Master in Accounting

Advanced Auditing

3rd edition



Telmo Francisco Vieira

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(CPA & STATUTORY AUDITOR)

2022/2023



Professor

Telmo Vieira

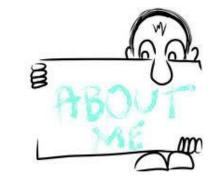
- Invited Professor at ISEG / Univ. de Lisboa
- Certified Public Accountant (CPA) and Statutory Auditor
- President of the Supervisory Board of a bank
- Managing Partner at PremiValor Consulting
- Former Manager at PWC in Corporate Finance department (PT & UK)
- Specialist in Mergers & Acquisitions
- Coordinator of H INNOVA HEALTH INNOVATION HUB and INNCYBER, DIGITAL TRANSFORMATION, CYBER & IOT INNOVATION HUB
- Mentor of STARTUPS
- Loves sports: tennis, bicycle, skate, longboard, driving 4x4
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ORDEM DOS REVISORES OFICIAIS DE CONTAS

DWC





Late 20th century and early 21st century is being marked by events that brought Auditor profession to the spotlight: financial scandals, **Arthur Andersen** bankruptcy, pressure for **separation between of consulting and auditing activities**, auditor rotation, **Sarbanes-Oxley Act** of 2002, Directive 2006/43/CE, Regulation (EU) n.° 537/2014 and Directive 2014 /56/EU of European Parliament and Council, new Statutes of Order of Statutory Auditors – Ordem dos Revisores Oficiais de Contas (Law 140/2015, of 7/9), legal framework of audit supervision and its code of ethics, etc.

On the other hand, audit is a discipline that crosses with other areas of management, namely taxation, company law, ethics, accounting, statistics, finance. In short, facts that have contributed to a growing interest of the academic community in the investigation of audit-related issues.





Case Study a)

Based on public information provide 3 recent examples of financial scandals.

Prepare a presentation to share with colleagues.









Examples of commited fraud

Enron 1. Used *special-purpose entities* (SPE) to decrease their responsibilities and to count artificial income for either SPE either Enron.

- 2. Contracts lasting for several years were accounted for in the first year, reducing costs and oversizing income.
- **WorldCom** 1. **Current expenditures** were accounted as **investments** (with this they transformed the losses they indeed had into profits).
 - 2. Very large amount of loans to top executives were not paid by them.

Тусо

- **1.** Manipuled the accounts to show high profits.
- 2. Non-approved loans to top executives (these executives used company's money to buy personal property and other assets).

Telmo Vieira



Studies regarding fraud

Other fraud examples were studied by Agrawal, Jaffe, and Karpoff (1999).

They identified **103 companies** accused of **fraud** present at Wall Street Journal Index between 1981 and 1992. They have also established 103 control companies whose code of economic activity and net sales were similar to that of companies with fraud.

- The companies that were part of fraud's companies sample had significatively more fraud than the ones of the control group in the 2 years before and 2 years after regarding the year of the key event for the study.
- The differences in operating performance around the event of fraud were not statistically different between two groups.

Regarding management rotation they "**didn't find evidence that fraud revelation leads to a subsequent alteration in the leadership structure**" – in the cases which CEO and Chairman are the same person.

They also evaluated the rotation for the tree top positions and the alterations remain non-significant between companies in fraud situation and the ones in the control group.



Studies regarding fraud

During the year of the fraud event, and in the 3 following years, the companies in fraud situation reduce slightly their executive board, reducing simultaneously their internal and external members; on the other hand, the companies in the control group increased slightly their executive board (but not significatively).

The authors conclude that the reduced impact from reported frauds in the study may reflect the favorable economic and finantial characteristics for the period 1981-1992.

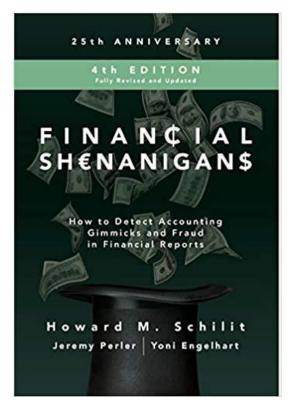


Some books about corporate fraud

Howard Schilit published in 1993 the first edition of his book: "*Financial Shenanigans in 1993*".

Created an analysis and research center (CFRA) to detect early warning signs in relation to operational problems or accounting "anomalies". In the 2002 edition of his book, he mentions **30 techniques of financial "cheating"** defined as practices that intentionally distort the financial situation or performance reported by a company.

In 2002, a similar book with many other examples was published by Mulford and Comiskey.

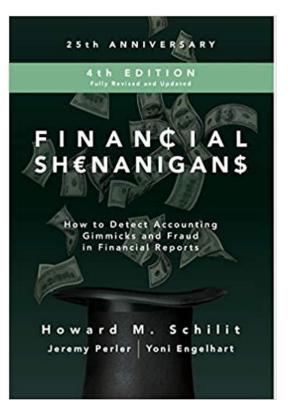


2018 edition ISBN-13: 978-1260117264 ISBN-10: 126011726Xpj v

These disclosures have **caused outrage** and resulted in **Sarbanes-Oxley Act** (SOA) in July 30th, 2002.



Introduction * Some books about corporate fraud



2018 edition ISBN-13: 978-1260117264 ISBN-10: 126011726Xpj v Contents

Preface: Reflections or	My Last 25	Years		ix
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PART ONE

ESTABLISHING THE FOUNDATION

1	25 Years of Shenanigans
2	Just Touch Up the X-Rays

PART TWO

EARNINGS MANIPULATION SHENANIGANS

3	Earnings Manipulation Shenanigan No. 1:
	Recording Revenue Too Soon
4	Earnings Manipulation Shenanigan No. 2:
	Recording Bogus Revenue
5	Earnings Manipulation Shenanigan No. 3:
	Boosting Income Using One-Time or Unsustainable Activities 69
6	Earnings Manipulation Shenanigan No. 4:
	Shifting Current Expenses to a Later Period
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	Shifting Current Income to a Later Period
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	Shifting Future Expenses to the Current Period



Sarbanes-Oxley Act



The **Sarbanes-Oxley Act** covers 11 main areas:

1. PCAOB – Public Company Accounting Oversight Board

PCAOB is a private nonprofit entity subjected to the regulation and supervision of the SEC.

This organization is responsible for the **supervision of the audit** listed companies and the establishment of standards for audit reports. All audit firms must be registered in the PCAOB.

All companies must report to its audit committee is composed of at least one member who is financial expert under the SEC definition.



Sarbanes-Oxley Act (cont.)



2. Auditor independence:

- Audit firms are prohibited to providing nonaudit services such as consulting.
- The Audit Partner should rotate at least each 5 years.
- Audit reports should be directed to the audit committee rather than to the management body.
- The auditing firm should not have employed an accounting or financial responsible of the audited company during the period of one year before the audit.



Sarbanes-Oxley Act (cont.)



3. Certification: The CEO and CFO must be sure that the report is according the SEC requirements and properly presents the financial position of the company (making false statements gives rise to a **prison sentence between 10 and 20 years**);

4. Disclosures: Each annual and quarterly report prepared in accordance with those norms SEC has to disclose all material **off-balance-sheet transactions**.

5. Insider trading: *Insider trading* with the stocks of the company in which they work is considered an event subject to disclosure that must be reported in a *Form 4 within a period of 2 days (*previously was until the 10th day of the month following the realization of the transaction).

6. Conflict of interests: Personal loans are prohibited by companies to administrators and directors;



Sarbanes-Oxley Act (cont.)



7. Professional responsibility: New regulations establish minimum standards of professional conduct regarding **lawyers** who practice their activity in entities supervised by SEC.

8. Studies and Reports: Must be conducted several studies.

9. Fraud accountability: The elimination, alteration or falsification of registrations is a **crime**.

10. Sanctions: All audit or work papers must be kept for **5 years**. False certifications or reports forgery must result in fines until **5 million dollar** and/or **prison until 20 years**.

11. Authority of SEC: Everyone who had violated the antifraud norms may be prohibited of exercise administrative or management positions.



Case Study b.1)

Search for **Audit proposals** from Audit firms as for example from the Big 4 firms.

(to be presented in next class)





Case Study b.2)

Make an initial search of recent academic papers (2 or 3 papers) addressing the topic of **corporate financial fraud**.

Prepare a summary in 2 or 3 PPT pages of each study that you found.

(to be presented in next class)



The exercise of functions related to the area of Accounting / Finance requires an understanding of the **audit process**, namely a knowledge of the **methodology** and the ethical implications of the decisions made by the auditor.

The objective of the course is to provide its participants with fundamental skills for a correct application of the **audit methodology**, focusing on the **standards**, **principles** and **practical aspects** of daily life of auditors.





The topics covered are basic topics for a student who wants to start a career as an auditor. But also for any student of the 2nd cycle of Bologna who is interested in auditing companies from an internal or external perspective.

Critical analysis and **communication skills** will be developed through a **case-based discussion** forum and **exercises** that will allow addressing some of the themes exposed in the various sessions.





Objectives

At the end of the course, participants should be able to:

- Understand the concept of Audit and the role of the Auditor;
- Know some professional regulation of the activity of the Chartered Accountants / Statutory Auditors;
- Understand how to develop and analyze the **audit evidence** necessary to support the auditor's opinion;
- Know the different **phases** that make up the **auditing process**;
- Recognize the scope of the different types of opinion established in the auditing standards and be able to prepare the appropriate final report.





Program

N.°	Subject
1	Introduction
2	Report in Audit
3	Professional regulation
4	Audit pillars: materiality, risk and evidence
5	Audit path, client acceptance and audit planning
6	Business knowledge and assessment of the risks of material misstatements
7	Internal control
8	Auditing the sales cycle, receivables and receipts
9	Auditing the purchasing cycle, payables and payments



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Mark S Beasley, North Carolina State University

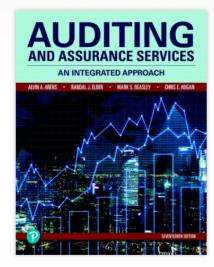
Chris E Hogan, Michigan State University

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Assessment

The maximum final grade is 20 which is calculated as follows:

Continuous evaluation

- \checkmark Class participation 10%
- ✓ Group assignment (3 to 5 students) 30%
- \checkmark Individual written exam 60%

The final grade will be obtained through the weighted average of the grades obtained in the three criteria listed above, and the grade obtained in the individual written test may <u>not be less than 8</u> <u>points</u> out of 20.

Evaluation without the class component

✓ Individual written exam – 100%

In the individual written exam, it is allowed to consult elements of study.



Assessment

Group work

<u>Assignment</u>: Analysis of scientific articles that focus on issues that are related to course topics. Presentation should answer the following questions:

- What is the research problem / question being analyzed in the paper?
- What is the econometric model adopted on the paper?
- What are the dependent variable(s) and explanatory variables?
- What are the main conclusions of the study?
- Why is this paper important to auditors and what are the main implications of this study for the profession?
- Clues for future research.

15 to 20 minutes presentation in class



Important Dates

✓ Sessions: September 14th to December 9th, 2022



- ✓ Delivery and discussion of group assignment: 16th of November 2022
- ✓ Written exam of the regular assessment period: January 4th, 2023, at 09:00
- ✓ Written exam of retake assessment period: January 30st, 2023, at 09:00

https://fenix.iseg.ulisboa.pt/teaching/_execution-course-

functionalities/management/com.qubit.qubEdu.module.evaluations.presentation.uiLayer.evaluation.ManageEvaluationsUl?executionCourseID=56595213558 3510&executionCourseId=565952135583510#!com.qubit.qubEdu.module.evaluations.presentation.uiLayer.evaluation.ManageEvaluationsUl/executionCourseI D=565952135583510/executionCourseId=565952135583510/\$timestamp\$=1663023749435/_qcheck=cbf8b58d250f694db87fdd9a1e282eddb8e4d3e4



Example of an evaluation table of Auditors 'proposals concerning audit services







- Importance of information
- Power of information

It is widely accepted that knowledge has become the main force of production in recent decades. In the form of an informational commodity indispensable for a productive power, knowledge is already, and will continue to be, the main perhaps the main - tool in the world competition for power.

Jean François Lyotard (La Condition Postmoderne: Rapport sur le Savoir, 1979)

Reliable information

The truth is not simply what we think it is; it is also the circumstances in which it is said, and by whom, why and how it is said.

Václav Havel (Disturbing the Peace - A Conversation with Karel Hvizdala, 1990)



X Agency Theory (Jensen & Meckling, 1976)



Information asymmetry

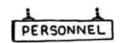


Companies prepare information to provide to third parties



X Duty of accountability







"I like the creative way you manipulate reality. You may be just the man we need to write our corporate annual reports."



Duty of accountability

Article 65.° CSC – Duty to report

- The members of the board of directors shall prepare and submit to the competent bodies (General Assembly) of the company the management report, including the non-financial statement or the separate report with this information (if applicable), <u>the accounts for the</u> <u>financial year</u> and the other accounting documents provided for by law, for each annual financial year.
- 2) The preparation of the management report, including the non-financial statement or the separate report (if applicable), the accounts for the financial year and the other accounting documents <u>must</u> comply with the provisions of the law; the shareholders agreement may supplement, but not derogate from, those legal provisions.
- 5) The management report, the separate report with the non-financial information (if applicable), the accounts for the financial year and other accounting documents must be submitted to the competent body and assessed by it, except in special cases provided for by law, within three months of the closing date of each annual financial year, or within five months of the same date in the case of companies which must submit consolidated accounts, or which apply the equity method.



Duty of accountability

Article 66.º-A CSC – Notes to the accounts

- 1) Information on the fees invoiced by the Statutory Auditor (ROC)
- 2) Information on operations with related parties

Article 66.°-B CSC – Non-financial statement (for large companies)

- 1) Information on environmental, social and worker-related issues, equality between women and men, non-discrimination, respect for human rights, combating corruption and money laundering.
- 4) The non-financial statement referred to in paragraph 1 shall also include, where appropriate, a reference to the amounts shown in the annual financial statements and additional explanations of those amounts.



Duty to accounts for issuers with listed securities

Yearly Accounts

Semester Accounts

Annual Report and Accounts

- Management report, annual accounts, legal certification of accounts and other accounting documents required by law or regulation;
- Report prepared by the auditor;
- Statement by the management body that the accounts comply with accounting standards and the management report accurately describes the business and main risks;

Annual Corporate Governance Report

After a maximum of 3 months from the end of the 1st semester:

- Condensed financial statements;
- Interim management report;
- Statement by the management body that the accounts comply with the accounting standards and the management report faithfully describes the business and the main risks.

Audited information – art.º 8. CVM

- Annual Accounts
- Where the quarterly or half-yearly information has been subject to audit or limited review, the audit or review report shall be included or, if it has not been, this shall be stated.



Financial statements

Financial statements arise from a series of patrimonial facts that occurred in the life of an entity in each period, and which are reported through the following charts:

Microentities

- Balance Sheet
- Income Statement by Nature
- Optional:
 - Apendix/notes,
 - Statement of changes in equity
 - Cash flow Statement

Small companies

- Balance Sheet
- Income Statement by Nature
- Apendix/notes
- Optional:
 - Statement of changes in equity
 - Cash flow Statement

Other companies

- Balance Sheet
- Income Statement by Nature
- Statement of changes in equity
- Cash Flow Statement
- Apendix/notes



X Main accountability challenge



How users of financial information are assured that the information provided is sufficient, appropriate, transparent and credible?



× Information risk

• There are countless stories of fraudulent financial reporting







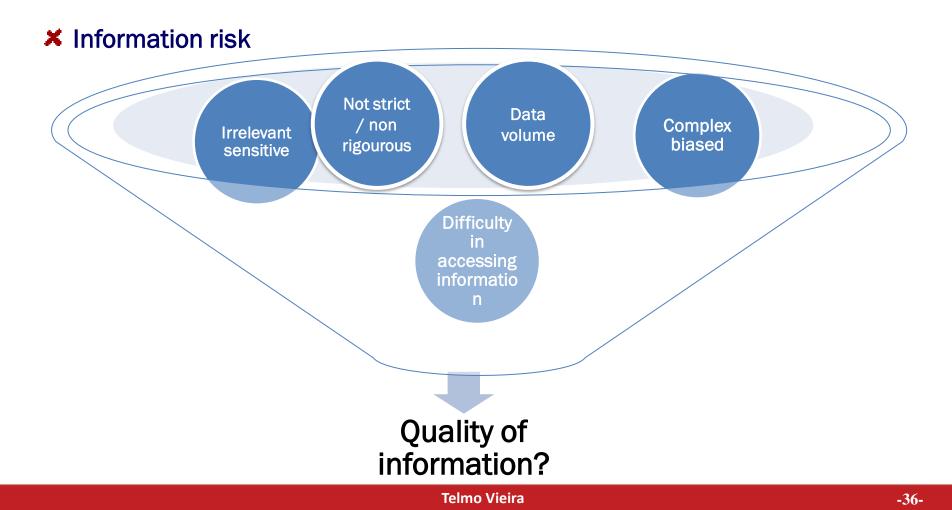
Brennan, N. M., & McGrath, M. (2007). FINANCIAL STATEMENT FRAUD: SOME LESSONS FROM US AND EUROPEAN CASE STUDIES. Australian Accounting Review, 17(2), 49-61.



- × Information risk
 - Parliamentary Inquiry Committee into BES and GES
 Bank of Portugal
 - I speak from experience, if someone wants to cheat the supervisor cheats and hides (Fernando Teixeira dos Santos, former Finance Minister)
 - ✓ When someone really wants to deceive someone, they deceive (Machado Pereira, Statutory Auditor (ROC) of some companies of the Group)









1. Introduction

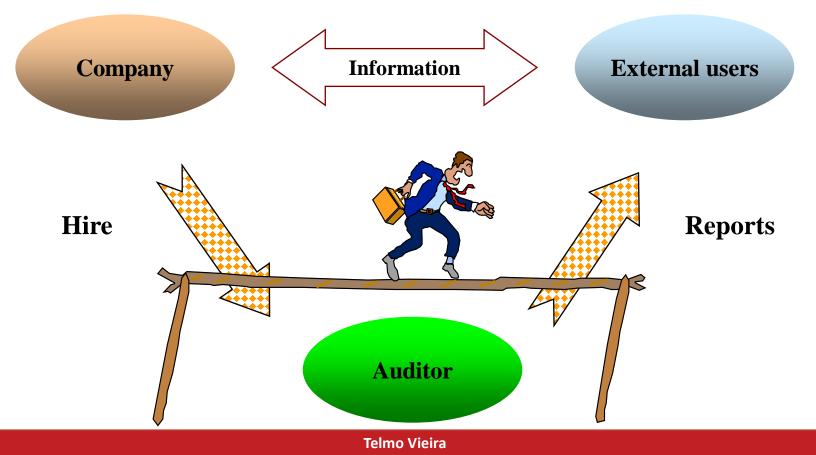
Implications of information risk

In 1995, Robert Elliott (KPMG partner) indicates that the cost of capital of an American company is broken down into 3 tranches:





X Auditor's role: contributing to the Financial Statements credibility





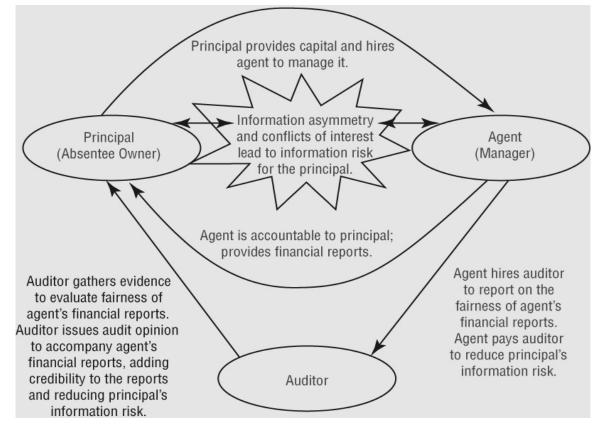
X Auditor's role - special function in the company

By certifying the public reports that collectively depict a corporation's financial status, the **independent auditor** assumes a public responsibility transcending any employment relationship with the client. The independent public accountant performing this special function owes ultimate allegiance to the corporation's **creditors** and **stockholders**, as well as to the **investing public**. This public watchdog function demands complete **fidelity to the public trust**.

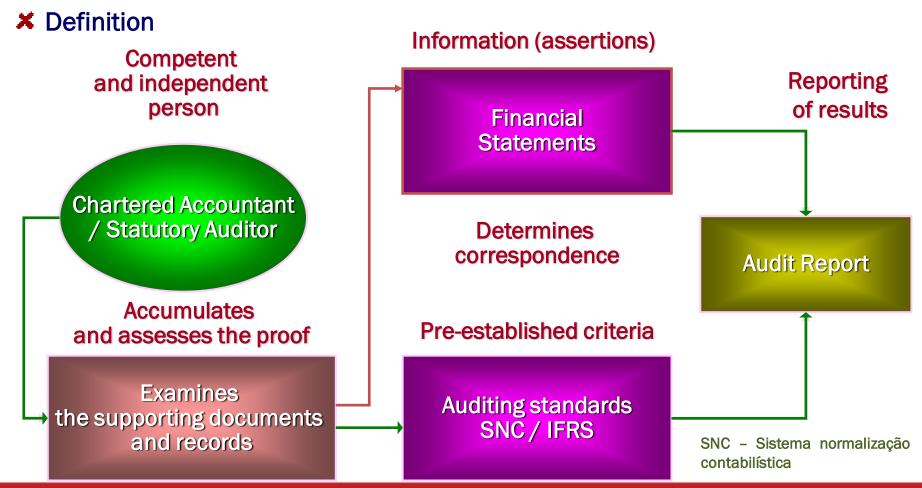
Chief Justice Warren Burger (US Supreme Court)



K What is the justification for the existence of an audit?









× Overview



Fonte: <u>https://www.youtube.com/watch?v=aztSsS6GYYw</u>





× Overview

The public interest function of **statutory audit** means that a wide range of people and institutions rely on the quality of the work of statutory auditors or audit firms.

Good audit quality contributes to the orderly functioning of markets by improving the *integrity* and <u>efficiency of financial statements</u>.

Statutory auditors thus play a particularly important social role.

Preamble of the Regulation (EU) N.º 537/2014 of the European Parliament and Council, from April 16th, 2014



X Auditor's responsibility

Auditor

- Responsible for the audit report and the opinion issued
- Duties to report to the supervisory board / fiscal board and competent authorities Art. 63, 79 and 81 EOROC

Administration

 Is responsible for adopting adequate accounting policies and an internal control system, as well as for presenting and preparing the financial statements.

Consequences:

- Chartered accountant / Statutory Auditor (ROC) is jointly and severally liable to the company and stakeholders for any damage caused to them by their wrongful conduct – n.º. 1 of art. 78 CSC
- Chartered accountant / Auditor (ROC) is liable to creditors for culpable failure to comply with legal or contractual provisions designed to protect them, and the assets become insufficient – n.º. 2 of article 78 CSC
- For deficiencies in the report or opinion, the Chartered accountant / Auditor (ROC) is jointly and severally liable for damages caused to issuers or third parties – n.º 1 of article 10 CVM



- Auditor's general objectives ISA 200 (§11 e 12) International Standards on Auditing*
 - ✓ When conducting an audit of financial statements, the general objectives of the auditor are:
 - Obtain reasonable assurance as to whether the FS as a whole are free of material misstatement, either due to fraud or error, thus enabling to express an opinion on whether the financial statements are prepared, in all material respects, according to an applicable financial reporting framework; and
 - Reporting on the financial statements according to its conclusions.

In all cases where **reasonable assurance of reliability cannot be obtained** and a qualified opinion is insufficient in the circumstances for reporting to users, **International Standards on Auditing** (ISA) require the auditor to give an **excuse of opinion** or to **resign** from work, when such a resignation is possible under applicable law or regulation.



- International Standards on Auditing (ISA) are professional standards for the <u>auditing</u> of financial information. These standards are issued by the <u>International</u> <u>Federation of Accountants</u> (IFAC) through the <u>International Auditing and Assurance</u> <u>Standards Board</u> (IAASB).
- ISA guides the auditor to add value to the assignment hence building confidence of investors.

International Federation of Accountants 529 Fifth Avenue, New York, NY 10017 USA





Requirements to perform an audit – ISA 200

Comply with relevant ethical requirements

Plan and execute an audit with professional skepticism

Exercise professional judgment when planning and executing an audit

Obtain sufficient and appropriate audit evidence to reduce audit risk to an acceptable low level

Conduct the audit in accordance with applicable auditing standards



Requirements to perform an audit – ISA 200

✓ Professional Judgement

Auditors add value to users by making quality decisions associated with their assessment of the client's financial statements. Quality decisions are impartial, meet users' expectations, comply with professional auditing standards, and are based on sufficient factual information to support the decision that is made.



A well-structured decision process is fundamental



- Requirements to perform an audit ISA 200
 - ✓ Professional Skepticism (art. 70 EOROC)
 - An attitude that includes an interrogative mind, characterized by doubt and a critical spirit that is alert to conditions that may indicate a possible misstatement due to error or fraud, and a critical appreciation of the evidence.
 - The auditor should plan and perform an audit with professional skepticism recognizing that there may be circumstances/situations that cause the financial statements to be materially misstated.









EXERCISE

Please indicate some possible cases of some of these circumstances/situations, mentioned before, that may cause the financial statements to be materially misstated.

EXERCISE

Analyse the last accounts report published by Enron



Requirements to perform an audit – ISA 200

Effect of the absence of skepticism and apropriate professional judgment

KPMG LLP served as the external auditor for some of the largest subprime mortgage lenders in the United States leading up to and during the housing market crisis of the mid-2000s. The audits of two of their largest lending clients, New Century Financial Corporation and Countrywide, ultimately led the firm to settle litigation charges in 2010 for \$44.7 million and \$24 million, respectively. The business model of these two subprime mortgage lenders consisted of providing loans to borrowers with weak credit histories. The business model had begun to fail during a short period of time in 2007, when the economy weakened, borrowers began defaulting, and home prices declined drastically. New Century filed for bankruptcy and Countrywide was purchased by Bank of America, which subsequently suffered massive losses related to business failures at Countrywide.

Just before the housing crash of 2007 put the companies in severe financial crises, KPMG had given both companies unqualified audit opinions. In both cases, KPMG was subsequently accused of violating professional standards, lacking independence, and being negligent. KPMG defended itself by arguing that its audits were not the cause of the financial woes at New Century and Countrywide. Rather, the firm contended that it was the failed business model of the two companies that led to investor losses. As you read through this chapter, consider the following questions:

- How does the business environment affect the litigation risk faced by audit firms? (LO 1)
- Should auditors be held liable when their client's business fails or its financial statements contain a fraud that the auditors did not detect? (LO 2)
- What defenses do auditors use in response to litigation? (LO 3)
- What actions can auditors take to minimize litigation exposure? (LO 3, 4, 5, 6)

Source: Johnstone, K. M., Gramling, A. e Rittenberg, L. E., (2014), Auditing: a business risk approach, 9th edition, Cengage.



Services provided by auditors

Exclusive competence of the Chartered Accountant / Statutory Auditor (ROC) (Article 41 + 42 + 45) - Functions of Public Interest

- Audit of the accounts
 - Statutory audit derives from the law or from the statutes (CLC*)
 - Voluntary review derives from contract (Audit Report)
 - Services related to the previous two when they have a specific or limited purpose or scope.
- Other functions where the law requires the intervention of the Chartered Accountant / Auditor (ROC)

Other functions that may be performed by the Chartered Accountant / Auditor (ROC) (Article 48)

- Lecturing
- Members of audit committees and supervisory or oversight bodies of companies or other entities
- Consultancy and other services in the scope of matters inherent to their professional training and qualification
- Insolvency Administrator

* CLC – Certificação Legal de Contas



× Services provided by auditors

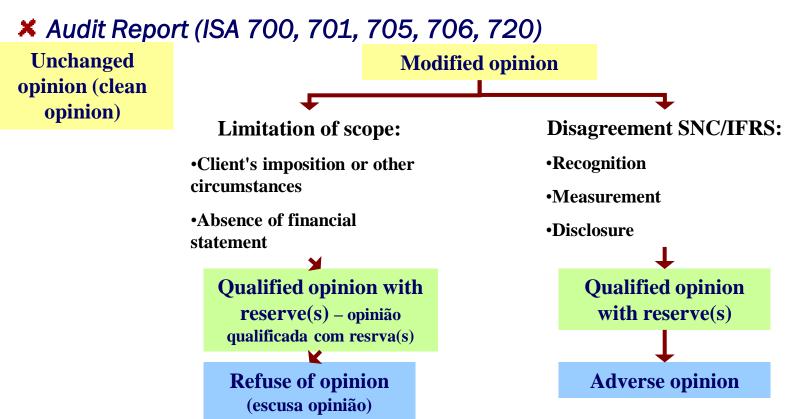
Entities subject to audit/revision of accounts

- Resulting from legal, statutory or contractual provision
- Have organized accounts and meet the requirements set out in n.º 2 of Article 262 of the CSC (exceed 2 of the 3 limits in 2 consecutive years):
 - Balance sheet: 1.500.000€
 - Sales and other revenues: 3.000.000€
 - Number of employees: 50



Exercise: Conduct a search of the thresholds for other countries than Portugal





Declaration of inability/impossibility to report



X Selection of the modified opinion (ISA 705)

	Auditor's judgment on the depth of the effects or possible effects on the Financial Statements	
Nature of the matter that gives rise to the modification	Material but not deep misstatements - Distorções materiais, mas não profundas	Material and deep misstatements – distorções materiais e profundas
FS are materially misstated	Opinion with reservations (by disagreement)	Adverse opinion
Inability to obtain appropriate and sufficient evidence	Opinion with reservations (by limitation of scope)	<mark>Refuse of opinion</mark> (escusa opinião)



Regulation (EU) No 537/2014

X OROC Model - Technical Application Guide No. 1

Entities of public interest	Other entities
 Report on the audit of financial statements Opinion or Opinion with reservations or Adverse opinion or Disclaimer of opinion Basis for the opinion or BO with reservations or BO Adverse or Basis for the Disclaimer of Opinion Material uncertainty related to going concern (if applicable) Emphasis (if applicable) Relevant auditing matters Other matters (if applicable) Other information (if applicable) Responsibilities of the management and supervisory bodies for the financial statements Responsibilities of the auditor for auditing the financial statements 	 Report on the audit of financial statements Opinion or Opinion with reservations or Adverse opinion or Disclaimer of opinion Basis for the opinion or BO with reservations or BO Adverse or Basis for the Disclaimer of Opinion Material uncertainty related to going concern (if applicable) Emphasis (if applicable) Relevant auditing matters (if applicable) Other matters (if applicable) Other information (if applicable) Responsibilities of the management and supervisory bodies for the financial statements Responsibilities of the auditor for auditing the financial statements
 Reporting on other legal and regulatory requirements About the management report About the corporate governance report On the additional elements provided for in Article 10 of 	Reporting on other legal and regulatory requirementsAbout the management report



洋 Unqualified opinion (ISA 700*) – opinião limpa

LEGAL CERTIFICATION OF ACCOUNTS / AUDIT REPORT

Report on the audit of financial statements

X § Opinion

We have audited the accompanying financial statements of XPTO, S.A., which comprise the balance sheet as at 31/12/2019 (showing a total of euros and total equity of euros, including a net profit of euros), the income statement by nature, the statement of changes in equity and the cash flow statement for the period then ended, and the notes to the financial statements that include a summary of significant accounting policies.

In our opinion, the attached financial statements present in a true and fair way, in all material aspects, the financial position of XPTO, S.A. as of 12/31/2019 and its financial performance and cash flows for the period ending on that date in accordance with the Accounting and Financial Reporting Standards adopted in Portugal through the Accounting Standards System - Sistema de Normalização Contabilística (PT).

* (ISA) 700 (REVISED), FORMING AN OPINION AND REPORTING ON FINANCIAL STATEMENTS



X Unqualified opinion (ISA 700)

× § Basis for the opinion

Our audit was conducted in accordance with the International Auditing Standards (ISA) and other technical and ethical standards and guidelines of the Statutory Auditors Body (OROC). Our responsibilities under these standards are described in the section "Auditor's Responsibilities for Auditing Financial Statements" below. We are independent from the Entity under the terms of the law and comply with all other ethical requirements under the Code of Ethics of the Order of Statutory Auditors.

We believe that the **audit evidence** we have obtained is **sufficient and appropriate** to provide a basis for our opinion.



- X Unqualified opinion (ISA 700)
- **S** Responsibilities of the management body and the supervisory body (conselho fiscal) by the financial statements (if applicable)

The **management body** is responsible for:

- ✓ the preparation of financial statements that present a true and fair view of the entity's financial position, financial performance and cash flows in accordance with the Accounting and Financial Reporting Standards adopted in Portugal through the Accounting Standards System;
- \checkmark the preparation of the **management report** in accordance with applicable laws and regulations;
- ✓ the creation and maintenance of an appropriate internal control system to enable the preparation of financial statements free from material misstatement due to fraud or error;
- ✓ the adoption of appropriate accounting policies and criteria in the circumstances; and
- ✓ the assessment of the Entity's ability to maintain itself in going concern, disclosing, when applicable, the matters that may raise significant doubts about the continuity of activities.

The supervisory body is responsible for supervising the preparation and disclosure process of the Entity's financial information. (if applicable)



X Unqualified opinion (ISA 700)

S Responsibilities of the auditor for auditing the financial statements

Our responsibility is to obtain <u>reasonable assurance</u> that the financial statements as a whole are free from material misstatement due to fraud or error, and to issue a report stating our opinion. **Reasonable assurance** is a high level of security but is not a guarantee that an audit performed in accordance with ISA will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, alone or jointly, they can reasonably be expected to influence economic decisions of users taken based on those financial.

As part of an audit according to ISA, we make <mark>professional judgments </mark>and maintain <mark>professional</mark> <mark>skepticism</mark>during the audit and also:

✓ We identify and assess the risks of material misstatement of financial statements due to fraud or error, design and execution of audit procedures that respond to these risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting material misstatement due to fraud is higher than the risk of not detecting material misstatement due to error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or overlap with internal control;



X Unqualified opinion (ISA 700)

S Responsibilities of the auditor for auditing the financial statements

- ✓ we gain an understanding of internal control relevant to the audit with the objective of designing audit procedures that are appropriate in the circumstances, but not to express an opinion on the effectiveness of the Entity's internal control;
- ✓ we assessed the adequacy of the accounting policies used and the reasonableness of the accounting estimates and related disclosures made by the management body;
- ✓ we concluded on the appropriation of the use, by the management body, of the assumption of going concern and, based on the audit evidence obtained, if there is any material uncertainty related to events or conditions that may raise significant doubts about the Entity's capacity to continue its activities. If we conclude that there is material uncertainty, we should draw attention in our report to the related disclosures included in the financial statements or, if these disclosures are not appropriate, modify our opinion. Our conclusions are based on the audit evidence obtained to date of our report. However, future events or conditions may lead the Entity to discontinue its activities;
- ✓ we assessed the overall presentation, structure and content of the financial statements, including the disclosures, and whether these financial statements represent the underlying transactions and events so as to achieve a fair presentation;



In EPI

3. Audit Report

X Unqualified opinion (ISA 700)

S Responsibilities of the auditor for auditing the financial statements

- we communicate with those in charge of governance, including the supervisory board, among other matters, the scope and planned timing of the audit, and significant audit findings including any significant internal control weaknesses identified during the audit;
- ✓ of the matters that we communicate to the governance officers, including the supervisory bcdy, we determine those that were the most important in the audit of the current year's financial statements and that are the relevant audit matters. We describe these matters in our report, except when the law or regulation prohibits their public disclosure;
- ✓ we declare to the supervisory board that we complied with the relevant ethical requirements regarding independence and communicate all relationships and other matters that may be perceived as threats to our independence and, where applicable, the respective safeguards.

Our responsibility also includes verifying that the information in the management report is consistent with the financial statements.



X Unqualified opinion (ISA 700)

Reporting on other legal and regulatory requirements

S About the management report

In compliance with article 451, no. 3, paragraph e) of the Commercial Companies Code (CSC), we are of the opinion that the management report was prepared in **accordance with the applicable legal and regulatory requirements** in force, the information contained therein is consistent with the audited financial statements and, taking into account knowledge and appreciation of the Entity, **we have not identified any material inaccuracies**.

§ On the additional elements provided for in Article 10 of Regulation (EU) No 537/2014

In compliance with Article 10 of Regulation (EU) No 537/2014 of the European Parliament and of the Council of 16 April 2014, and in addition to the relevant audit matters indicated above, we also report the following:

✓ We were appointed/elected auditors of the Entity for the first time at the General Shareholders' Meeting held on ... for a term of office between 201X and 201X. We were appointed/elected at the shareholders' meeting held on ... for a second term of office between 201X and 201X.

✓ ...

Date, signature (name of firm and partner responsible for the audit) and professional address

Telmo Vieira



- **3. Audit Report**
- X Unqualified opinion (ISA 700)

EXERCISE - FIND EXAMPLES OF UNQUALIFIED OPINIONS FROM CHARTERED ACCOUNTANTS / AUDITORS



Modified / qualified opinion (ISA 705)

ISA 705, Modifications to the Opinion in the Independent Auditor's Report

This ISA establishes <mark>three types of modified</mark> <mark>opinions</mark>, namely:

- a qualified opinion
- > an adverse opinion
- ➤ a disclaimer of opinion

INTERNATIONAL STANDARD ON AUDITING 705

MODIFICATIONS TO THE OPINION IN THE INDEPENDENT AUDITOR'S REPORT

(Effective for audits of financial statements for periods beginning on or after December 15, 2009)

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ISA 705

702



Modified / qualified opinion (ISA 705)

ISA 705, Modifications to the Opinion in the Independent Auditor's Report

× § Opinion with reservations

Limitation of scope: In our opinion, except for the possible effects of the matter referred to in the section "Basis for the opinion with reservations", the attached financial statements present

Disagreement: In our opinion, except for the effects of the matter referred to in the section "Basis for Opinions with Reservations", the attached financial statements present ...

× § Basis for qualified opinion

(description of reservations)

- Explain the reasons for reservations for limitation to the scope of work
- Includes a description and quantification of the reasons for the reserve for disagreement

Our audit was conducted in accordance with..."

We believe that the **audit evidence** we have obtained is sufficient and appropriate to provide a basis for our **audit opinion with reservations**.



X Modified / Qualified opinion (ISA 705)

Example of reservations by disagreement - misstatement at disclosure level

As stated in Note yy, the Company's financing agreements have expired, and the amounts payable are due on March 19, 2022. The Company has not been able to complete renegotiate the financing or obtain alternative financing. This situation indicates that there is a material uncertainty that could raise significant doubts about the Company's ability to continue. The financial statements do not adequately disclose this matter.

Example of reservations by disagreement - misstatement at measurement level

As mentioned in Note X to the financial statements, no depreciation has been reflected in the financial statements, which constitutes a derogation to the SNC. This is the result of a decision taken by management at the beginning of the previous financial year and which led us to issue a qualified opinion in the audit report on the financial statements for that year. Based on the straight-line depreciation method and annual rates of 5% for the building and 20% for the equipment, the loss for the year should be increased by xxx in 2021 and xxx in 2020, tangible fixed assets should be increased by the accumulated depreciation of xxx in 2021 and xxx in 2020 and accumulated losses should be increased by xxx in 2021 and xxx in 2020.



X Modified / Qualified opinion (ISA 705)

Example of reservations by limitation of scope

Because we were appointed auditors of the Company during 2021, we were unable to observe the physical counting of inventories at the beginning of that period or to confirm through alternative procedures those quantities in inventory. Since opening inventories affect the determination of results of operations, we were unable to determine whether adjustments to the results of operations and the results carried forward from opening 2021 would be necessary. Our audit opinion on the financial statements for the period ended December 31, 2021, has been modified accordingly. Our opinion on the financial statements for the current period as of 12/31/2021 is also modified due to the possible effects of this matter on the comparability of the amounts of the current period with the amounts of the corresponding figures.

× Example of reservation by limitation of scope

At 31/12/2021, it was not possible to test the interest recognized in results for the year from the portfolio of credit granted to clients, due to an impossibility of extracting information from the operating system. For this reason, it was not possible for us to analyze the information of sufficient and appropriate support to validate the accounting balance of Interest Obtained in the amount of _____ euros.



X Modified opinion with Disclaimer - disclaimer of opinion (ISA 705)

× § <u>Disclaimer of opinion (title is changed)</u>

We have been hired to audit the financial statements

We **do not issue an opinion** on the attached financial statements. Due to the relevance of the matters referred to in the section "<u>Basis for the disclaimer of opinion</u>", we have **not obtained sufficient and appropriate audit evidence** to provide us with a basis for issuing an opinion on the attached financial statements.

× Bases for the disclaimer of opinion

(description of reservations)

Delete the 2 paragraphs that appear in the model of the unmodified opinion.



X Modified opinion with Disclaimer - **disclaimer of opinion** (ISA 705)

S Responsibilities of the auditor for auditing the financial statements

Our responsibility is to perform an audit on the financial statements in accordance with the **International Auditing Standards (ISA)** and other technical and ethical standards and guidelines of the **Statutory Auditors Institute**. However, due to the matter(s) described in the section Bases for the Disclaimer of Opinion, we **have not obtained sufficient and appropriate evidence** to provide a basis for an audit opinion on these financial statements.

We are **independent** from the Entity under the terms of the law and comply with all other ethical requirements under the Code of Ethics of the **Portuguese Institute of Chartered Accountants** (OROC).



X Adverse opinion (ISA 705)

X § Adverse opinion (title is changed)

In our opinion, due to the relevance of the matters referred to in the section "Basis for Adverse Opinion", the attached financial statements do not present ...

✗ § Basis for adverse opinion

(description of reservations).

Our audit was conducted in accordance with...

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our **adverse opinion**.



Special sections (if applicable)

If there is a qualification by incorrect application of the going concern assumption, then this section ceases to exist.

S Material Uncertainty Regarding Going Concern (optional)

As mentioned in the notes to the financial statements, the Entity prepares the financial statements on a **going concern basis**. The going concern assumption implies that the Entity has adequate resources to **maintain the activities** and that the management board has no intention of ceasing the activities in the short term.

=> there is material uncertainty, and it is <u>duly disclosed</u> in the FS (ISA 570)

As set out in Note X to the financial statements, which indicates that Banco Menos, S.A. recorded a loss of xxxxx during the year ending 31/12/2021 and that date, the financial autonomy ratio is 7%. As referred to in Note 6, these events or conditions, as well as other matters referred to in that Note, indicate that there is a material uncertainty which may pose significant doubts as to the entity's ability to continue. Our opinion is not modified with respect to this matter.



Audit Report - Relevant Audit Matters (ISA 701)

INTERNATIONAL STANDARD ON AUDITING 701 COMMUNICATING KEY AUDIT MATTERS IN THE INDEPENDENT AUDITOR'S REPORT

(Effective for audits of financial statements for periods ending on or after December 15, 2016)

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International Standard on Auditing (ISA) 701, Communicating Key Audit Matters in the Independent Auditor's Report, should be read in conjunction with ISA 200, Overall Objectives of the Independent Auditor and the Conduct of an Audit in Accordance with International Standards on Auditing.



样 Audit Report - Relevant Audit Matters (<mark>ISA 701</mark>)

× § Relevant Audit Matters

- Relevant matters are those that required special attention in the execution of the audit and that were previously communicated to the management body.
- □ Indicators of relevant subjects
 - Areas assessed for high risk of material misstatement or significant risks
 - Areas involving significant judgments produced by the management body including estimates involving high estimation uncertainty
 - Transactions with significant impact on accounts
- □ Relevant matters should be included in the audit report, if:
 - Audited entity has listed securities
 - Required by law or regulation
 - \checkmark Auditor decides to report on the matter, and this is not against the law.



X Audit Report - Relevant Audit Matters (ISA 701)

× § Relevant Audit Matters

=> Auditor decides to describe them in audit report

The relevant audit matters are the ones that, in our professional judgment, had the greatest importance in the auditing of the financial statements of the current period. These matters should be considered in the context of the audit of the financial statements as a whole, and in the formation of the opinion, and we do not issue a separate opinion in this respect.

In addition to the material(s) described in the section <u>"Basis for Opinion with Reservations"</u> and in the section <u>"Material Uncertainty Regarding Going Concern"</u>, we have decided that the following are relevant audit material to be communicated in this report. => (if there are reservations and/or material uncertainty)

(Describe below the following subjects to support the audit opinion:

- a description of the <u>most significant risks</u> of material misstatement identified, including the risks of material misstatement due to fraud, referring, where relevant, to the respective disclosures included in the financial statements;
- a summary of the auditor's response to the material misstatement risks assessed;
- if relevant, any key observations that may have arisen in relation to those risks.)

Telmo Vieira



X Audit Report - Relevant Audit Matters (ISA 701)

× § Relevant Audit Matters

=> Auditor considers that there are no relevant matters other than reservations or material uncertainty

The relevant auditing matters are the ones that, in our professional judgment, had the greatest importance in the auditing of the financial statements of the current period. These matters should be considered in the context of the audit of the financial statements as a whole, and in the formation of the opinion, and we do not issue a separate opinion in this respect.

Except for the material described in the Bases for Opinions with Reservations (Adverse) or Material Uncertainty Regarding Going Concern, we inform you that there are no other relevant auditing matters to report in our report.

=> Auditor considers that there are no relevant matters

The relevant auditing matters are the ones that, in our professional judgment, had the greatest importance in the auditing of the financial statements of the current period. These matters should be considered in the context of the audit of the financial statements as a whole, and in the formation of the opinion, and we do not issue a separate opinion in this respect.

We inform you that there are no relevant audit matters to communicate in our report.



EXERCISE – FIND EXAMPLES OF the three types of modified opinions, namely:

- > a qualified opinion
- > an adverse opinion
- > a disclaimer of opinion

FROM CHARTERED ACCOUNTANTS / AUDITORS reports