LISBON

# Finance and Financial Reporting 

Master in Actuarial Science
Exam ER
07/02/2019

## 3 HOURS

$\qquad$
No.
Name:

## PLEASE READ THE FOLLOWING INFORMATION BEFORE SOLVING THE EXAM:

1) You are allowed to keep your pens, pencils and a calculator with you as well as the current edition of the Formulae and Tables. The calculator cannot have neither communications nor any kind of texting features.
2) The structure of the exam is the following:

- Questions 1 to 10 are multiple choice;
- Questions 11 to 20 require explaining all the steps in your solutions.

3) You must not start writing your answers in the booklet until instructed to do so by the supervisor.
4) Mark allocations are shown in brackets.
5) Attempt all 20 questions. Answer questions 1-10 in the grid to answer multiple choice questions. Answer questions 11-20 in the space given below the question. If you eventually require more space, please, use the additional sheet at the end of this booklet.
6) Candidates should show calculations where this is appropriate.
7) You are not allowed to un-staple the exam. However, you can detach the scrap paper.

GRID TO ANSWER MULTIPLE CHOICE QUESTIONS

| Question <br> $\#$ | $\mathbf{A}$ | $\mathbf{B}$ | $\mathbf{C}$ | $\mathbf{D}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1 |  |  |  |  |
| 2 |  |  |  |  |
| 3 |  |  |  |  |
| 4 |  |  |  |  |
| 5 |  |  |  |  |
| 6 |  |  |  |  |
| 7 |  |  |  |  |
| 8 |  |  |  |  |
| 9 |  |  |  |  |
| 10 |  |  |  |  |

1) [2 points] You overhear your manager saying that she plans to book an Ocean-view room on her upcoming trip to Miami for a meeting. You know that the interior rooms are much less expensive, but that your manager is traveling at the Company's expense. This use of additional funds comes about as a result of:
a) an agency problem
b) an adverse selection problem
c) a moral hazard
d) a publicity problem
2) [2 points] ECE's book value of equity is $€ 100$ million. If ECE's stock is currently trading at $€ 24.00$ and ECE has 25 million shares outstanding, then ECE's market-to-book ratio is closest to:
a) 0.24
b) 4
c) 6
d) 30
$\frac{M V}{B V}=\frac{€ 24 \times 25,000,000}{100,000,000}=6.0$
3) [2 points] Which of the following statements regarding arbitrage and security prices is INCORRECT?
a) We call the price of a security in a normal market the no-arbitrage price for the security
b) In financial markets it is possible to sell a security you do not own by doing a short sale
c) When a bond is underpriced, the arbitrage strategy involves selling the bond and investing some of the proceeds
d) The general formula for the no-arbitrage price of a security is Price(security) $=\mathrm{PV}($ All cash flows paid by the security)
4) [2 points] Which of the following statements is FALSE?
a) The principal or face value of a bond is the notional amount we use to compute the interest payments
b) Payments are made on bonds until a final repayment date, called the term date of the bond
c) The coupon rate of a bond is set by the issuer and stated on the bond certificate
d) The promised interest payments of a bond are called coupons

Use the following information to answer the question(s) below.

Sarah Palin reportedly was paid a $\$ 11$ million advance to write her book Going Rogue. The book took one year to write. In the time she spent writing, Palin could have been paid to give speeches and appear on TV news as a political commentator. Given her popularity, assume that she could have earned $\$ 8$ million over the year (paid at the end of the first year) she spent writing the book. Assume that she was unable to fulfill her media commitments of appearing on TV news as a political commentator or give speeches, while she was writing the book.
5) [2 points] The IRR of Palin's book deal is closest to:
a) $-\mathbf{2 7 . 2 7 \%}$
b) $-37.50 \%$
c) $27.25 \%$
d) $37.50 \%$

$$
\begin{aligned}
0 & =11-\frac{8}{1+I R R} \\
I R R & =0.2727
\end{aligned}
$$

6) [ 2 points] Assume that once her book is finished, it is expected to generate royalties of $\$ 5$ million in the first year (paid at the end of the year) and these royalties are expected to decrease by $40 \%$ per year in perpetuity. If Palin's cost of capital is $10 \%$ and given these royalties payments, the NPV of Palin's book deal is closest to:
a) $\$ 3.75$ million
b) $\$ 12.20$ million
c) $\$ 13.00$ million
d) $\$ \mathbf{1 3 . 7 3}$ million

$$
N P V=11-\frac{8}{1.1}+\frac{5}{0.1-(-0.4)}=13.73
$$

7) [2 points] Anyone who purchases the stock on or after the $\qquad$ date will not receive the dividend
a) distribution
b) record
c) ex-dividend
d) payment
8) [2 points] Which of the following statements is FALSE?
a) A holder would not exercise an in-the-money option
b) The option seller, also called the option writer, sells (or writes) the option and has a short position in the contract
c) Because the long side has the option to exercise, the short side has an obligation to fulfill the contract
d) When the exercise price of an option is equal to the current price of the stock, the option is said to be at-the-money
9) [2 points] Which of the following statements is NOT true regarding venture capitalists?
a) They can provide substantial capital for young companies
b) They firms offer limited partners a number of advantages over investing directly in startups themselves as angel investors
c) They use their control to protect their investments, so they may therefore perform a key nurturing and monitoring role for the firm
d) They might invest for strategic objectives in addition to the desire for investment returns
10) [2 points] Hammond Motors had sales of $€ 35$ million in 2018 with a cost of goods sold of $€ 20$ million. A simplified balance sheet for Hammond appears below (amounts in € million):

| Assets |  | Liabilities and Equity |  |
| :--- | ---: | :--- | ---: |
| Cash | 1.6 | Accounts Payable | 1.8 |
| Accounts Receivable | 4.2 | lotes Payable | 3.2 |
| Inventory | 3 | Accruals | 1.5 |
| Current Assets | 8.8 | Total Current Liabilities | 6.5 |
|  |  | Long-term Debt | 4 |
| Net Property, Plant and Equipment | 8.2 | Total Liabilities | 10.5 |
|  |  | Stockholders' Equity | 6.5 |
| Total Assets | 17 | Total Liabilities and Stockholders' Equity | 17 |

Hammond's cash conversion cycle in 2009 is closest to:
a) 22 days
b) 44 days
c) 58 days
d) 66 days

Accounts Receivable days $=\frac{\text { Accounts Receivables }}{\text { Average Daily Sales }}=\frac{4.2}{35 / 365}=43.8$
Inventory Days $=\frac{\text { Inventory }}{\text { Average Daily COGS }}=\frac{3}{20 / 365}=54.75$
Accounts Payable days $=\frac{\text { Accounts Payable }}{\text { Average Daily COGS }}=\frac{1.8}{20 / 365}=32.85$

$$
\begin{aligned}
C C C & =\text { accounts receivables days }+ \text { inventory days }- \text { accounts payable days } \\
& =43.8+54.75-32.85=65.70
\end{aligned}
$$

11) [5 points] Briefly explain the sequence of cash flows between financial markets and the firm.

- Cash is raised by selling financial assets to investors.
- Cash is invested in the firm's operation and used to purchase real assets.
- Cash is generated by the firm's operations.
- Cash is reinvested or returned to investors.

12) [5 points] What are some of the disadvantages of using the IRR method?

There are several disadvantages to the IRR method. It is not useful in evaluating mutually exclusive projects and dependent projects. You can also get multiple IRRS for projects having cash flows with more than one change in sign. Also, IRR cannot distinguish between borrowing and lending projects. In most cases it may be easier to use the NPV method.
13) [5 points] Briefly explain the difference between company and project cost of capital.

If a firm is considering projects that have the same risk as the firm, then the company cost of capital is the same as the project cost of capital. However, if the firm is considering
projects that have risks different from the company, then the project cost of capital is a better risk estimate than the company cost of capital.
14) [ 5 points] Briefly explain the term qualified opinion issued by the auditors.

When independent auditors find problems associated with the accounting procedures or results of a firm, they issue a qualified opinion. A qualified opinion is bad news for the company as it suggests that the firm is not following proper accounting procedures.
15) [5 points] Explain the pecking order theory of capital structure.

This theory is based on the observation that, in general, managers know more about the firm's prospects, risks, and values than do outsiders. Their asymmetric information affects managers' choices between internal and external financing and between new issues of debt and equity. The key problem is the difficulty of selling securities to investors at a fair value. Investors infer-by the mere act of selling stock-that the stock must be overvalued. The implication is that firms prefer internal financing to external financing. When firms are propelled to go for external financing, they prefer debt to equity.
16) [5 points] Briefly describe a sale and lease-back arrangement.

As an example, a firm in need of cash may sell the office building it owns to a leasing company and simultaneously sign a long-term lease agreement for the use of the office building. This is called sale and lease-back arrangement. These transactions are common in real estate. The legal ownership of the office building is transferred to the leasing company, but the right to use it stays with the firm.
17) [5 points] Why is liquidity relevant?

Firms often have a need to convert assets into cash quickly. This is necessary to meet shortterm obligations. Without liquidity, even short-term loans could force a company into financial distress.
18) [ 5 points] Discuss two important ways of speeding up collection.

First, many companies, in order to speed up collections, use concentration banking. In this case customers send payment to the nearest branch office. The local branch office then deposits the checks into a local bank account. Surplus funds are transferred to a concentration account at one of the company's principal banks. Second, the lockbox system is used for speeding up collection. The company rents a post office box in each region. Customers send their payments to the post office box. The local bank empties the box and deposits checks in the company's local account. Surplus funds are transferred to the company's principal banks.

Use the following information about NVIDIA for the last two exercises.

| Balance Sheet | 2014 | 2015 | 2016 | 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Non Current Assets | 1626183000 | 1488071000 | 1317000000 | 1305000000 |
| - Property and equipment, net* | 582740000 | 557282000 | 466000000 | 521000000 |
| - Goodwill* | 643179000 | 618179000 | 618000000 | 618000000 |
| - Intangible Assets, net* | 296012000 | 221714000 | 166000000 | 104000000 |
| - Other Assets | 104252000 | 90896000 | 67000000 | 62000000 |
| Current Assets | 5624711000 | 5713297000 | 6053000000 | 8536000000 |
| - Inventories* | 387765000 | 482893000 | 418000000 | 794000000 |
| - Prepaid expenses and other current assets | 70285000 | 70174000 | 93000000 | 118000000 |
| - Deferred income taxes | 68656000 | 63403000 | 0 | 0 |
| - Accounts receivable, less allowances | 426357000 | 473637000 | 505000000 | 826000000 |
| - Marketable Securities | 3520223000 | 4126685000 | 4441000000 | 5032000000 |
| - Cash and cash equivalents | 1151425000 | 496505000 | 596000000 | 1766000000 |
| Total assets | 7250894000 | 7201368000 | 7370000000 | 9841000000 |
| - Common stock* | 732000 | 754000 | 1000000 | 1000000 |
| - Additional paid-in capital | 3483342000 | 3855092000 | 4170000000 | 4708000000 |
| - Treasury stock | -2 537295000 | -3 394585000 | -4 048000000 | -5 039000000 |
| - Accumulated other comprehensive income | 4877000 | 7844000 | -4000 000 | -16000 000 |
| - Retained earnings | 3504742000 | 3948877000 | 4350000000 | 6108000000 |
| Shareholders' equity* | 4456398000 | 4417982000 | 4469000000 | 5762000000 |
| Non current liabilities | 1849000000 | 1887356000 | 550000000 | 2291000000 |
| - Long-term debt | 1373875000 | 1398428000 | 97000000 | 2020000000 |
| - Other long-term liabilities | 475125000 | 488928000 | 453000000 | 271000000 |
| Current liabilities | 945496000 | 896030000 | 2351000000 | 1788000000 |
| - Accounts payable | 324391000 | 293223000 | 296000000 | 485000000 |
| - Accrued and other current liabilities* | 621105000 | 602807000 | 642000000 | 507000000 |
| - Convertible short-term debt | 0 | 0 | 1413000000 | 796000000 |
| Total liabilities | 2794496000 | 2783386000 | 2901000000 | 4079000000 |
| Total liabilities, convertible debt conversion obligation and shareholders' equity | 7250894000 | 7201368000 | 7370000000 | 9841000000 |


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| :---: | :---: | :---: | :---: | :---: |
| Income Statement | 2014 | 2015 | 2016 | 2017 |
| Revenue | 4130000000 | 4682000000 | 5010000000 | 6910000000 |
| Cost of revenue (Excluding D\&A) | 1623251000 | 1862030000 | 2002000000 | 2660000000 |
| Gross Profit | 2506749000 | 2819970000 | 3008000000 | 4250000000 |
| Research and development | 1335834000 | 1359725000 | 1331000000 | 1463000000 |
| Sales, general and administrative | 435702000 | 480763000 | 602000000 | 663000000 |
| Restructuring and other charges | 0 | 0 | 131000000 | 3000000 |
| Total operating expenses | 1771536000 | 1840488000 | 2064000000 | 2129000000 |
| EBITDA | 735213000 | 979482000 | 944000000 | 2121000000 |
| Depreciation and Amortization | 239148000 | 220000000 | 197000000 | 187000000 |
| EBIT | 496065000 | 759482000 | 747000000 | 1934000000 |
| Interest expenses | 10443000 | 46133000 | 47000000 | 58000000 |
| Interest income | 17119000 | 28090000 | 39000000 | 54000000 |
| Other income (expense), net | 7351000 | 13890000 | 4000000 | -25000 000 |
| Income before income tax | 510092000 | 755329000 | 743000000 | 1905000000 |
| Income tax expense | 70264000 | 124249000 | 129000000 | 239000000 |
| Implicit marginal tax rate (t) |  | 22\% | 39\% | 9\% |
| Net income | 439828 000,00 | 631080 000,00 | 614000 000,00 | 1666000000,00 |


| Peers' Selected Ratios for 2017 | AMD | Intel <br> Corporation | Xilinx, Inc | Broadcom <br> Ltd. | Texas <br> Instruments <br> Incorporated | Peers avarage |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| EBIT Interest Coverafe Ratio | 1,58 | 32,47 | $-0,06$ | $-0,01$ | 78,74 | 22,54 |
| Operating Margin | $35,30 \%$ | $33,46 \%$ | $31,36 \%$ | $12,92 \%$ | $41,16 \%$ | $30,84 \%$ |
| Net Profit Margin | $34,75 \%$ | $512,44 \%$ | $-1,31 \%$ | $-0,15 \%$ | $1945,22 \%$ | $459,54 \%$ |
| Asset Turnover | 0,16 | 0,53 | 0,52 | 0,34 | 0,88 | 0,49 |
| Equity Multiplier | 6,68 | 1,73 | 2,02 | 2,66 | 1,64 | 2,95 |
| ROE | $35,98 \%$ | $469,85 \%$ | $-1,37 \%$ | $-0,14 \%$ | $2807,33 \%$ | $656,59 \%$ |

19) [20 points] Imagine that you have been asked to perform a financial statement analysis to NVIDIA. For this end, you divided your report in two sections. In part a) you present some ratios for the period under analysis. In part b) you comment your results.
a) [12 points] For NVIDIA, calculate the Interest Coverate Ratio, Operating Margin, Net Profit Margin, Asset Turnover, Equity Multiplier and ROE.
[Solution]

| NVIDIA | 2014 | 2015 | 2016 | 2017 |
| :--- | ---: | ---: | ---: | ---: |
| EBIT Interest Coverafe Ratio | 47,50 | 16,46 | 15,89 | 33,34 |
| Operating Margin | $12,0 \%$ | $16,2 \%$ | $14,9 \%$ | $28,0 \%$ |
| Net Profit Margin | $10,6 \%$ | $13,5 \%$ | $12,3 \%$ | $24,1 \%$ |
| Asset Turnover | 0,57 | 0,65 | 0,68 | 0,70 |
| Equity Multiplier | 1,63 | 1,63 | 1,65 | 1,71 |
| ROE | $9,87 \%$ | $14,28 \%$ | $13,74 \%$ | $28,91 \%$ |

b) [8 points] Comment your results from part a).

## [Solution]

During this period, NVIDIA improved their financial and economic situation. All ratios show better performance in 2017 than in 2014, with the exception of the Interest Coverage Ratio (ICR), which has decrease. This trend goes in hand with an increase in the debt level, as the higher equity multiplier shows. Nevertheless, from 2015, the ICR is sustainably growing due to a strong growth of EBIT. The operating and Net Profit margins increased significantly during these years, showing a better control of costs. Both asset turnover and equity multiplier had low growth rates, implying low gains of efficiency and a small increase in debt, given the size of the company.

When compared with its peers, NVIDIA has a higher ICR as well as less debt as a proportion of the equity. It also has higher asset turnover, implying higher efficiency. However, the company has lower profitability in average than their peers. Nevertheless, it is important to stress that operating margin is pretty much in line with its peers, but the net profit margin (NPM) is not. Eventually, because the volatility of the peers' NPM is very high, ranging from $-1.31 \%$ to $1945.22 \%$. Most likely, NPM from the peers was affected by non-recurrent events. If this is case, comparing NVIDIA's NPM with its peers is meaningless.
20) [20 points] NVIDIA's auditing team reported that the following facts were not reflected in the books Do the necessary corrections to the:
a) Statement of Profit or Loss (income statement) [10 points]
b) Statement of Financial Position (balance sheet) [10 points]

Facts not written in the books in 2017 ( $€$ ):

1. Sales revenue: 1250000 (of which 350000 will be received from customers during 2018).
2. Cost of Sales: 750000
3. Purchases (inventory): 560000 (to be paid in 2018).
4. Construction costs: 100000 (entirely paid in 2017).
5. Consultancy fees: 2000000 (entirely paid in 2017).
6. Remunerations and social charges: 600000 (entirely paid in 2017).
7. Repayment of financial long-term debt for 150000 (entirely paid in 2017).
8. Acquisition of intangible assets for 5000000 (entirely paid in 2017).
9. Annual insurance payment at 01/11/2017: 240000
10. Special dividend payment at 15/12/2017: 40000000.

## [Solution]

a) Statement of Profit or Loss (income statement) [10 points]

| Income Statement | 2017 | 2017 Revised |
| :--- | ---: | ---: |
| Revenue | 6910000000 | 6911250000 |
| Cost of revenue (Excluding D\&A) | 2660000000 | 2660750000 |
| Gross Profit | $\mathbf{4 2 5 0 0 0 0 0 0 0}$ | $\mathbf{4 2 5 0 5 0 0 0 0 0}$ |
| Research and development | 1463000000 | 1463000000 |
| Sales, general and administrative | 663000000 | 665740000 |
| Restructuring and other charges | 3000000 | 3000000 |
| Total operating expenses | $\mathbf{2 1 2 9 0 0 0 0 0 0}$ | $\mathbf{2 1 3 1 7 4 0 0 0 0}$ |
| EBITDA | $\mathbf{2 1 2 1 0 0 0 0 0 0}$ | $\mathbf{2 1 1 8 7 6 0 0 0 0}$ |
| Depreciation and Amortization | 187000000 | 187000000 |
| EBIT | $\mathbf{1 9 3 4 0 0 0 0 0 0}$ | $\mathbf{1 9 3 1 7 6 0 0 0 0}$ |
| Interest expenses | 58000000 | 58000000 |
| Interest income | 54000000 | 54000000 |
| Other income (expense), net | -25000000 | -25000000 |
| Income before income tax | $\mathbf{1 9 0 5 0 0 0 0 0 0}$ | $\mathbf{1 9 0 2 7 6 0 0 0 0}$ |
| Income tax expense | 239000000 | 180123580 |
| Tax rate (t) | $9,47 \%$ | $9,47 \%$ |
| Net income | $\mathbf{1 6 6 6 0 0 0 0 0 0}$ | $\mathbf{1 7 2 2 6 3 6 4 2 0}$ |

b) Statement of Financial Position (balance sheet) [10 points]

| Balance Sheet | 2017 | 2017 Revised |
| :---: | :---: | :---: |
| Non Current Assets | 1305000000 | 1310000000 |
| - Property and equipment, net | 521000000 | 521000000 |
| - Goodw ill | 618000000 | 618000000 |
| - Intangible Assets, net | 104000000 | 109000000 |
| - Other Assets | 62000000 | 62000000 |
| Current Assets | 8536000000 | 8489170000 |
| - Inventories | 794000000 | 793810000 |
| - Prepaid expenses and other current assets | 118000000 | 118000000 |
| - Deferred income taxes | 0 | 0 |
| - Accounts receivable, less allow ances | 826000000 | 826550000 |
| - Marketable Securities | 5032000000 | 5032000000 |
| - Cash and cash equivalents | 1766000000 | 1718810000 |
| Total assets | 9841000000 | 9799170000 |
| - Common stock | 1000000 | 1000000 |
| - Additional paid-in capital | 4708000000 | 4708000000 |
| - Treasury stock | -5 039000000 | -5 039000000 |
| - Accumulated other comprehensive income | -16000 000 | -16000 000 |
| - Retained earnings including net income | 6108000000 | 6124636420 |
| Shareholders' equity | 5762000000 | 5778636420 |
| Non current liabilities | 2291000000 | 2290850000 |
| - Long-term debt | 2020000000 | 2019850000 |
| - Other long-term liabilities | 271000000 | 271000000 |
| Current liabilities | 1788000000 | 1729683580 |
| - Accounts payable | 485000000 | 485560000 |
| - Accrued and other current liabilities | 507000000 | 448123580 |
| - Convertible short-term debt | 796000000 | 796000000 |
| Total liabilities | 4079000000 | 4020533580 |
| Total liabilities, convertible debt conversion obligation and shareholders' equity | 9841000000 | 9799170000 |

