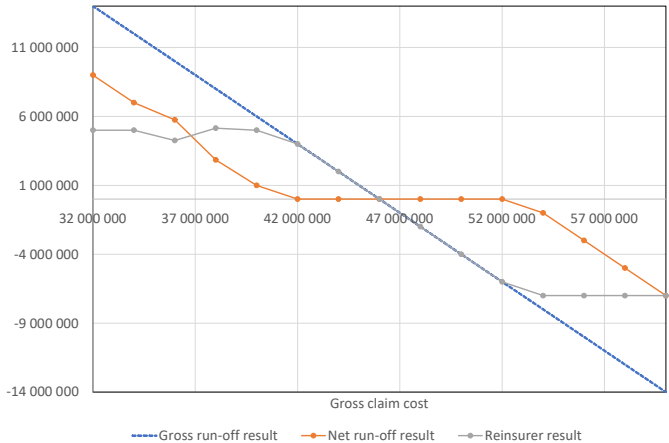
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Priority	35 000 000									
Limit	18 000 000									
M&D premium	6 000 000									
LAP threshold	38 000 000									
LAP immediate	2 400 000									
LAP as a percentage	80 %									
LAP maximum	5 000 000									
Profit commission	25 %									
Margin	2 000 000									
Gross claim estimate	46 000 000	Case+RBNS+BNR+UEP+PDR								
Scenarios	Gross claims	Gross run-off result	Reinsured claims	M&D premium	LAP immediate	LAP as a percentage	Profit commission	Reinsurer result	Net run-off result	
	32 000 000	14 000 000	0	6 000 000	0	0	1 000 000	5 000 000	9 000 000	
	34 000 000	12 000 000	0	6 000 000	0	0	1 000 000	5 000 000	7 000 000	
	36 000 000	10 000 000	1 000 000	6 000 000	0	0	750 000	4 250 000	5 750 000	
	38 000 000	8 000 000	3 000 000	6 000 000	2 400 000	0	250 000	5 150 000	2 850 000	
	40 000 000	6 000 000	5 000 000	6 000 000	2 400 000	1 600 000	0	5 000 000	1 000 000	
	42 000 000	4 000 000	7 000 000	6 000 000	2 400 000	2 600 000	0	4 000 000	0	
	44 000 000	2 000 000	9 000 000	6 000 000	2 400 000	2 600 000	0	2 000 000	0	
Gross claim estimate	46 000 000	0	11 000 000	6 000 000	2 400 000	2 600 000	0	0	0	
	48 000 000	-2 000 000	13 000 000	6 000 000	2 400 000	2 600 000	0	-2 000 000	0	
	50 000 000	-4 000 000	15 000 000	6 000 000	2 400 000	2 600 000	0	-4 000 000	0	
	52 000 000	-6 000 000	17 000 000	6 000 000	2 400 000	2 600 000	0	-6 000 000	0	
	54 000 000	-8 000 000	18 000 000	6 000 000	2 400 000	2 600 000	0	-7 000 000	-1 000 000	
	56 000 000	-10 000 000	18 000 000	6 000 000	2 400 000	2 600 000	0	-7 000 000	-3 000 000	
	58 000 000	-12 000 000	18 000 000	6 000 000	2 400 000	2 600 000	0	-7 000 000	-5 000 000	
	60 000 000	-14 000 000	18 000 000	6 000 000	2 400 000	2 600 000	0	-7 000 000	-7 000 000	

Retrospective cover

Example of an Adverse Development Cover

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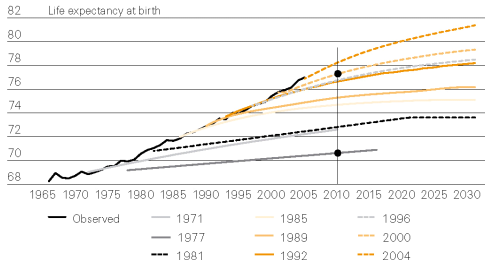
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Actual vs, projected life expectancy

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Figure 4: Actual and projected life expectancy at birth, UK males



The chart demonstrates how experts have historically underestimated life expectancy. For example, the life expectancy of a UK male born in 2010 was estimated to be 71 years in 1977. By 2000, this estimate was revised to more than 77 years.

Source: Chris Shaw, "Fifty Years of United Kingdom National Population Projections: How Accurate Have They Been?", Population Trends, 128, Office for National Statistics, 2007

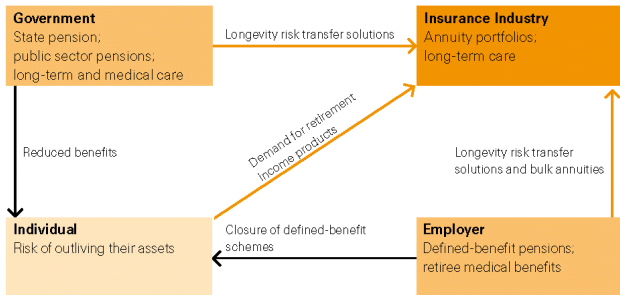
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Longevity risk

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Figure 6: The holders of longevity risk



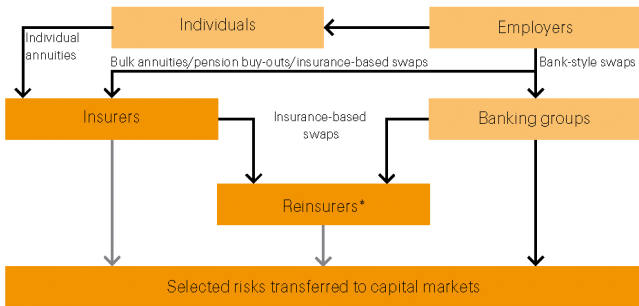
Source: Swiss Re

Longevity

Spreading longevity risk

ALM

Figure 7: Longevity de-risking strategies



■ Long-term holders of longevity risk

→ Insurer/reinsurer retains liabilities to annuitants and pension fund members in a capital market solution

*Reinsurers deal directly with employers by acting as a conventional insurer

Source: Swiss Re

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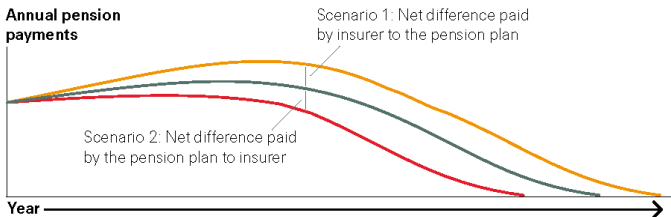
Longevity

Longevity risk transfer

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Figure 8: An insurance-based longevity risk transfer solution



- Annual premiums ie "fixed leg"
- Scenario 1*: Illustrative increased annual pension payments if life expectancy improves
- Scenario 2*: Illustrative lower annual pension payments if life expectancy worsens
- * ie "floating leg"

Simulated figures – not based on any actual pension plan.

Source: Swiss Re

Alternative risk capital

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- Hurricane Andrew (August 1992).
- RMS projected losses for:
 - Replay of San Francisco 1906 earthquake
 - + major Los Angeles earthquake
 - + major Texas floods
- Realisation that traditional reinsurance capital may be inadequate.
- Major reinsurers found it difficult to find retrocession capacity.
- First private catastrophe bond transaction in 1994 (Hannover Re and Citibank).

Alternative risk capital

A short history - 2

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- Northridge Earthquake (17 January 1994) led to design of CatEPut contingent capital product.
- Proposal to California Earthquake Authority for Earthquake Risk Bonds by Goldman Sachs et al. created template for public catastrophe bonds.

Alternative risk capital

Types of transactions

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- Catastrophe futures
- Catastrophe bonds
- Industry loss warranties
- Collateralised reinsurance
- Sidecars
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Catastrophe futures

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- The “Underlying” is the total claims in one period in a specified area, as reported by all insurers (with an IBNR allowance).
- Subject claims can be limited to catastrophes, like storm, earthquake etc.
- The value of one contract is indexed to a multiple (e.g. \$100,000) of the loss ratio. Loss data is collected from all insurers in the area.
- Alternatively, the value of a contract can be indexed to a multiple of some technical measure, e.g. air pressure in a storm centre.
- The futures price reflects the market’s expectation of the index.

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Hedging strategy with catastrophe futures

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- Hedging strategy for an insurer: buy futures contracts.
- If claims in the quarter are high, the value of the futures contract increases and helps finance the losses of the insurer.
- If claims in the quarter are low, the value of the futures contract decreases. The insurer has a loss on the futures contract but (hopefully) has had a profit in the insurance operation.
- Basis risk! There is no guarantee that the average claim experience will be the same as the claim experience of a specific insurer

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Catastrophe futures - example

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Payoff per 100% loss ratio	1 000 000
Cost of one contract	750 000

Insurer

Premium income	100 000 000
Number of contracts bought	100
Cost of contracts bought	75 000 000
Money left	25 000 000

Net claim cost

		Contract loss ratio		
		60 %	75 %	90 %
<u>Insurer loss ratio</u>	60 %	0	-15 000 000	-30 000 000
	75 %	15 000 000	0	-15 000 000
	90 %	30 000 000	15 000 000	0

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Catastrophe bonds

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- A financial instrument that transfers natural catastrophe risk to investors in the capital markets
- Repayment of Investors' funds subject to the outcome of an "insurable" event
- Buyer of cover seeks insurance accounting
- Investors seek to purchase a security
- Simplified structure, using Special Purpose Vehicle / Reinsurer:
- In the event of a pre-defined catastrophe bondholders are forced to forfeit some or all of their interest payments and/or principal repayment

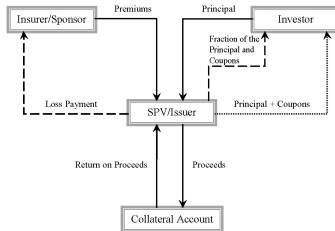
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Catastrophe bonds

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Figure 1: The structure of a CAT bond transaction.



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Properties of catastrophe bonds

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- The purpose of the SPV is to segregate the funds received for the catastrophe bond from the insurer's assets.
- The SPV invests in secure bonds with little credit risk.
- Advantage to the insurer: Catastrophe bonds can tap into a huge pool of risk capital (the financial markets), much larger than the risk capital of all reinsurers combined.
- Advantage to the investor: Catastrophe bonds provide an attractive yield because of higher risk, but are uncorrelated with asset market risk. Thus in a portfolio, they have the potential to increase expected return without increasing overall volatility.

Alternative risk capital

Catastrophe bonds - triggers

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- Indemnity: Loss payment based on actual claims incurred by the reinsured
- Parametric: Loss payment based on technical parameters applied to a proxy for the severity of the catastrophe
- Modelled-loss index: Loss payment based on a model applied to a portfolio of underlying exposures
- Industry-loss index: Loss payment based on overall insured losses arising from the loss event

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Catastrophe bonds - indemnity triggers

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- Eliminates basis risk
- Requires disclosure of underlying risk
- Price dependent on quality of underlying exposure data
- Delay in settlement of losses may delay recovery

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Catastrophe bonds - parametric triggers

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- Insured retains basis risk
- No disclosure of underlying risk
- Has been used for earthquake and hurricane risk
- Rapid claims payment following trigger event

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Catastrophe bonds - modeled loss portfolio triggers

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- Basis risk can be minimized
- Limited disclosure of underlying risk
- Flexibility to change model portfolio over time
- Rapid claims payment following trigger event

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Catastrophe bonds - industry loss triggers

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- Insured retains basis risk
- No disclosure of underlying risk
- Full development of losses may delay recovery

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Catastrophe bonds - comparison of triggers

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	Indemnity	Parametric	Industry	Model
Basis risk	N	Y	Y	Some
Disclosure	Y	N	N	N
Adjustment	Y	N	Y	Y
Moral hazard	Maybe	N	N	N
Payout	Slow	Rapid	Slow	Rapid
Tradable	Difficult	Y	Y	Y

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Catastrophe bonds - pricing

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- Probability of loss and expected loss of bond
- Credit rating
- Diversification value
- Data and modeling uncertainty
- Complexity of transaction
- Current bond market pricing
- Reinsurance pricing
- Focus on coupon divided by expected loss

Alternative risk capital

Catastrophe bonds - pros and cons

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■ Pros

- No counterparty risk (fully collateralised cover)
- Risk is transferred to capital markets, less concentration
- Longer cover periods (up to 5 years or more)
- Transparent pricing
- Rapid and undisputed claim settlement
- Can cover risk that otherwise is uninsurable

■ Cons

- More expensive than traditional reinsurance
- Basis risk unless indemnity trigger is used
- More complicated process to set up the transaction

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Industry Loss Warranties

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- Dual trigger structure – industry and company-specific losses
- Mostly cover property catastrophe risk
- Use of recognised indices:
 - NatCatService (Munich Re, Worldwide)
 - Property Claims Service (US, Canada)
 - Perils (Europe)
 - Sigma (Swiss Re, Worldwide)
- Payoff is usually for the whole limit if the trigger is reached

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Collateralised reinsurance

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- Traditional reinsurance protection where the investor provides a collateral
- For the insured:
 - + Same as traditional reinsurance
 - + Investor provides collateral \implies reduced credit risk
 - - Trust account or letter of credit required
- For the investor:
 - + Another way to load up insurance risk
 - + Wider spectrum of risks available
 - - Not tradable in the secondary market
 - - Higher cost of capital
 - - Not suitable for long-tail lines
- Collateralised reinsurance grown significantly the last 10 years.

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Sidecars

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risk capital

- Temporary equity or debt financing to the re/insurance market.
- Provides support where capacity or capital is under stress.
- Typical sidecar profile:
 - Assumes risk through quota share reinsurance.
 - Loss probability $> 5\%$.
 - Expected loss $> 25\%$.
 - Organised as special purpose vehicles
 - Often capitalized by hedge funds.
 - Risk period up to 24 months.

Alternative risk capital

Contingent capital

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Basic structure:

- The insurer has the option to call capital under defined events.
- If the event occurs, the investors provide capital to the insurer.
- The capital is in the form of non-voting preference shares.
- The insurer pays annual dividends on the preference shares.
- The insurer converts the preference shares into common equity after 3-4 years or repurchases at original issue price.
- Contingent capital is an umbrella when it's raining.

Alternative risk capital

Main differences between alternative risk capital and reinsurance

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- Securities contract – not re/insurance policy,
- No need for insurable interest,
- Not restricted to traditionally 'insurable' perils,
- Not restricted to indemnity settlement,
- Basis risk if non-indemnity settlement,
- Fully collateralised,
- Multi-year (usually),
- Single limit – no reinstatement,
- Transparency of pricing,
- Secondary trading possible.

Dynamic Financial Analysis

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Dynamic Financial Analysis

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Dynamic Financial Analysis (DFA)

Purposes of DFA

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DFA: Modelling and simulation of an insurance company's results for:

- Asset allocation,
- Capital allocation,
- Market strategies,
- Business mix,
- Pricing decisions,
- Product design,
- Reinsurance design.

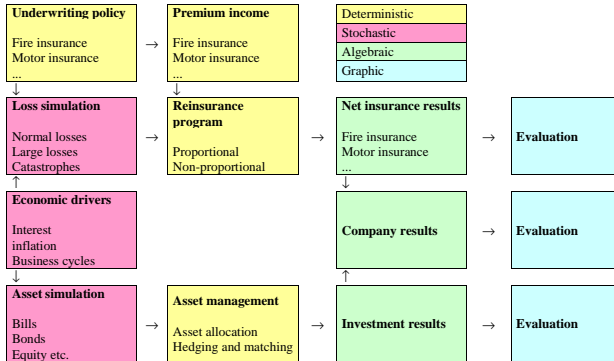
For an example, see Kaufmann et al. (2001).

Dynamic Financial Analysis (DFA)

Overall structure

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Dynamic Financial Analysis (DFA)

Approach to DFA

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Modelling

- Processes (insurance, investments, ...),
- Dependence (correlations, copulas, ...),
- Strategies (products, assets, reinsurance, ...),
- Economic drivers (inflation, cycle, ...).

Analysis

- Choose strategies,
- Stochastic simulation,
- Compute overall results,
- Evaluate overall results,
- Go back & improve.

Mean-Variance Analysis

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Mean-Variance Analysis

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Mean-Variance Analysis

Purpose of this section

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The purpose of this section is to show how one can hedge a stochastic liability using correlated assets. We will also see how one can simulate the stochastic development of correlated assets and liabilities.

Mean-Variance Analysis

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I. Optimum asset allocation for one period

- Minimum risk portfolio
- Optimal portfolio of risky assets
- Optimal portfolio with a risk-free asset

II. Optimum asset allocation to fund a stochastic liability

- Minimum risk portfolio
- Optimal portfolio of risky assets
- Optimal portfolio with a risk-free asset

Discussion of the mean-variance framework

Mean-Variance Analysis

Optimum asset allocation for one period

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- Assume that you can invest an amount of $W(0)$ in n different assets numbered $i = 1, \dots, n$.
- The market value of the assets now is $A_1(0), \dots, A_n(0)$.
- You will revalue your assets at time $t > 0$.
- The market value of the assets then will be $A_1(t), \dots, A_n(t)$. This value must include the value of coupons or dividends paid during the period $(0, t]$.
- To all but the insiders, the outcome of $A_1(t), \dots, A_n(t)$ looks random.

Mean-Variance Analysis

Optimum asset allocation for one period

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- Define the return of asset no. i by

$$R_i(t) = (A_i(t) - A_i(0)) / A_i(0).$$

- If you invest $w_i W(0)$ in asset no. i at time 0, your wealth at time t will be

$$W(t) = W(0) \sum_{i=1}^n w_i (1 + R_i(t)) = W(0) (1 + \mathbf{w}'\mathbf{R}(t)).$$

- Your aggregate return over the period will be $R_{\mathbf{w}}(t) = \mathbf{w}'\mathbf{R}(t)$.
- The asset allocation problem is to find a vector $\mathbf{w} = (w_1, \dots, w_n)$ with $w_1 + \dots + w_n = 1$, that provides an adequate expected return with as little as possible uncertainty.

Mean-Variance Analysis

Optimum asset allocation for one period

ALM

- You decide to measure the uncertainty of $\mathbf{w}'\mathbf{R}(t)$ by its variance.
- In mathematical terms, the asset allocation problem then becomes
"minimise $\text{Var}(\mathbf{w}'\mathbf{R}(t))$, subject to certain constraints".

Conceivable investment constraints could be

- No constraints at all, i.e. outright minimisation of the variance;
- An adequate expected return r , i.e., " $E(\mathbf{w}'\mathbf{R}(t)) = r$ ";
- Exposure limits, e.g., " $w_{\min} \leq w_i \leq w_{\max}$."

We drop the argument t from now on, as we are considering only one period.

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Mean-Variance Analysis

Optimum asset allocation for one period

ALM

- Assume that the return vector $\mathbf{R} = (R_1, \dots, R_n)'$ is random with a known mean vector

$$\boldsymbol{\mu} = E(\mathbf{R}) = (\mu_1, \dots, \mu_n)'$$

- and a known covariance matrix

$$\boldsymbol{\Sigma} = \text{Cov}(\mathbf{R}) = \begin{pmatrix} \sigma_1^2 & \cdots & \rho_{1n}\sigma_1\sigma_n \\ \vdots & \ddots & \vdots \\ \rho_{n1}\sigma_n\sigma_1 & \cdots & \sigma_n^2 \end{pmatrix}$$

- We assume that there are only risky assets: there exists neither an asset i nor a portfolio (linear combination) of assets, with a secure return. In that case the covariance matrix $\boldsymbol{\Sigma}$ is invertible and positive definite.

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- The expected return of a portfolio characterised by the allocation vector \mathbf{w} is

$$E(\mathbf{w}'\mathbf{R}) = \mathbf{w}'\boldsymbol{\mu},$$

- and the variance is

$$\text{Var}(\mathbf{w}'\mathbf{R}) = \mathbf{w}'\boldsymbol{\Sigma}\mathbf{w}.$$

Mean-Variance Analysis

Minimum variance portfolio

ALM

A very variance-averse investor could pose the asset allocation problem

$$\min_{\mathbf{w}} \mathbf{w}'\Sigma\mathbf{w}, \text{ subject to (only) } \mathbf{w}'\mathbf{1} = 1$$

Using Lagrange minimisation, the optimal portfolio can be shown to be

$$\mathbf{w}_{\min} = (\mathbf{1}'\Sigma^{-1}\mathbf{1})^{-1} \Sigma^{-1}\mathbf{1}$$

Its expected return is

$$\mu'\mathbf{w}_{\min} = (\mathbf{1}'\Sigma^{-1}\mathbf{1})^{-1} \mu'\Sigma^{-1}\mathbf{1}$$

and the variance of its return is

$$\mathbf{w}'_{\min} \Sigma \mathbf{w}_{\min} = (\mathbf{1}'\Sigma^{-1}\mathbf{1})^{-1}$$

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Mean-Variance Analysis

Minimum variance portfolio - outline of proof

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The Lagrangian can be written as

$$L(\mathbf{w}, \lambda) = \frac{1}{2} \mathbf{w}' \boldsymbol{\Sigma} \mathbf{w} - \lambda (\mathbf{w}' \mathbf{1} - 1)$$

To determine \mathbf{w}_{\min} we solve the linear equations

$$\frac{\partial}{\partial \mathbf{w}} L(\mathbf{w}, \lambda) = \mathbf{w}' \boldsymbol{\Sigma} - \lambda \mathbf{1}' = \mathbf{0}',$$

$$\frac{\partial}{\partial \lambda} L(\mathbf{w}, \lambda) = \mathbf{w}' \mathbf{1} - 1 = 0.$$

Mean-Variance Analysis

Optimal portfolio of risky assets

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A more demanding investor could pose the asset allocation problem

$$\min_{\mathbf{w}} \mathbf{w}'\Sigma\mathbf{w}, \text{ subject to } \mathbf{w}'\boldsymbol{\mu} = r \text{ and (of course) } \mathbf{w}'\mathbf{1} = 1$$

where r is the expected return that an allocation must provide in order to be a candidate.

The optimal portfolio \mathbf{w}_r is now a linear combination of the minimum variance portfolio \mathbf{w}_{\min} and one "reference" risky portfolio \mathbf{w}_{ref} :

$$\mathbf{w}_r = (1 - v) \mathbf{w}_{\min} + v \mathbf{w}_{\text{ref}}$$

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The reference risky portfolio is

$$\mathbf{w}_{\text{ref}} = (\mathbf{1}'\Sigma^{-1}\boldsymbol{\mu})^{-1} \Sigma^{-1}\boldsymbol{\mu}$$

or, in special cases, $\mathbf{w}_{\text{ref}} = \mathbf{w}_{\text{min}} + \Sigma^{-1}\boldsymbol{\mu}$.

The weight of the risky portfolio in the optimal portfolio is

$$v = v(r) = \frac{r - \boldsymbol{\mu}'\mathbf{w}_{\text{min}}}{\boldsymbol{\mu}'\mathbf{w}_{\text{ref}} - \boldsymbol{\mu}'\mathbf{w}_{\text{min}}}$$

Thus the more return you ask for, the more risk you must accept.

Mean-Variance Analysis

Optimal portfolio of risky assets - outline of proof

ALM

The Lagrangian can be written as

$$L(\mathbf{w}, \lambda_1, \lambda_2) = \frac{1}{2} \mathbf{w}' \Sigma \mathbf{w} - \lambda_1 (\mathbf{w}' \mathbf{1} - 1) - \lambda_2 (\mathbf{w}' \boldsymbol{\mu} - r)$$

To determine \mathbf{w}_r we solve the linear equations

$$\frac{\partial}{\partial \mathbf{w}} L(\mathbf{w}, \lambda_1, \lambda_2) = \mathbf{w}' \Sigma - \lambda_1 \mathbf{1}' - \lambda_2 \boldsymbol{\mu}' = \mathbf{0}', \quad (1)$$

$$\frac{\partial}{\partial \lambda_1} L(\mathbf{w}, \lambda_1, \lambda_2) = \mathbf{w}' \mathbf{1} - 1 = 0, \quad (2)$$

$$\frac{\partial}{\partial \lambda_2} L(\mathbf{w}, \lambda_1, \lambda_2) = \mathbf{w}' \boldsymbol{\mu} - r = 0. \quad (3)$$

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Optimal portfolio of risky assets - outline of proof

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Using 1 we find that the solution \mathbf{w} is of the general form

$$\mathbf{w} = \lambda_1 \boldsymbol{\Sigma}^{-1} \mathbf{1} + \lambda_2 \boldsymbol{\Sigma}^{-1} \boldsymbol{\mu} = \lambda_1 (\mathbf{1}' \boldsymbol{\Sigma}^{-1} \mathbf{1}) \mathbf{w}_{\min} + \lambda_2 \boldsymbol{\Sigma}^{-1} \boldsymbol{\mu}.$$

Inserting this into 2 we find that

$$\lambda_1 (\mathbf{1}' \boldsymbol{\Sigma}^{-1} \mathbf{1}) = 1 - \lambda_2 (\mathbf{1}' \boldsymbol{\Sigma}^{-1} \boldsymbol{\mu}).$$

If $\mathbf{1}' \boldsymbol{\Sigma}^{-1} \boldsymbol{\mu} \neq 0$, then we can write

$$\mathbf{w} = (1 - v) \mathbf{w}_{\min} + v \mathbf{w}_{\text{ref}},$$

with a reference portfolio that is

$$\mathbf{w}_{\text{ref}} = (\mathbf{1}' \boldsymbol{\Sigma}^{-1} \boldsymbol{\mu})^{-1} \boldsymbol{\Sigma}^{-1} \boldsymbol{\mu}.$$

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Optimal portfolio of risky assets - outline of proof

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If $\mathbf{1}'\Sigma^{-1}\boldsymbol{\mu} = 0$, we can still write

$$\mathbf{w} = (1 - v) \mathbf{w}_{\min} + v \mathbf{w}_{\text{ref}},$$

but the reference portfolio becomes

$$\mathbf{w}_{\text{ref}} = \mathbf{w}_{\min} + \Sigma^{-1}\boldsymbol{\mu}$$

(proof as an exercise).

We finally solve 3 to determine the weight to the reference portfolio

$$v = v(r) = \frac{r - \boldsymbol{\mu}'\mathbf{w}_{\min}}{\boldsymbol{\mu}'\mathbf{w}_{\text{ref}} - \boldsymbol{\mu}'\mathbf{w}_{\min}}$$

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Mean-Variance Analysis

Optimal portfolio of risky assets - risky portfolio with 6% required return

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Optimal portfolio of risky assets		Asset class	w	r	Split	w_min	w_ref	Sigma * w
Required expected return	6,0 %	Equity	2,0 %			-0,2 %	-0,2 %	1,4E-03
		Bonds	40,6 %			-12,6 %	-12,0 %	4,5E-04
		Money market	57,4 %			112,8 %	112,1 %	7,6E-05
Weighting to w_min (1-nu)	-8267,3 %							
Weighting to w_ref (nu)	8367,3 %							
Expected return	6,00 %							
Variance of return	2,5E-04							
Standard deviation of return	1,6 %							
			100,0 %		Weight:	-8267,3 %	8367,3 %	

Mean-Variance Analysis

The efficient frontier of risky assets

ALM

Any required (expected) return r can be generated by the formula

$$\mathbf{w}_r = (1 - v(r)) \mathbf{w}_{\min} + v(r) \mathbf{w}_{\text{ref}},$$

and the variance of the return will be the least possible:

$$\begin{aligned} \sigma^2(r) &= \text{Var}(\mathbf{w}'_r \mathbf{R}) = \\ &= (1 - v(r))^2 \mathbf{w}'_{\min} \boldsymbol{\Sigma} \mathbf{w}_{\min} + v^2(r) \mathbf{w}'_{\text{ref}} \boldsymbol{\Sigma} \mathbf{w}_{\text{ref}} + \\ &+ 2(1 - v(r)) v(r) \mathbf{w}'_{\min} \boldsymbol{\Sigma} \mathbf{w}_{\text{ref}}. \end{aligned}$$

The efficient frontier of risky assets is the curve

$$\{(\sigma(r), r) : r \geq \boldsymbol{\mu}' \mathbf{w}_{\min}\}$$

in the two-dimensional plane. Proof as an exercise.

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Optimal portfolio with a risk-free asset

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Assume now that in addition to the n risky assets, you can invest in a risk-free asset ($i = 0$) that provides a secure return of $R_0 = \mu_0$.

Your asset allocation problem now becomes

$$\min_{w_0, \mathbf{w}} \mathbf{w}' \Sigma \mathbf{w}, \text{ subject to } w_0 \mu_0 + \mathbf{w}' \boldsymbol{\mu} = r \text{ and } w_0 + \mathbf{w}' \mathbf{1} = 1,$$

where r is the expected return that an allocation must provide in order to be a candidate, and w_0 is the proportion of your wealth to be invested risk-free.

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Optimal portfolio with a risk-free asset

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In this case, the optimal portfolio is a combination of

- a risk-free investment of w_0 , and
- investment of the remaining $1 - w_0$ in a tangency portfolio \mathbf{w}_{tan} .

The relevant parameters are

$$\mathbf{w}_{\text{tan}} = \mathbf{w}_{\text{tan}}(\mu_0) = (\mathbf{1}'\Sigma^{-1}(\boldsymbol{\mu} - \mu_0\mathbf{1}))^{-1} \Sigma^{-1}(\boldsymbol{\mu} - \mu_0\mathbf{1})$$

$$1 - w_0 = 1 - w_0(r) = \frac{r - \mu_0}{\boldsymbol{\mu}'\mathbf{w}_{\text{tan}} - \mu_0}$$

Mean-Variance Analysis

Optimal portfolio with a risk-free asset - outline of proof

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The Lagrangian can be written as

$$L(w_0, \mathbf{w}, \lambda_1, \lambda_2) = \frac{1}{2} \mathbf{w}' \boldsymbol{\Sigma} \mathbf{w} - \lambda_1 (w_0 + \mathbf{w}' \mathbf{1} - 1) - \lambda_2 (w_0 \mu_0 + \mathbf{w}' \boldsymbol{\mu} - r)$$

To determine the optimal (w_0, \mathbf{w}) we solve the linear equations

$$(\partial / \partial \mathbf{w}) L(w_0, \mathbf{w}, \lambda_1, \lambda_2) = \mathbf{w}' \boldsymbol{\Sigma} - \lambda_1 \mathbf{1}' - \lambda_2 \boldsymbol{\mu}' = \mathbf{0}' \quad (4)$$

$$(\partial / \partial w_0) L(w_0, \mathbf{w}, \lambda_1, \lambda_2) = -\lambda_1 - \lambda_2 \mu_0 = 0 \quad (5)$$

$$(\partial / \partial \lambda_1) L(w_0, \mathbf{w}, \lambda_1, \lambda_2) = w_0 + \mathbf{w}' \mathbf{1} - 1 = 0 \quad (6)$$

$$(\partial / \partial \lambda_2) L(w_0, \mathbf{w}, \lambda_1, \lambda_2) = w_0 \mu_0 + \mathbf{w}' \boldsymbol{\mu} - r = 0 \quad (7)$$

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Using 4 we find that the solution \mathbf{w} is of the general form

$$\mathbf{w} = \lambda_1 \Sigma^{-1} \mathbf{1} + \lambda_2 \Sigma^{-1} \boldsymbol{\mu}.$$

Using 5 we find that $\lambda_1 = -\lambda_2 \mu_0$, so that

$$\mathbf{w} = \lambda_2 \Sigma^{-1} (\boldsymbol{\mu} - \mu_0 \mathbf{1})$$

Using 6 we find

$$\lambda_2 = (1 - w_0) / (\mathbf{1}' \Sigma^{-1} (\boldsymbol{\mu} - \mu_0 \mathbf{1}))$$

so that $\mathbf{w} = (1 - w_0) \mathbf{w}_{\text{tan}}$.

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Finally, 7 gives us

$$1 - w_0 = 1 - w_0(r) = \frac{r - \mu_0}{\boldsymbol{\mu}'\mathbf{w}_{\text{tan}} - \mu_0}$$

Note that the tangency portfolio is a function of the available risk-free return. The variance of the overall return is

$$\sigma^2(r) = \text{Var} (w_0\mu_0 + (1 - w_0) \mathbf{w}'_{\text{tan}} \mathbf{R}) = (1 - w_0)^2 \mathbf{w}'_{\text{tan}} \boldsymbol{\Sigma} \mathbf{w}_{\text{tan}}$$

(See exercises for a more detailed proof).

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Optimal asset allocation to fund a stochastic liability

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- Let us briefly reintroduce the time parameter $t > 0$.
- Assume that the assets must support a stochastic liability.
- The value of the liability at time 0 is $L(0)$, and at time t it will be $L(t)$.
- The surplus at time 0 is $S(0) = W(0) - L(0)$. At time t it will be $S(t) = W(t) - L(t)$.
- The funding ratio at time 0 is $F(0) = W(0)/L(0)$.

Mean-Variance Analysis

Optimal asset allocation to fund a stochastic liability

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Sharpe & Tint (1990) define the surplus return as

$$\frac{S(t) - S(0)}{W(0)} = \left(\frac{W(t) - W(0)}{W(0)} \right) - \frac{L(0)}{W(0)} \left(\frac{L(t) - L(0)}{L(0)} \right) = R_W(t) - \frac{R_L(t)}{F(0)}$$

Here we have defined

$$R_W(t) = (W(t) - W(0)) / W(0)$$

as asset return and

$$R_L(t) = (L(t) - L(0)) / L(0)$$

as liability growth.

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Let us assume, as before, that there are n investible assets with a random return characterised by its mean vector and covariance matrix:

$$\mathbf{R}(t) \sim [\boldsymbol{\mu}(t), \boldsymbol{\Sigma}(t)]$$

We now make the additional assumption that liability growth is random, and correlated with asset returns:

$$E(R_L(t)) = \mu_L(t)$$

$$\text{Var}(R_L(t)) = \sigma_L^2(t)$$

$$\text{Cov}(R_i(t), R_L(t)) = \gamma_{i,L}(t) = \rho_{i,L}(t)\sigma_i(t)\sigma_L(t)$$

Denote the vector of covariances by

$$\boldsymbol{\gamma}(t) = (\gamma_{1,L}(t), \dots, \gamma_{n,L}(t))'$$

and assume that you know (have estimated) $\mu_L(t)$, $\sigma_L^2(t)$ and $\boldsymbol{\gamma}(t)$.

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With an arbitrary asset allocation vector \mathbf{w} , the random surplus return is

$$R_S(t) = \mathbf{w}'\mathbf{R}(t) - \frac{R_L(t)}{F(0)} = \mathbf{w}'\mathbf{R} - \frac{R_L}{F} = R_S$$

It is easy to verify that

$$\begin{aligned} E(R_S) &= \mathbf{w}'\boldsymbol{\mu} - \frac{\mu_L}{F} \\ \text{Var}(R_S) &= \mathbf{w}'\boldsymbol{\Sigma}\mathbf{w} + \frac{\sigma_L^2}{F^2} - 2\frac{\mathbf{w}'\boldsymbol{\gamma}}{F} \end{aligned}$$

Let us minimise the variance, subject to constraints.

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Optimal asset allocation to fund a stochastic liability, minimum variance portfolio

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If your only aim was to minimise variance, you would solve:

$$\min_{\mathbf{w}} \left(\mathbf{w}'\Sigma\mathbf{w} + \frac{\sigma_L^2}{F^2} - 2\frac{\mathbf{w}'\gamma}{F} \right) \text{ subject to } \mathbf{w}'\mathbf{1} = 1$$

Using Lagrange minimisation, the optimal portfolio can be shown to be

$$\mathbf{w}_{\min}(F, \gamma) = (1 - v)\mathbf{w}_{\min} + v\mathbf{w}_{\gamma}$$

where \mathbf{w}_{\min} is the unconditional minimum variance allocation and \mathbf{w}_{γ} is the *liability hedge portfolio*.

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The liability hedge portfolio is

$$\mathbf{w}_\gamma = (\mathbf{1}'\Sigma^{-1}\gamma)^{-1} \Sigma^{-1}\gamma$$

The weight of the liability hedge portfolio in the optimal portfolio is

$$v = v(F, \gamma) = \frac{1}{F} \mathbf{1}'\Sigma^{-1}\gamma$$

(In the case of $\mathbf{1}'\Sigma^{-1}\gamma = 0$, we can write $\mathbf{w}_\gamma = \mathbf{w}_{\min} + \Sigma^{-1}\gamma$ and $v = 1$).

Mean-Variance Analysis

Optimal asset allocation to fund a stochastic liability, minimum variance portfolio

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Outline of proof

The Lagrangian can be written as

$$L(\mathbf{w}, \lambda) = \frac{1}{2} \left(\mathbf{w}' \Sigma \mathbf{w} + \frac{\sigma_L^2}{F^2} - 2 \frac{\mathbf{w}' \gamma}{F} \right) - \lambda (\mathbf{w}' \mathbf{1} - 1).$$

To determine \mathbf{w} we solve the linear equations

$$\frac{\partial}{\partial \mathbf{w}} L(\mathbf{w}, \lambda) = \mathbf{w}' \Sigma - \frac{1}{F} \gamma' - \lambda \mathbf{1}' = \mathbf{0}',$$

$$\frac{\partial}{\partial \lambda} L(\mathbf{w}, \lambda) = \mathbf{w}' \mathbf{1} - 1 = 0.$$

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The first equation gives

$$\mathbf{w} = \lambda \boldsymbol{\Sigma}^{-1} \mathbf{1} + \frac{1}{F} \boldsymbol{\Sigma}^{-1} \boldsymbol{\gamma}',$$

and the second equation gives

$$\lambda = (\mathbf{1}' \boldsymbol{\Sigma}^{-1} \mathbf{1})^{-1} \left(1 - \frac{1}{F} \mathbf{1}' \boldsymbol{\Sigma}^{-1} \boldsymbol{\gamma}' \right).$$

Proceed from there.

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Some points to note

- If asset-liability covariance is small relative to the asset variability, then v will be small and the optimal portfolio will be close to \mathbf{w}_{\min} .
- In particular, if there is no asset-liability covariance then the optimal portfolio is just \mathbf{w}_{\min} .
- The weight given to the liability hedge portfolio is a decreasing function of the initial funding ratio.

Mean-Variance Analysis

Optimal asset allocation to fund a stochastic liability, liability hedge portfolio

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Liability hedge portfolio		Asset class	w_gamma	gamma	Sigma ^{A-1} *gamma	Assumed correlation	Sigma * w	Var Asset
Expected liability growth	6,0 %	Equity	-2,1 %	8,6E-04	5,5E-03	10 %	-3,3E-03	4,6E-02
Variance of liability growth	1,6E-03	Bonds	-319,8 %	5,9E-04	8,2E-01	50 %	-2,3E-03	8,8E-04
Standard deviation of liability growth	4,0 %	Money market	422,0 %	6,2E-05	-1,1E+00	25 %	-2,4E-04	3,8E-05
Asset return								
Expected return	2,61 %							
Variance of asset return	6,5E-03							
Standard deviation of return	8,05 %							
			100,0 %		-2,6E-01			
Surplus return								
Expected return	-1,4 %							
Variance of return	9,4E-03							
Standard deviation of return	9,7 %							

Mean-Variance Analysis

Optimal asset allocation to fund a stochastic liability, minimum variance portfolio with a liability hedge

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Minimum variance portfolio with liability hedge		Asset class	w_min (F, gamma)	Split	w_min	w_gamma	Sigma * w
Initial funding ratio	150,0 %	Equity	0,2 %		-0,2 %	-2,1 %	6,0E-04
Weighting of min.var. Portfolio (1-nu)	117 %	Bonds	39,8 %		-12,6 %	-319,8 %	4,3E-04
Weighting of liability hedge (nu)	-17 %	Money market	60,0 %		112,8 %	422,0 %	7,3E-05
Asset return							
Expected return	5,93 %						
Variance of return	2,1E-04						
Standard deviation of return	1,5 %						
Surplus return			100,0 %	Weight:	117,1 %	-17,1 %	
Expected return	1,9 %						
Variance of return	5,6E-04						
Standard deviation of return	2,4 %						

Mean-Variance Analysis

Optimal asset allocation to fund a stochastic liability, optimal portfolio of risky assets

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If you are more interested in beating than in meeting the expected return of the liability hedge portfolio, you would solve:

$$\min_{\mathbf{w}} \left(\mathbf{w}'\Sigma\mathbf{w} + \frac{\sigma_L^2}{F^2} - 2\frac{\mathbf{w}'\gamma}{F} \right) \text{ subject to } \mathbf{w}'\boldsymbol{\mu} = r \text{ and } \mathbf{w}'\mathbf{1} = 1$$

where r is the expected return that an asset allocation must provide in order to be a candidate for you.

The additional constraint only makes sense if

$$r \geq \boldsymbol{\mu}'\mathbf{w}_{\min}(F, \gamma).$$

Mean-Variance Analysis

Optimal asset allocation to fund a stochastic liability, optimal portfolio of risky assets

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The optimal portfolio can be written in the form

$$\begin{aligned}\mathbf{w}_r(F, \gamma) &= (1 - v - \omega) \mathbf{w}_{\min} + \omega \mathbf{w}_{\text{ref}} + v \mathbf{w}_{\gamma} \\ &= \mathbf{w}_{\min}(F, \gamma) + \omega (\mathbf{w}_{\text{ref}} - \mathbf{w}_{\min})\end{aligned}$$

- \mathbf{w}_{\min} denotes the unconditional minimum variance allocation,
- \mathbf{w}_{ref} the risky reference portfolio when there is no risk-free asset,
- \mathbf{w}_{γ} the liability hedge portfolio, and
- $\mathbf{w}_{\min}(F, \gamma)$ the minimum surplus variance allocation.
- The weighting parameters are

$$v = \frac{1}{F} \mathbf{1}' \Sigma^{-1} \gamma \quad \text{and} \quad \omega = \frac{r - \mu' \mathbf{w}_{\min}(F, \gamma)}{\mu' \mathbf{w}_{\text{ref}} - \mu' \mathbf{w}_{\min}}$$

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Optimal asset allocation to fund a stochastic liability, optimal portfolio of risky assets

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Outline of proof

The Lagrangian can be written as

$$L(\mathbf{w}, \lambda_1, \lambda_2) = \frac{1}{2} \left(\mathbf{w}' \Sigma \mathbf{w} + \frac{\sigma_L^2}{F^2} - 2 \frac{\mathbf{w}' \boldsymbol{\gamma}}{F} \right) - \lambda_1 (\mathbf{w}' \mathbf{1} - 1) - \lambda_2 (\mathbf{w}' \boldsymbol{\mu} - r).$$

To determine \mathbf{w} we solve the linear equations

$$(\partial / \partial \mathbf{w}) L(\mathbf{w}, \lambda_1, \lambda_2) = \mathbf{w}' \Sigma - \frac{1}{F} \boldsymbol{\gamma}' - \lambda_1 \mathbf{1}' - \lambda_2 \boldsymbol{\mu}' = \mathbf{0}'$$

$$(\partial / \partial \lambda_1) L(\mathbf{w}, \lambda_1, \lambda_2) = \mathbf{w}' \mathbf{1} - 1 = 0$$

$$(\partial / \partial \lambda_2) L(\mathbf{w}, \lambda_1, \lambda_2) = \mathbf{w}' \boldsymbol{\mu} - r = 0$$

and so on ...

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Mean-Variance Analysis

Optimal asset allocation to fund a stochastic liability, optimal portfolio of risky assets, example

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Optimal risky portfolio with liability hedge		Asset class	w_f (F, gamma)	Split	w_{min}	w_{ref}	w_{gamma}	Sigma * w
Required expected return	6,0 %	Equity	0,4 %		-0,2 %	-0,2 %	-2,1 %	7,7E-04
Weighting of liability hedge (nu)	-17 %	Bonds	46,2 %		-12,6 %	-12,0 %	-319,8 %	4,8E-04
Weighting to reference portfolio (omega)	1006,1 %	Money market	53,4 %		112,8 %	112,1 %	422,0 %	7,9E-05
Weighting of min.var. Portfolio (1-nu-omega)	-889 %							
Asset return								
Expected return	6,00 %							
Variance of return	2,7E-04							
Standard deviation of return	1,6 %							
Surplus return								
Expected return	2,0 %		100,0 %	Weight:	-889,0 %	1006,1 %	-17,1 %	
Variance of return	5,6E-04							
Standard deviation of return	2,4 %							

Mean-Variance Analysis

Optimal asset allocation to fund a stochastic liability, optimal portfolio with a risk-free asset

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Let us finally develop the case where the investor has access to a risk-free asset with secure return μ_0 . The problem is then to

$$\min_{w_0, \mathbf{w}} \left(\mathbf{w}' \Sigma \mathbf{w} + \frac{\sigma_L^2}{F^2} - 2 \frac{\mathbf{w}' \boldsymbol{\gamma}}{F} \right) \quad \text{subject to } w_0 \mu_0 + \mathbf{w}' \boldsymbol{\mu} = r$$
$$\text{and } w_0 + \mathbf{w}' \mathbf{1} = 1$$

The parameter w_0 denotes the proportion of assets invested risk-free.

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Optimal asset allocation to fund a stochastic liability, optimal portfolio with a risk-free asset

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The optimal portfolio consists of

- a risk-free investment of w_0 ,
- investment of $1 - w_0 - v$ in the tangency portfolio \mathbf{w}_{tan} ,
- investment of v in the liability hedge portfolio \mathbf{w}_{γ} .

The weightings are

$$v = \frac{1}{F} \mathbf{1}' \boldsymbol{\Sigma}^{-1} \boldsymbol{\gamma} \quad \text{and} \quad 1 - w_0 = \frac{r - v \boldsymbol{\mu}' (\mathbf{w}_{\gamma} - \mathbf{w}_{\text{tan}}) - \mu_0}{\boldsymbol{\mu}' \mathbf{w}_{\text{tan}} - \mu_0}.$$

The Lagrangian arguments are as before, therefore the proof is omitted.

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Optimal asset allocation to fund a stochastic liability, optimal portfolio with a risk-free asset, example

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		Asset class	$(1-w_0) \times w_{risky}$	Split	w_{tan}	w_{gamma}	$\text{Sigma} * w$
Optimal portfolio with risk-free asset and liability hedge							
Required expected return	6,0 %	Equity	0,5 %		0,1 %	-2,1 %	8,3E-04
Weighting of liability hedge (nu)	-17 %	Bonds	49,1 %		-4,9 %	-319,8 %	4,9E-04
Weighting of tangency portfolio (1-w_0-nu)	111,9 %	Money market	45,2 %		104,8 %	422,0 %	7,9E-05
Weighting of risk-free asset (w_0)	5,1 %						
Asset return							
Expected return	6,0 %						
Variance of return	2,8E-04						
Standard deviation of return	1,68 %						
			94,9 %	Weight:	111,9 %	-17,1 %	
Surplus return							
Expected return	2,0 %						
Variance of return	5,6E-04						
Standard deviation of return	2,4 %						

Mean-Variance Analysis

Discussion of mean-variance framework

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- Using the mean-variance framework provides insight into the effect of correlation between asset classes, and between asset classes and liabilities.
- Estimating the covariances is easy in principle. Having to rely on estimated covariances in allocating your portfolio may be more problematic. It requires a great deal of confidence in the estimates.
- The mean-variance framework may return allocations that are not feasible, because they are outside the investment mandate. There exists software to do the minimisation with arbitrary constraints.

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Discussion of mean-variance framework

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- Even if your asset allocation is subject to constraints, you should calculate the cost of those constraints in terms of lost return or increased volatility, relative to what an unconstrained allocation could achieve.
- Given the framework (means and covariances), the method returns an optimal asset allocation. "Optimal" does not necessarily mean "very good" - it just means the best that could be achieved under the given assumptions.
- Asset returns are not normally distributed! However, relying on means and covariances does not imply that you subscribe to the normality assumption. It only means that you select two readily available distribution characteristics and ignore the rest.

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Simulation

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The purpose of this section is to give a brief summary of some useful simulation techniques.

- Simulation of a univariate random variable by inverting the cumulative distribution function.
- Simulation of a univariate random variable by "counting".
- Simulating by random lookup in a sample.
- Simulating a multivariate normal distribution.

These are not the only simulation methods.

Simulation

Simulation of a univariate random variable by inverting the cumulative distribution function

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Central results

- If $F^{-1}(u) = \inf \{x : F(x) \geq u\}$ and $U \sim \text{Uniform}[0, 1]$, then $F^{-1}(U) \sim F$.
- In principle, one can simulate any random variable $X \sim F$ by $X = F^{-1}(U)$, with $U \sim \text{Uniform}[0, 1]$. In Excel, a random replication U may be generated by the function *rand()*.
- If F has an explicit inverse or an available Excel function for the inverse, then it is very easy. For instance, $X = \mu u + \text{sigma} * \text{normsinv}(\text{rand}())$ will be normal distributed with mean μu and standard deviation sigma .
- If F is discontinuous, one may have to “count” until $F(x) \geq U$.

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Generating a Poisson random variable in VBA by "counting"

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```
Private Function Random_Poisson(lambda As Double, uniform As Double) As Long
    Dim m As Long
    Dim incremental_probability As Double
    Dim cumulative_probability As Double
    Dim mean As Double
    Dim SD As Double

    If lambda < 100 Then
        incremental_probability = Exp(-lambda)
        cumulative_probability = incremental_probability
        m = 0

        Do While cumulative_probability < uniform
            m = m + 1
            incremental_probability = incremental_probability * lambda / m
            cumulative_probability = cumulative_probability + incremental_probability
        Loop
    Else
        mean = lambda
        SD = WorksheetFunction.Power(lambda, 0.5)
        m = Round(mean + SD * WorksheetFunction.Norm_S_Inv(uniform), 0)
    End If

    Random_Poisson = m
End Function
```

Simulation

Simulating by random lookup in a sample

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Assume that you have a SAMPLE of observations from F . The size of the sample is called NOBS. Then this command will pick a random realisation from the list, with replacement:

- $X = \text{INDEX}(\text{SAMPLE}; \text{RANDBETWEEN}(1; \text{NOBS}))$

The Excel function *randbetween* returns a random integer between 1 and NOBS.

Simulation

Simulating a multivariate normal distribution

ALM

To simulate a p -variate normal distribution

$$\mathbf{X}^{p \times 1} \sim N_p(\boldsymbol{\mu}^{p \times 1}, \boldsymbol{\Sigma}^{p \times p}).$$

- 1 Find a matrix $\mathbf{L}^{p \times p}$ such that $\mathbf{L}\mathbf{L}' = \boldsymbol{\Sigma}$, using for example the Cholesky decomposition. The matrix \mathbf{L} is the multivariate analogue of the square root, for the covariance matrix $\boldsymbol{\Sigma}$.
- 2 Simulate independent univariate normal replicates $N_1, \dots, N_p \sim N(0, 1)$. In Excel you can use `normsinv(rand())` to generate a $N(0, 1)$ distributed random variable.
- 3 Calculate

$$\mathbf{X} = (X_1, \dots, X_p)' = \boldsymbol{\mu} + \mathbf{L} (N_1, \dots, N_p)' .$$

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Equitable Life

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Equitable Life is the world's oldest mutual life insurer. The company's problems were revealed when it emerged it had insufficient funds to honour Guaranteed Annuity Rate policies (GARs), which gave investors a guaranteed minimum income when they retired. It suffered a near collapse in 2000 after it lost a House of Lords court case brought by GAR policyholders, leaving the mutual society with a liability of £1.5 billion and forcing its closure to new business.

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HIH/FAI

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On 1 March 2001, the Australian Prudential Regulation Authority (APRA) served notices calling on HIH to show cause why an inspector should not be appointed under s52 of the Insurance Act 1973. On 15 March, the date of expiry of the “show cause” letter, HIH applied to the courts to be placed into provisional liquidation.

The ensuing investigation revealed that HIH had an estimated deficit of assets over liabilities on the order of A\$5 billion in a total balance sheet of about A\$7 billion. The Australian government appointed a Royal Commission to look into the events surrounding HIH's collapse.

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HIH/FAI

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Particular issues that Justice Owen assessed as contributing to HIH's failure included the following:

- Poor corporate governance
- Underprovisioning
- Abuses of reinsurance
- Lack of integrity of information provided to the HIH board, to the auditors, and to the regulator
- Conglomerate complexity
- Inadequate and inappropriate asset valuations.

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HIH/FAI

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With respect to the regulator, APRA, Justice Owen made the following comments:

- “APRA did not cause or contribute to the collapse of HIH; nor could it have taken steps to prevent the failure of the company. A regulator cannot be expected to provide a guarantee that no company under its supervision will ever fail.”
- “However, the manner in which APRA exercised its powers and discharged its responsibilities under the Insurance Act fell short of that which the community was entitled to expect from the prudential regulator of the insurance industry.”

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HIH/FAI - abuse of reinsurance

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- FAI bought a reinsurance contract and booked a large expected recovery for a modest premium.
- To repay the “loan”, the company bought six other contracts from the same reinsurer, to come into force in the year after.
- The company promised the reinsurer that it would not make any claim against the six “repayment” contracts.
- No provision was made for the reinsurance premium of the six “repayment” contracts, because they were seen as “not in force” or “unearned”.
- FAI was sold to HIH on the basis of its official accounts. HIH went bankrupt, and both buyer and seller were sent to prison for fraud.
- The reinsurance counterparties were two of the world’s most respected companies.

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Silver Pensjonsforsikring

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- Many private sector employees in Norway used to have generous DB pension plans. On changing jobs, the accrued pension benefits were converted to "free policies".
- Most insurers never credit more to free policies than the guaranteed rate.
- Silver came into the market and promised better benefits with more aggressive investment.
- In the low interest rate environment and with Solvency II, Silver ran into trouble.
- Silver was put under public administration in February 2017 and stopped making payments.
- As of today there is a resolution plan.

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Silver Pensjonsforsikring

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The resolution plan involves the sale of Silver to another insurer, with:

- Free policies with guaranteed rate to be converted to unit linked policies.
- Age pension entitlements to be reduced 0,25% to 1,25%.
- Disability and dependents pension entitlements to remain unchanged.
- Existing unit linked pensions to continue unchanged.
- Missed pension payments in 2017 to be reimbursed

There have been threats of legal action against the Finance Department by the owners and some policyholders.

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Operational risk

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- The company had a reinsurance contract.
- On the premium side it looked like a proportional contract. On the claim side it was a non-proportional contract.
- The programmers of the insurance system thought that in a proportional contract, every claim payment must generate a proportional receivable from the reinsurer.
- The insurance system sent "receivables" to the accounting system. Not individually auditable, but as a monthly sum.
- This went on for several years. The annual amounts were not big enough to alert the auditor, but in the end there was about €9" of "receivables" in the balance sheet.
- The reinsurance manager saw the mistake but was not listened to.
- The company was in sales negotiations when the mistake was discovered. The price dropped considerably.

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Reinsurance disagreement

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- A fire broke out on 14 June 2017 in the Grenfell Tower block of public housing flats in London. It caused 71 deaths, and over 70 injuries.
- The insurer of the building is Protector Forsikring.
- The gross loss is currently estimated at about €80".
- Protector initially estimated its retention at NOK 3".
- In a release of 17.11.17, Protector advises that due to a disagreement about the terms of the reinsurance contract, it may face an additional retention of €10".
- The exact nature of the disagreement has not been disclosed, only that it involves "reinsurance practice", facultative proportional vs. non-proportional reinsurance.
- The case will go to arbitration.

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Interest rates and term structure models, risk measures, DFA, MVA

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