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| **Week** | **Monday** | **Wednesday** |
| 110/12 Apr | **No Class** | General Information1. Introduction to Entrepreneurial Finance2. Financial Planning |
| 217/19 | 3. Valuation of New Ventures4. Stage of Venture DevelopmentExercises | 5. Early Sources of Funding5.1. Bootstrapping5.2. Debt Funding**TN: Early-stage Companies and Financing Valuations** |
| 324/26 | 5. Early Sources of Funding5.3. Incubators, Accelerators and Crowdfunding5.4. Business Angels**TN: New Venture Financing** | 6. Venture Capital, Private Equity and Corporate Venture Capital7. Public Sources of Funding |
| 41/3 May | **Holiday** | 8. Deal Sourcing and Deal Screening9. Term Sheets and Deal Structuring**TN: A Note on Private Equity Securities** |
| 58/10  | **Business Angel Talk: Isabel Neves**10. Capitalization Tables**TN: New Ventures: Valuation, Financing and Capitalization Tables** | 11. Exiting Venture Investments**TN: Deal Structure and Deal Terms** |
| 615/17 | **Visit to Start-Up Lisboa** | Case-study CowdfundingPresentation |